

CHARTERED 1693

**Audited Consolidated Financial Report For The Year Ended June 30, 2021** 





# WILLIAM & MARY, VIRGINIA INSTITUTE OF MARINE SCIENCE AND RICHARD BLAND COLLEGE

# ANNUAL FINANCIAL REPORT 2020-2021

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# William & Mary, Virginia Institute of Marine Science, and Richard Bland College Consolidated Financial Statements

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

(Unaudited)

This Management's Discussion and Analysis (MD&A) is required supplemental information to the consolidated financial statements designed to assist readers in understanding the accompanying financial statements. The following information includes a comparative analysis between the fiscal year ended June 30, 2021 (FY21) and the prior fiscal year ended June 30, 2020 (FY20). Significant changes between the two fiscal years and important management decisions are highlighted. The summarized information presented in the MD&A should be reviewed in conjunction with both the financial statements and associated footnotes in order for the reader to have a comprehensive understanding of the institution's financial status and results of operations for FY21. William & Mary's (W&M) management has prepared the MD&A, along with the financial statements and footnotes. W&M's management is responsible for all the information presented for William & Mary, the Virginia Institute of Marine Science (VIMS), and their affiliated foundations. Richard Bland College's (RBC) management is responsible for all the information presented for RBC and its affiliated foundation.

The financial statements have been prepared in accordance with the Governmental Accounting Standards Board (GASB) reporting framework. Accordingly, the three financial statements required are the Statement of Net Position, the Statement of Revenues, Expenses, and Changes in Net Position, and the Statement of Cash Flows. The aforementioned statements are summarized and analyzed in the MD&A.

These financial statements are consolidated statements that include W&M, VIMS, and RBC. All three entities are agencies of the Commonwealth of Virginia reporting to the Board of Visitors of The College of William and Mary in Virginia. W&M and VIMS, which serves as the university's School of Marine Science, are referred to collectively as the "university" and Richard Bland College is referred to as the "college" within the MD&A as well as in the consolidated financial statements.

The institutions' affiliated foundations are component units and are included in the accompanying financial statements in separate columns. However, the following MD&A does not include the foundations' financial condition and activities.

#### **Financial Summary**

#### Statement of Net Position

The Statement of Net Position provides a combined snapshot of the university's and college's financial positions, specifically the assets, deferred outflows of resources, liabilities, deferred inflows of resources and resulting net position as of June 30, 2021. The information allows the reader to determine the combined assets available for future operations of all three entities, amounts owed by the university and college, and the categorization of net position as follows:

- (1) Net Investment in Capital Assets reflects the university's and college's capital assets net of accumulated depreciation and any debt attributable to their acquisition, construction or improvements.
- (2) Restricted reflects the university's and college's endowment and similar funds whereby the donor has stipulated that the gift or the income from the principal, where the principal is to be preserved, is to be used to support specific programs. Donor restricted funds are grouped into generally descriptive categories of scholarships, research, departmental uses, etc.

(3) Unrestricted – reflects a broad range of assets available to the university and college that may be used at the discretion of the university or college, respectively, for any lawful purpose in support of the university's and college's primary missions of education, research and public service. These assets are derived from student tuition and fees, state appropriations, indirect cost recoveries from grants and contracts, auxiliary services sales and gifts.

#### **Summary Statement of Net Position**

				Percent
	FY 2021	FY 2020	Dollar Change	Change
Assets:	_			
Current	\$ 137,367,116	\$ 88,934,760	\$ 48,432,356	54.46%
Capital, net of accumulated depreciation	956,657,068	943,368,421	13,288,647	1.41%
Other non-current	257,826,702	161,544,932	96,281,770	59.60%
Total assets	1,351,850,886	1,193,848,113	158,002,773	13.23%
Deferred outflows of resources:				
Pension related	28,793,157	23,064,379	5,728,778	24.84%
Other post-employment benefits	11,023,728	10,338,266	685,462	6.63%
Loss on refunding of debt	5,376,511	3,942,569	1,433,942	36.37%
Total deferred outflows of resources	45,193,396	37,345,214	7,848,182	21.02%
Liabilities:				
Current	94,162,334	93,907,152	255,182	0.27%
Non-current	539,305,268	434,939,958	104,365,310	24.00%
Total liabilities	633,467,602	528,847,110	104,620,492	19.78%
Deferred inflows of resources:				
Pension related	4,332,212	8,217,900	(3,885,688)	(47.28%)
Other post-employment benefits	23,981,292	25,483,451	(1,502,159)	(5.89%)
Gain on refunding of debt	1,400,704	776,174	624,530	80.46%
Total deferred inflows of resources	29,714,208	34,477,525	(4,763,317)	(13.82%)
Net Position:				
Net investment in capital assets	708,581,191	701,520,412	7,060,779	1.01%
Restricted	110,084,157	88,639,751	21,444,406	24.19%
Unrestricted	(84,802,876)	(122,291,471)	37,488,595	30.66%
Total net position	\$ 733,862,472	\$667,868,692	\$ 65,993,780	9.88%

The overall result of the combined FY21 operations was a growth in net position of approximately \$66.0 million or an increase of 9.9 percent, bringing the total net position to \$733.9 million. The growth was a result of an increase in net investment in capital assets of \$7.1 million, increase in restricted of \$21.4 million and unrestricted funds of \$37.5 million.

Total assets increased by \$158.0 million. Current assets increased \$48.4 million primarily due to an increase in cash and investments of \$36.2 million from cost containment measures and strengthening of market conditions along with an increase in the amount due from the Commonwealth for reimbursement of capital project expenditures. Capital assets, net of accumulated depreciation, increased by \$13.3 million primarily as a result of ongoing construction projects offset by capitalization of completed projects. These projects are discussed in more detail under *Capital Asset and Debt Administration* below. Other non-current assets increased by \$96.3 million due to increase in market performance coupled with the investment of \$70 million in university bond funds. The \$7.8 million increase in deferred outflows of resources is primarily due to pension related outflows and loss on refunding of debt.

Total liabilities increased by \$104.6 million. The change in long term liabilities was attributable to the issuance of new debt offset by refunding of existing debt and increases in Net Pension liability. The decrease in deferred inflows of resources is primarily attributed to actuarial calculations related to pension and OPEB liabilities.

#### Statement of Revenues, Expenses and Changes in Net Position

The Statement of Revenues, Expenses and Changes in Net Position presents the results from operations for the fiscal year. Revenues for the daily operation of the university and college are presented in two categories: operating and non-operating. Operating revenues include the significant categories of tuition and fees, grants and contracts, and the sales of auxiliary enterprises representing exchange transactions. Non-operating revenues include the significant categories of state appropriations, gifts and investment income representing non-exchange transactions. Net other revenues include capital appropriations, grants and contributions.

Summary Statement of Revenues, Expenses and Changes in Net Position

				Percent
	FY 2021	FY 2020	Dollar Change	Change
Operating revenues	\$ 323,358,039	\$ 320,956,048	\$ 2,401,991	0.75%
Operating expenses	468,603,171	478,343,094	(9,739,923)	(2.04%)
Operating gain/(loss)	(145,245,132)	(157,387,046)	12,141,914	7.71%
Net Non-operating revenues	171,612,510	150,735,438	20,877,072	13.85%
Income/(Loss) before other revenues	26,367,378	(6,651,608)	33,018,986	496.41%
Net other revenues	39,626,402	44,239,221	(4,612,819)	(10.43%)
Increase in net position	\$ 65,993,780	\$ 37,587,613	\$ 28,406,167	75.57%

Overall, the result from operations was an increase in net position of \$66.0 million. This resulted in a net change year over year of \$28.4 million or 75.57%. Details are provided in the following sections entitled *Summary of Operating and Non-Operating Revenues net of Non-Operating Expenses and Summary of Operating Expenses*.

State appropriations for the university and college are treated as non-operating revenues, therefore the university and college will typically display an operating loss for the year. For FY21, state appropriations contributed almost \$94.1 million or 18.7 % of all revenue.

The following table provides additional details of the operating, non-operating and other revenues of the university's and college's net of non-operating expenses.

Summary of Operating and Non-Operating Revenues net of Non-Operating Expenses

				Percent
	FY 2021	FY 2020	Dollar Change	Change
Operating Revenues:				
Student Tuition and Fees, net of				
scholarship allowances	\$ 196,371,656	\$ 182,318,974	\$ 14,052,682	7.71%
Endowal State Level and Non				
Federal, State, Local and Non- governmental grants and contracts	43,341,947	43,403,344	(61,397)	(0.14%)
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Auxiliary Enterprise, net of	77 710 045	00 207 (21	(10.667.696)	(12.070/)
scholarship allowances	77,719,945	88,387,631	(10,667,686)	(12.07%)
Other	5,924,491	6,846,099	(921,608)	(13.46%)
Total Operating Revenues	323,358,039	320,956,048	2,401,991	0.75%
Non-Operating:				
State Appropriations	94,090,039	90,401,326	3,688,713	4.08%
Gifts, Investment Income and other				
income and expenses	77,522,471	60,334,112	17,188,359	28.49%
Total Non-Operating	171,612,510	150,735,438	20,877,072	13.85%
Total Non-Operating	1/1,012,310	130,733,438	20,877,072	13.0370
Other Revenues, Gains and (Losses):				
Capital Appropriations	32,294,489	22,807,700	9,486,789	41.59%
			, ,	
Capital Grants and Gifts	8,540,437	21,642,116	(13,101,679)	(60.54%)
Loss on disposal of assets	(1,208,524)	(210,595)	(997,929)	473.86%
Total Other Revenues, Gains and				<u> </u>
(Losses)	39,626,402	44,239,221	(4,612,819)	(10.43%)
Total Revenues	\$ 534,596,951	\$ 515,930,707	\$ 18,666,244	3.62%

Operating revenue increased \$2.4 million or less than 1% as compared to the prior year. There was an increase in student tuition and fees of \$14.1 million or 7.7% offset by a reduction in auxiliary enterprise revenue in response to pandemic conditions. Non-operating revenues grew, with increases in State Appropriations, CARES Act and Coronavirus funding and investment income as a result of a strong market. The university and college experienced a decrease in Total Other Revenues due to decreases in capital grants and gifts offset by an increase in capital appropriations.

Details of the operating expenses of the university and college are summarized below:

#### Summary of Operating Expenses

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				Percent
	FY 2021	FY 2020	Dollar Change	Change
Operating Expenses:				
Instruction	\$ 136,151,291	\$ 140,310,110	\$ (4,158,819)	(2.96%)
Research	54,928,938	55,648,171	(719,233)	(1.29%)
Public Service	64,482	62,837	1,645	2.62%
Academic Support	43,735,414	42,482,406	1,253,008	2.95%
Student Services	15,186,706	16,975,860	(1,789,154)	(10.54%)
Institutional Support	52,878,448	47,483,518	5,394,930	11.36%
Operation and Maintenance of Plant	34,093,712	29,319,059	4,774,653	16.29%
Student Aid	21,379,585	20,011,482	1,368,103	6.84%
Auxiliary Enterprise	70,147,337	88,121,892	(17,974,555)	(20.40%)
Depreciation	39,854,426	37,702,243	2,152,183	5.71%
Other Operating Expenses	182,832	225,516	(42,684)	(18.93%)
<b>Total Operating Expenses</b>	\$ 468,603,171	\$ 478,343,094	\$ (9,739,923)	(2.04%)

For FY21, operating expenses decreased by \$9.7 million or 2.0%. The decrease was due to cost containment measures and a reduction in Auxiliary Enterprise expenses in response to the pandemic. Those decreases were offset by increases in expenses for testing and other pandemic related expenses.

#### Statement of Cash Flows

The Statement of Cash Flows provides detailed information about the university's and college's sources and uses of cash during the fiscal year. Cash flow information is presented in four distinct categories: Operating, Non-Capital Financing, Capital Financing and Investing Activities. This statement aids in the assessment of the university's and college's ability to generate cash to meet current and future obligations.

Summary Statement of Cash Flows				
			Dollar	Percent
	FY 2021	FY 2020	Change	Change
Cash Flows from:				
Operating Activities	\$ (107,139,723)	\$ (119,762,492)	\$ 12,622,769	10.54%
Non-Capital Financing	232,491,847	154,217,177	78,274,670	50.76%
Capital and Related Financing	(13,762,836)	(35,913,568)	22,150,732	61.68%
Investing Activities	(75,940,169)	9,718,245	(85,658,414)	(881.42%)
Net Increase/(Decrease) in Cash	\$ 35,649,119	\$ 8,259,362	\$ 27,389,757	331.62%

Cash flow from operations and non-capital financing reflects the sources and uses of cash to support the core mission of the university and college. The primary sources of cash supporting the core mission of the university and college in FY 21 were: tuition and fees - \$193.8 million, state appropriations - \$94.1 million, auxiliary enterprise revenues - \$77.8 million, proceeds from general revenue pledge bonds \$74.5 million, gifts - \$40.8 million and grants and contracts - \$35.5 million.

The primary uses of operating cash in FY21 were payments to employees - \$272.8 million representing salaries, wages, and fringe benefits and payments to suppliers of goods and services - \$129.5 million.

Cash flow from capital financing activities reflects the activities associated with the acquisition and construction of capital assets including related debt payments. The primary sources of cash in FY21 were: capital appropriations - \$24.7 million, proceeds from issuance of capital debt - \$21.9 million, and capital grants and contributions - \$8.2 million. The primary uses of cash were for capital expenditures - \$45.5 million and debt payments - \$23.4 million.

The change in cash flows from investing activities is due to investment income and purchase and sale of investments.

### Capital Asset and Debt Administration

#### William & Mary

The following list provides highlights of capital projects completed, in progress, or in design during FY21.

- Projects Completed in FY21 Three projects were placed into service in FY21. Reveley Garden, One Tribe Place structural repairs, water infiltration repairs, mold remediation and room finish upgrades, and the Law School Patio improvements were completed.
- **Projects in Progress** Including the 9 projects highlighted in this document, there are over 50 projects currently in some phase of progress concept development, design, construction, or close out.

<u>Projects in Design</u> – A brief description of each project in design at the end of the fiscal year is provided below:

- Lake Matoaka Dam Spillway Improvement project addresses Virginia dam safety regulations, which require that high risk dams have the capacity to pass off 90% of the flow created by probable maximum precipitation. The capacity will be created by hardening the downstream face of the dam using roller compacted concrete in order to allow passage of flow by overtopping without damage to the earthen embankment.
- Muscarelle Museum Renovation and Expansion will renovate the existing 19,000 square foot museum and construct a 30,000 square foot addition. This will provide a more modern, program oriented facility which will include exhibit space and teaching space.
- Integrated Science Center, Phase 4 (ISC4) will support the Computer Science, Engineering Design and Kinesiology & Health Sciences programs which are currently housed in facilities that lack sufficient space and robust building systems. This new facility will accommodate state of the art instruction and research by constructing approximately 116,000 square feet of new space and renovating 10,000 square feet of existing space in order to connect ISC 4 to the adjacent ISC 1. The facility will be constructed on the site of the former Millington Hall. The project has been funded by the state and design has recommenced.
- Kaplan Arena Renovation & Addition provides a new, enlarged arena entry lobby and concourse, bowl improvements and the construction of an adjacent, connected Sports Performance Center. The project will renovate portions of the existing building to improve locker room and other student athlete spaces. Building systems will be improved as necessary. Bowl improvements will include seating upgrades, club seating and other fan experience improvements. The Sports Performance Center will provide a practice basketball/volleyball court, strength training, and sports therapy spaces.

<u>Projects in Construction</u> - A brief description of each project in construction at the end of the fiscal year is provided below:

- Fine and Performing Arts Phase I and II will expand and renovate Phi Beta Kappa (PBK) Hall, construct a new music building, and improve pedestrian and vehicular circulation in the immediate vicinity. PBK will house Theater, Dance, and Speech and feature a 100 seat student laboratory, a 250 seat studio (black box) theater and a 499 seat renovated main theater. The music building will feature a 125 seat recital hall and a 450 seat recital hall. Both facilities will be uniquely suited to the instructional and acoustic needs of the supported programs. Construction continues with a completion target of December 2022.
- Sadler West Addition constructs a 46,000 square foot addition to the western side of the Sadler Center and renovates 8,000 square feet in the old Student Health Center. This project will allow for the relocation and consolidation of the university's mission essential student affairs programs which are currently spread across multiple facilities on campus. Construction is underway with a completion target of Summer 2022.
- Hearth. Memorial to the Enslaved, a concept design selected from a multi-national competition to honor the
  enslaved persons that helped establish William & Mary. Memorial is under construction to the south of the
  Wren Building. Completion target is February 2022.
- Blow Hall IT Data Center Renovation installs a new HVAC system for computer rack cooling to meet current cooling loads. The project also adds redundant power sources with two new uninterrupted power supplies and a new generator power source. Contract is awarded and construction will begin September 2021. Completion target is Fall 2022.
- Swem Library Side Deck project constructs an accessible outdoor seating and gathering area to the east of the main entrance to Swem Library. Project will consist of brick pavers, steps, access ramp and associated landscaping. Construction is in progress with target completion of December 2021.

Looking ahead, W&M will be centered on significant construction efforts in the coming year with Fine and Performing Arts Phases I and II, Integrative Science Center 4, Muscarelle Museum, Sadler Center and Kaplan Arena all active in 2022. We will also explore academic, auxiliary and administrative space needs balanced against existing inventory and master plan data to determine best courses of action for renovations or new construction to support current and future programs.

#### Virginia Institute of Marine Science

The following list provides highlights of projects completed and in progress or in design during FY21.

- **Projects Completed in FY21** The Consolidated Scientific Research Facility was completed in FY20. VIMS is waiting for the archaeologist to finalize their report and submit to the Department of Historical Resources for approval. Archaeology artifacts were cataloged and will be displayed in the new facility.
- *Projects in Progress or Design* VIMS had several projects either in design or under construction in FY21.
  - The New Research Facility project involves the planning of a new building to replace the existing Chesapeake Bay Hall building with a new 68,000 square foot building to provide research, education, and office space for the Departments of Aquatic Health Sciences, Biological Sciences, Fisheries Science, and Physical Sciences. Baskervill & Son, P.C. has completed the preliminary design documents and the design team developed cost estimates and performed value engineering that were provided to the Division of Engineering and Buildings (DEB) for review.

- The Facilities Management Building project involves the planning and construction of a new 15,000 square foot modern building to relocate and house Facilities Management administrative offices, maintenance trades shops, automotive and equipment repair garage, grounds, housekeeping, and central shipping and receiving units. The design is complete and was submitted to the Division of Engineering & Buildings (DEB) for final review.
- The Eastern Shore Laboratory Complex project involves the planning and construction for a new building complex totaling 22,218 square feet that includes a new administration building, education building, visiting scientist/student center, shellfish aquaculture hatchery, maintenance shop, and a storage shop. The building permit was approved and the General Contractor (GC), E.T. Gresham Company has mobilized. The first phase of demolition is complete. The building concrete foundations, foundation walls and foundation piles were 90% complete by the end of the fiscal year.
- The Oyster Hatchery project involves the planning for a new state-of-the-art 22,000 square foot oyster hatchery which will house space for research, education, and training as well as space for outreach activities with industry that promotes economic development. The building permit was approved and the construction manager (CM), Kjellstrom and Lee has mobilized. Utilities, foundations and exterior walls are complete. Structural steel was 50% complete as of June 30, 2021.

#### Richard Bland College

The following list provides highlights of capital projects completed, in progress, or in design during FY21.

• **Project in Design in FY21** - The Academic Innovation Center project includes new space for active learning, student collaboration, and student engagement as well as access to specialized high tech equipment for use by faculty and students. The new innovation center will include space for partnership classrooms, regular classrooms, collaboration classrooms, and recording studios. By renovating the second floor of the existing library and connecting the new spaces to the library, the innovation center and the library will combine to foster a seamless and natural flow of learning, information, research, experimentation, and discovery for students in every course offered by the college.

#### Debt Activity

The university's and college's long-term debt is comprised of bonds payable, notes payable, capital lease payable and installment purchases. The bonds payable are Section 9(c) bonds, which are general obligation bonds issued and backed by the Commonwealth of Virginia on behalf of the university and college and in FY 21, the university issued General Revenue Pledge Bonds. These bonds are used to finance capital projects which will produce revenue to repay the debt as well as general corporate purposes. The university's and college's notes payable consist of Section 9(d) bonds, which are issued by the Virginia College Building Authority's (VCBA) Pooled Bond Program. These bonds are backed by pledges against the university's and college's general revenues. As of June 30, 2021, the university and college had \$63.4 million, \$112.1 million and \$153.8 million in outstanding balances for Section 9(c), 9(d) bonds, and University General Revenue Pledge bonds, respectively.

The outstanding balance of 9(c) bonds can be summarized in five major categories: (1) Renovation of Dormitories - \$32.4 million, (2) New Dormitory - \$17.1 million, (3) Commons Dining Hall - \$3.2 million, (4) Graduate Housing - \$2.6 million, and (5) RBC Student Housing - \$4.4 million. The remaining difference reflects \$3.7 million in unamortized premiums.

The majority of the 9(d) balance at June 30, 2021 is related to: Plant Renovations – \$27.9 million, Expansion of Sadler Center - \$23.1 million, Athletic related projects – \$16.4 million, Miller Hall School of Business - \$10.5 million, Integrated Science Center - \$9.0 million, McLeod Tyler Wellness Center - \$8.0, Barksdale dormitories - \$1.7 million, Marshall-Wythe Law School Library - \$1.6 million, Various other projects - \$2.8 million, and RBC Student Housing – \$1.4 million. The remaining difference reflects \$9.7 million in unamortized premiums.

The outstanding balance of General Revenue Pledge bonds is classified in the following categories (1) General Purposes - \$75.1 million, (2) Renovation/Construction of Dormitories - \$54.0 million, (3) Athletic Related Projects - \$8.6 million, (4) Marshall Wythe Law Library - \$5.8 million, and (5) Various other projects - \$7.7 million. The remaining difference reflects \$2.6 million in unamortized premiums.

#### **Economic Outlook**

The university ended FY21 very strong. Overall net assets increased \$66 million and the university implemented cost containment measures in response to the pandemic. The university's economic health continues to reflect its strong student demand for a W&M degree, its ability to respond to changes quickly to reallocate funds to the university's highest priorities, and continued funding from the Commonwealth of Virginia, particularly for targeted initiatives and capital projects. The university continues to focus on diversifying sources of revenue that align with its overall strategic direction.

W&M continues to recruit, admit and retain top-caliber students even as the university competes against the most selective public and private institutions in the country. The freshman applicant pool continues to be strong, with 17,475 students seeking admission for Fall 2021. With an incoming class size of 1,684 undergraduate students, W&M has almost 9.6 applicants for every student enrolled. Given its robust applicant pool, the credentials of admitted students remain strong, reflecting the university's highly selective nature. These statistics, coupled with the university's academic reputation, suggest a strong continuing student demand for the future. Similarly, VIMS continues to see significant success in its academic, research and advisory programs, particularly in high profile areas such as coastal flooding, sea-level rise, and water quality. Over the past several years, the enrollment trend at RBC, a separate two-year college governed by the Board of Visitors, reflects strategic efforts to diversify programs and services in response to demographics and demand. Given ongoing uncertainty around student enrollment behaviors in response to the COVID-19 pandemic, the college continues to forecast revenues conservatively, monitor enrollments closely, and manage its budget tightly.

Heading into fiscal year 2022, the university's board of visitors approved an operating budget assuming growth of 50 undergraduates in the incoming class representing a 3% increase in the incoming class. Summer 2021 enrollments and related revenues remained strong, especially related to online programs in business and education. In addition, the incoming class is projected to exceed initial projections. The university has returned to mainly in-person learning with appropriate safeguards, such as a vaccination and masking requirements, to help mitigate impacts of the pandemic and provide the learning atmosphere that students expect at W&M. W&M continues to have a COVID testing program for all individuals who cannot be vaccinated and has case managers and procedures in place to manage positive tests and close contacts. The American Rescue Plan provided over \$5 million in funding that is being utilized to cover the costs associated with testing as well as any other pandemic related expenses. The university continues its *Healthy Together* initiative, a university-wide commitment to behavioral norms and expectations given the ongoing pandemic. Although W&M has higher than projected enrollment and ended the prior year in a better position than initially anticipated, the university continues to monitor revenues and the possible impact of any changes related to the pandemic on university operations so W&M can quickly adapt using cost control and other measures that were implemented for FY21. In addition, while adjusting to the immediate circumstance, the university continues to take a long-term view, allowing it to implement sustained and strategic solutions even in the midst of the current public health and economic uncertainty.

State support for operations is a function of general economic conditions and the priority assigned to higher education among competing demands for Commonwealth resources. The 2020-2022 Appropriation Act, Chapter 552, adopted by the General Assembly during a special session in 2021 and signed into law by the Governor, included additional funding for Virginia's public high education institutions. W&M received \$3.5 million in base funding starting in FY21,

with an additional \$2.17 million in FY22 one-time funds to offset unavoidable costs related to the pandemic or other operations, and additional undergraduate in-state financial aid.

As of June 30, 2021 the market value of W&M's total endowment was greater than \$1.3 billion. The portfolio remained strong with a significant increase over the prior year. The Board of Visitors' endowment and endowments managed by the 1693 Partners Fund remain the largest of the investment portfolios and both remain highly diversified across asset classes.

William & Mary continues to benefit from the generosity of alumni and friends, foundations, and corporations. This year, the university raised more than \$61 million resulting in one of the biggest fundraising years outside of a campaign year. Ties among alumni and alma mater are strong as the University continues its status as the No. 1 public university for alumni participation - a position the university has held for several years.

Investments in academic facilities and infrastructure remain strong. With support from the Commonwealth for construction and renovation of academic facilities, W&M is well under way in the construction of state-of-the-art educational and performance facilities for its music, theater, dance and speech programs. The last phase of the Integrated Science Center is in design and will accommodate state-of-the-art instruction and research space along with the expansion of the Sadler Center that will support the consolidation of activities and programs for Student Affairs. Likewise, with support from the Commonwealth, VIMS is also continuing to invest in its facilities and physical inventory, with the completion of construction of the Consolidated Scientific Research Facility. The New Research Facility, Oyster Hatchery, and Eastern Shore Research Facilities are under way.

In the year ahead, William & Mary will complete work on Vision 2026, which will provide the university's strategic direction for the next five years and a financial plan to support that direction. The university's ability to navigate FY21 successfully amid a pandemic has left it well positioned to take advantage of the opportunities ahead.

**Consolidated Financial Statements** 

William & Mary, Virginia Institute of Marine Science and Richard Bland College - Consolidated Report Statement of Net Position As of June 30, 2021

Prestments (Noie 2)   2,241,2607   5,578,688   Appropriation available   619,227   Receivables, net of allowance for doubtful accounts (Note 5)   20,588,331   4,855,541   423,689   20,588,331   4,855,541   4,	As of June 30, 2021 ASSETS	University	Component Units
Presentation (Note 2)		-	
Appropriation available   619-27   24,058,873   4,875.14   Notes receivable (Note 5)   243,689   14,048,875	• • • • • • • • • • • • • • • • • • • •		
Receivables, net of allowance for doubtful accounts (Note 5)			55,786,881
Notes receivable (Note 5)			1 853 542
Des from commonwealth   10,498,800   10,498,800   10,498,800   10,498,800   10,40			4,033,342
Pedges receivable	· · ·		-
Pequiges receivable			24,322
Deferance	Pledges receivable	-	13,660,927
Total current assets	Prepaid expenses	4,032,564	581,274
Non-current assets: Restricted cash and cash equivalents (Note 3) Restricted cash and cash equivalents (Note 3) Restricted (ash and curst ments (Note 3) Investments (Note 3) Receivables Repetation (Note 6) Receivables Repetation (Note 6) Receivables Repetation (Note 6) Receivables Receivables Receivables Research Receivables Research Receivables Receivabl			228,130
Restricted eash and eash equivalents (Note 3) 107342,745 537,709,688. Restricted investments (Note 3) 101295,570 475,307,709,688. Restricted investments (Note 3) 101295,570 475,307,709,688. Restricted investments (Note 3) 101295,570 475,307,709,688. Receivables 101295,570 475,307,709,688. Notes receivable, net of allowance for doubtful accounts (Note 5) 728,873 18,279,00239 12,509,635,550 Capital assects, depreciable (Note 6) 175,956,829 16,646,686 Capital assects, depreciable net of accumulated depreciation (Note 6) 180,700,239 25,963,555 Charles assets 2,816,953 195,617,488. Total non-current assets 2,816,953 195,617,488. Total ansets 12,144,833,770 1,308,136,072 10,144,833,770 1,308,136,144 1,309,770 1,3	Total current assets	137,367,116	103,777,228
Restricted investments (Note 2)   107,452,745   537,709,85     Receivables   101,295,70   475,36,076     Receivables   101,295,70   475,36,076     Receivables   728,873     Pledgas receivable, not of allowance for doubtful accounts (Note 5)   728,873     Pledgas receivable   175,956,829   16,646,686     Capital assests, nondepreciable (Note 6)   780,700,239   25,963,550     Capital assests, nondepreciable ent of accumulated depreciation (Note 6)   780,700,239   25,963,550     Other restricted assets   2,816,700     Total assets   1,214,488,770   1,308,136,077     Total assets   1,351,850,886   1,411,913,300     DEFERRED OUTFLOWS OF RESOURCES     Pension related (Note 14)   28,793,157     Other posternployment benefits (Note 15)   1,1023,728     Loss on refunding of debt   3,576,511     Total assets and deferred outflows of resources   1,397,044,282     LIABILITIES     Current liabilities   4,513,306   2,100,200     Current liabilities   4,500,200		45 532 561	7 542 539
Investments (Note 3)			
Notes receivable, net of allowance for doubtful accounts (Note 5)   728,873   Pledges receivable   - 28,399,565   Capital assets, nondepreciable (Note 6)   175,956,829   16,646,688   Capital assets, nondepreciable (Note 6)   780,700,239   25,963,556   Other assets   2,146,505   12,144,83,770   1,308,136,073   1,308,136,136,136   1,308,136,136   1			
Plecifies receivable	· /		18,727,907
Capital assets, nondepreciable (Note 6)   175,956,829   16,646,805   16,946,805	Notes receivable, net of allowance for doubtful accounts (Note 5)	728,873	-
Capital assets, depreciable net of accumulated depreciation (Note 6)	6	-	28,399,562
Other assets         2,816,933         195,617,824           Other restricted assets         1,214,483,770         1,308,136,073           Total assets         1,351,850,886         1,411,013,309           DEFERRED OUTFLOWS OF RESOURCES           Pension related (Note 14)         28,793,157           Other postemployment benefits (Note 15)         11,023,728           Loss on reluxding of debt         5,376,511           Total assets and deferred outflows of resources         45,193,596           Total assets and deferred outflows of resources         1,397,044,282           LIABILITIES         45,193,596           Current liabilities:         31,212,246           Accounts payable and accrued expenses (Note 7)         54,770,115         1,499,27           Accounts payable and accrued expenses (Note 7)         54,770,115         1,499,27           Uncarrent revenue         14,513,306         210,021           Deposits beld in custody for others         1,522,224         23,810,73           Obligations under securities lending program         211,101         23,112,246         2,381,07           Long-term liabilities         33,312         17,10         1,400,004         1,400,004           Total current liabilities         93,305,268         69,454,73         1,500,004 </td <td></td> <td></td> <td>16,646,686</td>			16,646,686
Other restricted assets         2,316,933         19,617,48C           Total assets         1,214,483,770         1,308,136,077           Total assets         1,351,850,886         1,411,913,307           DEFERRED OUTFLOWS OF RESOURCES           Pension related (Note 14)         28,793,157         4,519,236           Other postemplayment benefits (Note 15)         11,023,728         4,5193,396           Loss on refunding of debt         3,576,511         4,5193,396           Total deferred outflows of resources         1,397,044,282         4,5193,396           Total assets and deferred outflows of resources         5,4770,115         1,499,27           Accounts payable and accrued expenses (Note 7)         54,770,115         1,499,27           Uncarned revenue         14,513,306         210,020           Deposits held in custody for others         1,512,2254         273,434           Obligations under securities lending program         211,101         211,101           Long-term liabilities-current portion (Note 9)         23,112,246         2,381,07           Short term debt         94,162,334         27,10,11           Other jubilities         33,312         17,10           Total labilities non-current portion (Note 9)         53,367,602         74,235,65		780,700,239	25,963,550
Total non-current assets		2 816 052	
Total assets			
DEFERRED OUTFLOWS OF RESOURCES   Pension related (Note 14)			
Pension related (Note 14)	Total assets	1,351,850,886	1,411,913,306
Count   Coun			
Description of debt			
Total deferred outflows of resources   1,397,044,282			
Total assets and deferred outflows of resources			
LIABILITIES		· <del></del>	
Current liabilities:	Total assets and deferred outflows of resources	1,397,044,282	
Accounts payable and accrued expenses (Note 7)         54,770,115         1,499,27*           Uncarried revenue         14,513,306         210,022           Deposits held in custody for others         1,522,254         273,43           Obligations under securities lending program         211,101         211,101           Long-term liabilities-current portion (Note 9)         23,12,246         2,381,077           Short term debt         33,312         17,10           Other liabilities         33,312         17,10           Total current liabilities         539,305,268         69,454,73           Total liabilities-non-current portion (Note 9)         539,305,268         69,454,73           Total liabilities         633,467,602         74,235,650           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         0ther postemployment benefits (Note 15)         23,981,292         4,381,292         0ther postemployment benefits (Note 15)         23,981,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292         4,381,292	LIABILITIES		
Uncarmed revenue			
Deposits held in custody for others         1,522,254         273,436           Obligations under securities lending program         211,101         23,112,246         2,381,077           Short term debt         -         400,000           Other liabilities         33,312         17,101           Total current liabilities         94,162,334         4,780,911           Long-term liabilities-non-current portion (Note 9)         539,305,268         69,454,738           Total liabilities         633,467,602         74,235,658           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,332,212           Other postemployment benefits (Note 15)         23,981,292         3,381,292           Gain on refunding of debt         1,400,704         1,400,704           Total liabilities and deferred inflows of resources         663,181,810         15,431,812           NET POSITION         8         10,737,178         184,143,786           Restricted for:         -         26,518,376           Consexpendable:         -         26,518,376           Conars         61,761,161         185,839,782           Other         2,313,266         2,313,266           Expendable:         2,313,266         2,313,2	• • • • • • • • • • • • • • • • • • • •		
Obligations under securities lending program         211,101         2,381,07           Long-term liabilities-current portion (Note 9)         23,112,246         2,381,07           Short term debt         3,3,312         17,10           Other liabilities         94,162,334         4,780,91           Long-term liabilities-non-current portion (Note 9)         539,305,268         69,454,73           Total liabilities         633,467,602         74,235,650           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,332,212           Other postemployment benefits (Note 15)         23,981,292         4,400,704           Total liabilities and deferred inflows of resources         663,181,810         663,181,810           NET POSITION         708,581,191         15,431,811           Restricted for:         10,737,178         184,143,786           Restricted for:         2         2           Nonexpendable:         2         2           Scholarships and fellowships         10,737,178         184,143,786           Research         2         25,143,796           Loans         61,761,161         185,839,785           Other         2         250,445,200           Expendable:			
Long-term liabilities-current portion (Note 9)         23,112,246         2,381,077           Short term debt         33,312         17,10           Other liabilities         94,162,334         4,780,91           Total current liabilities         539,305,268         69,454,735           Total liabilities-non-current portion (Note 9)         539,305,268         69,454,735           Total liabilities         633,467,602         74,235,655           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,332,212           Other postemployment benefits (Note 15)         23,981,292         3,981,292           Gain on refunding of debt         1,400,704         4,400,704         1,700,704           Total liabilities and deferred inflows of resources         663,181,810         1,5431,812           NET POSITION           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         10,737,178         184,143,788           Research         2         26,518,371           Loans         61,761,161         185,839,788           Other         2         250,445,208           Expendable:         2         233,266           Expendable:         <			2/3,436
Short term debt         33,312         17,10           Other liabilities         33,312         17,10           Total current liabilities         94,162,334         4,780,91           Long-term liabilities-non-current portion (Note 9)         539,305,268         69,454,735           Total liabilities         633,467,602         74,235,650           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,407,004           Other postemployment benefits (Note 15)         23,981,292         4,407,004           Gain on refunding of debt         1,400,704         1,400,704           Total liabilities and deferred inflows of resources         663,181,810         8           NET POSITION         708,581,191         15,431,812           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         8         10,737,178         184,143,786           Research         -         26,518,376           Loans         -         26,518,376           Loans         -         250,445,200           Expendable:         -         250,445,200           Expendable:         -         250,445,200           Expendable:         -         250,			2 381 072
Other liabilities         33,312         17,10           Total current liabilities         94,162,334         4,780,91           Long-term liabilities-non-current portion (Note 9)         539,305,268         69,454,735           Total liabilities         633,467,602         74,235,655           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,332,212           Other postemployment benefits (Note 15)         23,981,292         4,400,704           Total deferred inflows of resources         29,714,208         7,714,208           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         8,700,1778         184,143,788           Nonexpendable:         26,518,374         26,518,374           Loans         10,737,178         184,143,788           Research         26,518,374         24,23           Other         250,445,200         250,445,200           Expendable:         250,445,200         250,445,200           Expendable:         250,445,200         250,445,200           Expendable:         2313,266         2313,266           Capital projects         2313,266         231,266           Capital projects         239,203	,	-	400,000
Long-term liabilities -non-current portion (Note 9)	Other liabilities	33,312	17,101
Total liabilities         633,467,602         74,235,650           DEFERRED INFLOWS OF RESOURCES           Pension related (Note 14)         4,332,212         4,332,212         4,332,212         4,342,202         4,243,202         4,342,202	Total current liabilities	94,162,334	4,780,911
DEFERRED INFLOWS OF RESOURCES   Pension related (Note 14)	Long-term liabilities-non-current portion (Note 9)	539,305,268	69,454,739
Pension related (Note 14)         4,332,212           Other postemployment benefits (Note 15)         23,981,292           Gain on refunding of debt         1,400,704           Total deferred inflows of resources         29,714,208           Total liabilities and deferred inflows of resources           NET POSITION           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         ****         ****           Nonexpendable:         ***         26,518,376           Scholarships and fellowships         10,737,178         184,143,788           Research         -         26,518,376           Loans         -         24,233           Other         -         250,445,208           Expendable:         ***         250,445,208           Expendable:         ***         2,313,266           Capital projects         2,313,266         ***           Debt service         2,313,266         ***           Capital projects         239,203         32,099,276           Loans         496,804         134,459           Departmental uses         20,967,405         293,140,999           Other         -         64,906,366	Total liabilities	633,467,602	74,235,650
Other postemployment benefits (Note 15)       23,981,292         Gain on refunding of debt       1,400,704         Total deferred inflows of resources       29,714,208         NET POSITION         Net investment in capital assets       708,581,191       15,431,812         Restricted for:         Nonexpendable:       10,737,178       184,143,78         Research       -       26,518,37         Loans       -       24,230         Other       -       250,445,208         Expendable:       -       2313,266         Capital projects       2,313,266       -         Capital projects       239,203       32,099,276         Loans       496,804       134,455         Departmental uses       20,967,405       293,140,992         Other       -       64,906,364         Unrestricted       (84,802,876)       73,965,122			
Gain on refunding of debt         1,400,704           Total deferred inflows of resources         29,714,208           Total liabilities and deferred inflows of resources           NET POSITION           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         ****         *****           Nonexpendable:         ***         ****           Scholarships and fellowships         10,737,178         184,143,788           Research         -         26,518,374           Loans         -         26,518,374           Other         -         250,445,208           Expendable:         ***         250,445,208           Expendable:         ***         250,445,208           Expendable:         ***         250,445,208           Expendable:         ***         233,906         17,119,699           Debt service         2,313,266         2313,266         231,266         231,266         231,266         231,266         231,266         231,245         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24,455         24			
Total deferred inflows of resources         29,714,208           Total liabilities and deferred inflows of resources           NET POSITION           Net investment in capital assets         708,581,191         15,431,812           Restricted for:         10,737,178         184,143,788           Scholarships and fellowships         10,737,178         184,143,788           Research         -         26,518,376           Loans         -         26,518,376           Other         -         250,445,208           Expendable:         -         250,445,208           Capital projects         11,809,616         193,908,544           Research         1,759,524         17,119,699           Debt service         2,313,266         2313,266           Capital projects         239,203         32,099,276           Loans         496,804         134,455           Departmental uses         20,967,405         293,140,999           Other         -			
Total liabilities and deferred inflows of resources   663,181,810     NET POSITION     Net investment in capital assets   708,581,191   15,431,812   Restricted for:			
NET POSITION         Net investment in capital assets       708,581,191       15,431,812         Restricted for:       Nonexpendable:       Scholarships and fellowships       10,737,178       184,143,786         Research       -       26,518,376       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       24,236       25,0445,208       26,			
Net investment in capital assets       708,581,191       15,431,812         Restricted for:       Nonexpendable:         Scholarships and fellowships       10,737,178       184,143,788         Research       -       26,518,376         Loans       -       24,230         Departmental uses       61,761,161       185,839,788         Other       -       250,445,208         Expendable:       -       250,445,208         Expendable:       -       250,445,208         Research       11,809,616       193,908,546         Research       1,759,524       17,119,699         Debt service       2,313,266       2         Capital projects       239,203       32,099,276         Loans       496,804       134,459         Departmental uses       20,967,405       293,140,999         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,122	Total liabilities and deferred inflows of resources	663,181,810	
Restricted for:         Nonexpendable:         Scholarships and fellowships       10,737,178       184,143,788         Research       -       26,518,377         Loans       -       24,236         Departmental uses       61,761,161       185,839,788         Other       -       250,445,208         Expendable:       -       250,445,208         Scholarships and fellowships       11,809,616       193,908,546         Research       1,759,524       17,119,699         Debt service       2,313,266       -         Capital projects       239,203       32,099,276         Loans       496,804       13,4459         Departmental uses       20,967,405       293,140,999         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,122	NET POSITION		
Nonexpendable:         Scholarships and fellowships       10,737,178       184,143,780         Research       -       26,518,370         Loans       -       24,230         Departmental uses       61,761,161       185,839,788         Other       -       250,445,208         Expendable:       -       250,445,208         Scholarships and fellowships       11,809,616       193,908,540         Research       1,759,524       17,119,692         Debt service       2,313,266       -         Capital projects       239,203       32,099,270         Loans       496,804       13,449         Departmental uses       20,967,405       293,140,992         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,122	Net investment in capital assets	708,581,191	15,431,812
Scholarships and fellowships       10,737,178       184,143,780         Research       -       26,518,370         Loans       -       24,231         Departmental uses       61,761,161       185,839,782         Other       -       -       250,445,208         Expendable:       -       250,445,208         Scholarships and fellowships       11,809,616       193,908,540         Research       1,759,524       17,119,692         Debt service       2,313,266       -         Capital projects       239,203       32,099,270         Loans       496,804       134,455         Departmental uses       20,967,405       293,140,992         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,122			
Research       -       26,518,376         Loans       -       24,236         Departmental uses       61,761,161       185,839,785         Other       -       250,445,208         Expendable:       -       250,445,208         Scholarships and fellowships       11,809,616       193,908,544         Research       1,759,524       17,119,69°         Debt service       2,313,266       -         Capital projects       239,203       32,099,27°         Loans       496,804       134,45°         Departmental uses       20,967,405       293,140,99°         Other       -       64,906,36°         Unrestricted       (84,802,876)       73,965,12°		10 525 150	104 142 500
Loans       -       24,230         Departmental uses       61,761,161       185,839,785         Other       -       250,445,208         Expendable:       -       250,445,208         Scholarships and fellowships       11,809,616       193,908,544         Research       1,759,524       17,119,69         Debt service       2,313,266       -         Capital projects       239,203       32,099,27         Loans       496,804       134,455         Departmental uses       20,967,405       293,140,999         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,122	1 1	10,737,178	
Departmental uses       61,761,161       185,839,783         Other       -       250,445,208         Expendable:       -       11,809,616       193,908,544         Research       1,759,524       17,119,693         Debt service       2,313,266       239,203       32,099,276         Capital projects       239,203       32,099,276         Loans       496,804       134,453         Departmental uses       20,967,405       293,140,993         Other       -       64,906,366         Unrestricted       (84,802,876)       73,965,123		-	
Other       -       250,445,208         Expendable:       5         Scholarships and fellowships       11,809,616       193,908,540         Research       1,759,524       17,119,69         Debt service       2,313,266       239,203       32,099,270         Capital projects       239,203       32,099,270         Loans       496,804       134,459         Departmental uses       20,967,405       293,140,999         Other       -       64,906,369         Unrestricted       (84,802,876)       73,965,122		61 761 161	
Expendable:       3,908,540         Scholarships and fellowships       11,809,616       193,908,540         Research       1,759,524       17,119,69         Debt service       2,313,266         Capital projects       239,203       32,099,270         Loans       496,804       134,459         Departmental uses       20,967,405       293,140,999         Other       -       64,906,369         Unrestricted       (84,802,876)       73,965,122	•	-	250,445,208
Research     1,759,524     17,119,69°       Debt service     2,313,266       Capital projects     239,203     32,099,27°       Loans     496,804     134,45°       Departmental uses     20,967,405     293,140,99°       Other     -     64,906,36°       Unrestricted     (84,802,876)     73,965,12°	Expendable:		
Debt service       2,313,266         Capital projects       239,203       32,099,276         Loans       496,804       134,459         Departmental uses       20,967,405       293,140,995         Other       -       64,906,369         Unrestricted       (84,802,876)       73,965,122	Scholarships and fellowships	11,809,616	193,908,546
Capital projects       239,203       32,099,276         Loans       496,804       134,459         Departmental uses       20,967,405       293,140,999         Other       -       64,906,369         Unrestricted       (84,802,876)       73,965,122			17,119,697
Loans     496,804     134,459       Departmental uses     20,967,405     293,140,995       Other     -     64,906,369       Unrestricted     (84,802,876)     73,965,122			-
Departmental uses       20,967,405       293,140,995         Other       -       64,906,365         Unrestricted       (84,802,876)       73,965,125			32,099,276
Other         -         64,906,369           Unrestricted         (84,802,876)         73,965,123			
Unrestricted (84,802,876) 73,965,123	•	20,967,405	
		(84 802 876)	73,965,123
1 Otal net position \$ /35,604,472 \$ 1.337.07/.030	Total net position	\$ 733,862,472	\$ 1,337,677,656

The accompanying Notes to the Financial Statements are an integral part of this statement.

William & Mary, Virginia Institute of Marine Science and Richard Bland College - Consolidated Report Statement of Revenues, Expenses and Changes in Net Position
For the Year Ended June 30, 2021

For the Year Ended June 30, 2021	University	Component Units
Operating revenues:		
Student tuition and fees, net of scholarship allowances of \$48,225,803	\$ 196,371,656	\$ -
Gifts and contributions	-	21,527,901
Federal grants and contracts	33,093,102	-
State grants and contracts	4,055,959	-
Local grants and contracts	238,938	-
Nongovernmental grants and contracts	5,953,948	-
Auxiliary enterprises, net of scholarship allowances of \$18,237,577	77,719,945	-
Other  Total operating revenues	5,924,491 323,358,039	7,385,714 28,913,615
Total operating revenues	323,336,039	28,913,013
Operating expenses: (Note 11)		
Instruction	136,151,291	8,206,397
Research	54,928,938	1,608,738
Public service	64,482	80,021
Academic support	43,735,414	4,061,535
Student services	15,186,706	871,345
Institutional support	52,878,448	12,656,265
Operation and maintenance of plant	34,093,712	6,711,940
Student aid	21,379,585	18,104,768
Auxiliary enterprises	70,147,337	2,296,463
Depreciation	39,854,426	990,266
Other	182,832	3,865,787
Total operating expenses	468,603,171	59,453,525
Operating loss	(145,245,132)	(30,539,910)
Non-operating revenues/(expenses):		
State appropriations (Note 12)	94,090,039	-
Gifts	40,791,373	-
Net investment revenue	21,318,290	235,521,533
Pell grant revenue	5,966,388	· · · · · -
CARES act and coronavirus relief funds	15,078,515	-
Interest on capital asset related debt	(6,147,308)	(843,962)
Other non-operating revenue	3,512,505	42,742,079
Other non-operating expense	(2,997,292)	(2,804,014)
Net non-operating revenues	171,612,510	274,615,636
Income/(loss) before other revenues, expenses, gains or losses	26,367,378	244,075,726
Capital appropriations	32,294,489	-
Capital grants and contributions	8,540,437	6,294,352
Loss on disposal of assets	(1,208,524)	0,271,332
Additions to permanent endowments	(1,200,821)	41,288,165
Net other revenues, expenses, gains or losses	39,626,402	47,582,517
Increase/(Decrease) in net position	65,993,780	291,658,243
Net position - beginning of year, restated (Note 13)	667,868,692	1,046,019,413
Net position - end of year	\$ 733,862,472	\$ 1,337,677,656

The accompanying Notes to the Financial Statements are an integral part of this statement.

# William & Mary, Virginia Institute of Marine Science and Richard Bland College - Consolidated Report Statement of Cash Flows

#### For the Year Ended June 30, 2021

Cash flows from operating activities:	
Tuition and fees	\$ 193,832,459
Scholarships	(20,129,657)
Research grants and contracts	35,499,957
Auxiliary enterprise charges	77,773,132
Payments to suppliers	(113,984,363)
Payments to employees	(272,770,293)
Payments for operation and maintenance of facilities	(15,554,011)
Collection of loans to students and employees	429,513
Other receipts	7,946,422
Other payments	(182,882)
Net cash used by operating activities	(107,139,723)
Cash flows from noncapital financing activities:	
State appropriations	94,090,039
Gifts	40,791,373
Custodial receipts	788,494
Custodial payments	(124,281)
Direct Loan receipts	49,973,978
Direct Loan disbursements	(49,973,978)
Proceeds from general revenue pledge bonds	74,534,478
Other non-operating receipts	24,431,789
Other non-operating disbursements	(2,020,045)
Net cash provided by noncapital financing activities	232,491,847
Cash flows from capital financing activities:	
Proceeds from issuance of capital debt	21,882,479
Capital appropriations	24,741,195
Capital grants and contributions	8,217,888
Insurance payments	251,166
Capital expenditures	(45,511,905)
Principal paid on capital-related debt	(14,191,030)
Interest paid on capital-related debt	(9,164,848)
Proceeds from sale of capital assets	12,219
Net cash used by capital and related financing activities	(13,762,836)
Cash flows from investing activities:	
Investment income	3,239,694
Investment expense	(253,685)
Proceeds from sale of investments	138,598,934
Purchase of investments	(217,525,112)
i dichase of investments	(217,323,112)
Net cash used by investing activities	(75,940,169)
Net increase/(decrease) in cash	35,649,119
Cash and Cash Equivalents -beginning of year	85,805,587
Cash and Cash Equivalents -end of year	\$ 121,454,706

# William & Mary, Virginia Institute of Marine Science and Richard Bland College - Consolidated Report Statement of Cash Flows

#### For the Year Ended June 30, 2021

Reconciliation of Cash-end of year-Cash Flow Statement, to Cash and Cash Equivalents-Statement of Not Position	Net Posit	ion:
Cash and cash equivalents	\$	76,133,246
Restricted cash and cash equivalents	Ψ	45,532,561
Less: Securities lending -Treasurer of Virginia		(211,101)
Less. Securities reliaing - Treasurer of Virginia		(211,101)
Net cash and cash equivalents	\$	121,454,706
Reconciliation of net operating expenses to net cash used by operating activities:		
Net operating loss	\$	(145,245,132)
Adjustments to reconcile net operating expenses to cash used by operating activities:		
Depreciation expense		39,854,426
Changes in assets, deferred outflows of resources, liabilities and deferred inflows of resources:		
Receivables-net		(3,148,181)
Inventories		(10,419)
Prepaid expense		(893,109)
Accounts payable		1,877,370
Unearned revenue		(79,012)
Custodial funds		(49,661)
Federal loan contribution		(419,832)
Compensated absences		839,304
Pension liability		14,537,476
Deferred outflows of resources related to pension obligations		(5,728,778)
Deferred inflows of resources related to pension obligations		(3,885,688)
Other post-employment benefits liability		(2,347,645)
Other post-employment benefits asset		(253,172)
Deferred outflows of resources related to other post-employment benefits		(685,461)
Deferred inflows of resources related to other post-empoyment benefits		(1,502,159)
Other liability		(50)
Net cash used in operating activities	\$	(107,139,723)
NONCASH INVESTING, NONCAPITAL FINANCING, AND CAPITAL AND RELATED FINANCING TRANSACTIONS		
Amortization of deferred loss	\$	454,932
Donated capital assets	\$	322,549
Loss on disposal of assets	\$	1,208,634
Capital assets acquired through accounts payable	\$	15,325,882
Amortization of bond premium	\$	2,362,440
Net change in value of investments	\$	18,040,166
~		

William & Mary issued 2020A&B General Revenue Pledge bonds in October of 2020 to refund debt issued in prior years. Proceeds of \$57,819,131 were deposited into an irrevocable trust for the defeasance of \$52,785,000 of outstanding revenue bond principal and related accrued interest.

The accompanying Notes to Financial Statements are an integral part of this statement.

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# Notes to Financial Statements

Year Ended June 30, 2021

# William & Mary, Virginia Institute of Marine Science, and Richard Bland College - Consolidated Report

#### NOTES TO FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Reporting Entity

The consolidated financial statements of William & Mary include the financial statements of William & Mary (W&M) located in Williamsburg, Virginia, Virginia Institute of Marine Science (VIMS), which serves as the school of Marine Science, collectively referred to as the "university" and Richard Bland, referred to as the "college". All three entities are recognized as distinct state agencies within the Commonwealth of Virginia's statewide system of public higher education with a shared governing board appointed by the Governor of Virginia. In this capacity, the Board of Visitors is responsible for overseeing governance of all three entities. The university and college are a component unit of the Commonwealth of Virginia and are included in the general purpose financial statements of the Commonwealth.

The accompanying financial statements present all funds for which the university's and college's Board of Visitors are financially accountable. Related foundations and similar non-profit corporations for which the university and college are not financially accountable are also a part of the accompanying financial statements in accordance with the Governmental Accounting Standards Board (GASB) reporting model. These entities are legally separate and tax exempt organizations formed to promote the achievements and further the aims and purposes of the university and college. These component units are described in Note 13.

The university and college have nine component units – the William & Mary Foundation, The Marshall-Wythe School of Law Foundation, the William & Mary Alumni Association, the William & Mary Athletic Educational Foundation, the William & Mary School of Business Foundation, the Virginia Institute of Marine Science Foundation, the Richard Bland College Foundation, the William & Mary Real Estate Foundation, and the Intellectual Property Foundation. These organizations are separately incorporated tax-exempt entities and have been formed to promote the achievements and further the aims and purposes of the university and college. The Foundations are private, non-profit organizations, and as such the financial statement presentation follows the recommendation of accounting literature related to non-profits. As a result, reclassifications have been made to convert the Foundation's financial information to GASB format.

Although the university and college do not control the timing or amount of receipts from the Foundations, the majority of resources or income which the Foundations hold and invest are restricted to the activities of the university and college by the donors. Because these restricted resources held by the Foundations can only be used by or for the benefit of the university and college, the Foundations are considered component units of the university and college and are discretely presented in the financial statements with the exception of the Intellectual Property Foundation. The Intellectual Property Foundation is presented blended in the university column because the university has a voting majority of the governing board of the Foundation.

The William & Mary Foundation is a private, not-for-profit corporation organized under the laws of the Commonwealth of Virginia to "aid, strengthen, and expand in every proper and useful way" the work of William & Mary. For additional information on the William & Mary Foundation, contact the Foundation at Post Office Box 8795, Williamsburg, Virginia, 23187.

The Marshall-Wythe School of Law Foundation is a non-stock, not-for-profit corporation organized under the laws of the Commonwealth of Virginia, established for the purpose of soliciting and receiving gifts to support the William & Mary Law School. The Foundation supports the law school through the funding of scholarships and fellowships, instruction and research activities, and academic support. For additional information on The Marshall-Wythe School of Law Foundation, contact the Foundation Office at Post Office Box 8795, Williamsburg, Virginia, 23187.

The William & Mary Alumni Association is a private, not-for-profit corporation organized under the laws of the Commonwealth of Virginia which provides aid to W&M in its work and promotes and strengthens the bonds of interest between and among William & Mary and its alumni. For additional information on the Alumni Association, contact the Alumni Association Office at Post Office Box 2100, Williamsburg, Virginia, 23187-2100.

The William & Mary Athletic Educational Foundation is a not-for-profit corporation organized under the laws of the Commonwealth of Virginia. The purpose of the Foundation is to promote, foster, encourage and further education, in all enterprises of all kinds at William & Mary, but it principally supports W&M's Athletic Department. For additional information on the Athletic Educational Foundation, contact the Foundation Office at 751 Ukrop Drive, Williamsburg, Virginia, 23187.

The William & Mary Business School Foundation is a non-stock, not-for-profit corporation organized under the laws of the Commonwealth of Virginia. The purpose of the Business School Foundation is to solicit and receive gifts to endow the W&M School of Business Administration and to support the School through the operations of the Foundation. For additional information on the William & Mary Business School Foundation, contact the Foundation Office at Post Office Box 2220, Williamsburg, Virginia, 23187.

The Virginia Institute of Marine Science Foundation is a not-for-profit corporation organized under the laws of the Commonwealth of Virginia. The purpose of the Foundation is to support VIMS primarily through contributions from the public. For additional information on the Virginia Institute of Marine Science Foundation, contact the Foundation Office at Post Office Box 1346, Gloucester Point, Virginia, 23062.

The Richard Bland College Foundation is a private, not-for-profit corporation organized under the laws of the Commonwealth of Virginia which provides scholarships, financial aid, and books to RBC's students, along with support for faculty development and cultural activities. For additional information on the Richard Bland College Foundation, contact the Foundation Office at 11301 Johnson Road, South Prince George, Virginia, 23805.

The William & Mary Real Estate Foundation is a non-profit organization incorporated under the laws of the Commonwealth of Virginia. Its purpose is to acquire, hold, manage, sell, lease and participate in the development of real properties in support of the educational goals of William & Mary and VIMS. For additional information on the William & Mary Real Estate Foundation, contact the Foundation Office at Post Office Box 8795, Williamsburg, Virginia, 23187-8795.

The Intellectual Property Foundation is a nonprofit organization incorporated under the laws of the Commonwealth of Virginia. Its purpose is to handle all aspects of the intellectual property of William & Mary in support of the educational goals of the university. For additional information on the William & Mary Intellectual Property Foundation, contact the Foundation Office at Post Office Box 8795, Williamsburg, Virginia, 23187-8795.

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with generally accepted accounting principles as prescribed by the GASB, including all applicable GASB pronouncements. Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*, and Statement No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities*, the university and college follow accounting and reporting standards for reporting as a special-purpose government engaged in business-type activities and accordingly, are reported within a single column in the basic financial statements.

#### Basis of Accounting

The financial statements of the university and college have been prepared using the economic resources measurement focus and the accrual basis of accounting, including depreciation expense related to capitalized fixed assets. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. Bond premiums and discounts are deferred and amortized over the life of the debt. All significant

intra-agency transactions have been eliminated.

#### Newly Adopted Accounting Pronouncements

GASB Statement No. 93, Replacement of Interbank Offered Rates, and GASB Statement No. 97, Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans – an amendment of GASB Statements No. 14 and No. 84, and a supersession of GASB Statement No. 32 are effective for fiscal year 2021. The university does not have any changes due to these GASB pronouncements.

#### Cash and Cash Equivalents

In accordance with the GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, definition, cash and cash equivalents consist of cash on hand, money market funds, and temporary highly liquid investments with an original maturity of three months or less.

#### Investments

GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools, requires that purchased investments, interest-bearing temporary investments classified with cash, and investments received as gifts be recorded at fair value, and reported in accordance with GASB Statement No. 72, Fair Value Measurement and Application (See Note 3). Realized and unrealized gains and losses are reported in investment income as non-operating revenue in the Statement of Revenues, Expenses, and Changes in Net Position.

#### Receivables

Receivables consist of tuition and fee charges to students and auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, state and local governments, or private sources, in connection with reimbursement of allowable expenditures made pursuant to grants and contracts. Receivables are recorded net of estimated uncollectible amounts.

#### **Inventories**

Inventories at the university are reported using the consumption method and valued at average cost. RBC does not report any inventory.

#### **Prepaid Expenses**

As of June 30, 2021, the university's and college's prepaid expenses included items such as insurance premiums, membership dues, conference registrations and publication subscriptions for FY22 that were paid in advance.

#### Capital Assets

Capital assets are recorded at historical cost at the date of acquisition or acquisition value at the date of donation in the case of gifts. Construction expenses for capital assets and improvements are capitalized when expended. Interest expense of \$2,091,405 relating to construction is capitalized net of interest income earned on resources set aside for this purpose for the year ended June 30, 2021. The university's and college's capitalization policy on equipment includes all items with an estimated useful life of two years or more. The university and college capitalize all items with a unit price greater than or equal to \$5,000. The university capitalizes buildings, improvements other than buildings and infrastructure with a cost greater than or equal to \$100,000. Richard Bland College capitalizes buildings and improvements other than buildings with a cost greater than or equal to \$5,000. Library materials for the academic or research libraries are capitalized as a collection and are valued at cost. The university capitalizes intangible assets with a cost greater than or equal to \$50,000 except for internally generated computer software which is capitalized at a cost of

\$100,000 or greater. Richard Bland College capitalizes intangible assets with a cost greater than or equal to \$20,000.

Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets as follows:

Buildings	40-50 years
Infrastructure	10-50 years
Equipment	2-30 years
Library Books	10 years
Intangible Assets – computer software	3-20 years

Collections of works of art and historical treasures are capitalized at cost or acquisition value at the date of donation. These collections, which include rare books, are considered inexhaustible and therefore are not depreciated.

#### **Deferred Outflows of Resources**

Deferred outflows of resources are defined as the consumption of net assets applicable to a future reporting period. The deferred outflows of resources have a positive effect on net position similar to assets.

#### **Unearned Revenue**

Unearned revenue represents revenue collected but not earned as of June 30, 2021. This is primarily comprised of revenue for student tuition and fees paid in advance of the semester, amounts received from grant and contract sponsors that have not yet been earned and advance ticket sales for athletic events.

#### Compensated Absences

Employees' compensated absences are accrued when earned. The liability and expense incurred are recorded at year-end as accrued compensated absences in the Statement of Net Position, and as a component of compensation and benefit expense in the Statement of Revenues, Expenses, and Changes in Net Position. The applicable share of employer related taxes payable on the eventual termination payments is also included.

#### Noncurrent Liabilities

Noncurrent liabilities include principal amounts of bonds payable, notes payable, capital lease payable and installment purchase agreements with contractual maturities greater than one year as well as estimated amounts for accrued compensated absences that will not be paid within the next fiscal year. Also included is pension liability for defined benefit plans and other postemployment benefits administered through the Virginia Retirement System and other postemployment benefits administered through the Department of Human Resource Management.

#### Pensions

The Virginia Retirement System (VRS) State Employee Retirement Plan and the Virginia Law Officers' System (VaLORS) Retirement Plan are single-employer pension plans that are treated like cost-sharing plans. For the purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, pension expense, information about the fiduciary net position of the VRS State Employee Retirement Plan and the VaLORS Retirement Plan; and the additions to/deductions from the VRS State Retirement Plan's and the VaLORS Retirements Plan's net fiduciary position have been determined on the same basis as they were reported by VRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### Other Postemployment Benefits

The Virginia Retirement System (VRS) Group Life Insurance Program is a multiple-employer, cost-sharing plan. It provides coverage to state employees, teachers, and employees of participating political subdivisions. For purposes of measuring the net Group Life Insurance Program OPEB liability, deferred outflows of resources, deferred inflows of

resources and OPEB expense, information about the fiduciary net position of the Virginia Retirement System (VRS) Group Life Insurance program OPEB and the additions to/deductions from the VRS Group Life Insurance Program OPEB's net fiduciary position have been determined on the same basis as they were reported by VRS. In addition, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

The Virginia Retirement System (VRS) State Employee Health Insurance Credit Program is a single-employer plan that is presented as a multiple-employer, cost-sharing plan. For purposes of measuring the net State Employee Health Insurance Credit Program OPEB liability, deferred outflows of resources, deferred inflows of resources and OPEB expense, information about the fiduciary net position of the Virginia Retirement System (VRS) State Employee Health Insurance Credit Program and the additions to/deductions from the VRS State Employee Health Insurance Credit Program's net fiduciary position have been determined on the same basis as they were reported by VRS. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

The Virginia Retirement System (VRS) Disability Insurance Program (Virginia Sickness and Disability Program) is a single-employer plan that is presented as a multiple-employer, cost-sharing plan. For purposes of measuring the net Disability Insurance Program OPEB liability (asset), deferred outflows of resources, deferred inflows of resources and OPEB expense, information about the fiduciary net position of the Virginia Retirement System (VRS) Disability Insurance Program OPEB Plan and the additions to/deductions from the VRS Disability Insurance Program OPEB Plan's net fiduciary position have been determined on the same basis as they were reported by VRS. In addition, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

The Virginia Retirement System (VRS) Line of Duty Act Program (LODA) is a multiple-employer, cost-sharing plan. For purposes of measuring the net Line of Duty Act Program OPEB liability, deferred outflows of resources, deferred inflows of resources and OPEB expense, information about the fiduciary net position of the Virginia Retirement System (VRS) Line of Duty Act Program OPEB Plan and the additions to/deductions from the VRS Line of Duty Act Program OPEB Plan's net fiduciary position have been determined on the same basis as they were reported by VRS. In addition, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Pre-Medicare Retiree Healthcare is a single-employer defined benefit OPEB plan that is treated like a cost-sharing plan for financial reporting purposes and is administered by the Department of Human Resource Management. The employer does not pay a portion of the retirees' healthcare premium; however, since both active employees and retirees are included in the same pool for purposes of determining health insurance rates, this generally results in a higher rate for active employees. Therefore, the employer effectively subsidizes the costs of the participating retirees' healthcare through payment of the employer's portion of the premiums for active employees.

#### Deferred Inflows of Resources

Deferred inflows of resources are defined as the acquisition of net assets applicable to a future reporting period. The deferred inflows of resources have a negative effect on net position similar to liabilities.

#### **Net Position**

The university's and college's net position is classified as follows:

<u>Net Investment in Capital Assets</u> – consists of total investment in capital assets, net of accumulated depreciation and outstanding debt obligations.

<u>Restricted Net Position – Nonexpendable</u> – includes endowments and similar type assets whose use is limited by donors or other outside sources and as a condition of the gift, the principal is to be maintained in perpetuity.

<u>Restricted Net Position – Expendable</u> – represents funds that have been received for specific purposes and the university and college are legally or contractually obligated to spend the resources in accordance with restrictions imposed by external parties.

<u>Unrestricted Net Position</u> – represents resources derived from student tuition and fees, state appropriations, unrestricted gifts, interest income, and sales and services of educational departments and auxiliary enterprises. When an expense is incurred that can be paid using either restricted or unrestricted resources, the university's and college's policy is to first apply the expense toward restricted resources and then toward unrestricted.

#### Scholarship Allowances

Student tuition and fee revenues and certain other revenues from charges to students are reported net of scholarship allowances in the Statement of Revenues, Expenses, and Changes in Net Position. Scholarship allowances are the difference between the actual charge for goods and services provided by the university and college, and the amount that is paid by students and/or third parties on the students' behalf. Financial aid to students is reported in the financial statements under the alternative method as prescribed by the National Association of College and University Business Officers (NACUBO). The alternative method is a simple calculation that computes scholarship discounts and allowances on a university-wide basis by allocating the cash payments to students, excluding payments for services, on the ratio of total aid to the aid not considered to be third party aid. Student financial assistance grants and other Federal, State or nongovernmental programs are recorded as either operating or non-operating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the university and college have recorded a scholarship allowance.

#### Federal Financial Assistance Programs

The university and college participate in federally funded Pell Grants, Supplemental Educational Opportunity Grants (SEOG), Federal Work Study, Perkins Loans, and Direct Loans, which includes Stafford Loans, Parent Loans for Undergraduate Students (PLUS) and Graduate PLUS Loans. Federal programs are audited in accordance with 2 CFR 200, subpart F.

#### Classification of Revenues and Expenses

The university and college present revenues and expenses as operating or non-operating based on the following criteria:

<u>Operating revenues</u> - includes activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship allowances, (2) sales and services of auxiliary enterprises, (3) most Federal, State and Local grants and contracts and (4) interest on student loans.

<u>Non-operating revenues</u> - includes activities that have the characteristics of non-exchange transactions, such as gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB Statement No. 9, and GASB Statement No. 34, such as State appropriations and investment income.

<u>Operating and Non-operating expenses</u> - includes interest on debt related to the purchase of capital assets and losses on the disposal of capital assets. All other expenses are classified as operating expenses.

#### 2. RESTATEMENT OF NET POSITION

There were no restatements to net position reported in the university's and college's financial statements as of June 30, 2020.

#### 3. CASH, CASH EQUIVALENTS AND INVESTMENTS

#### Cash and Cash Equivalents

Pursuant to Section 2.2-1800, et. seq., Code of Virginia, all state funds of the university and college are maintained by the Treasurer of Virginia, who is responsible for the collection, disbursement, custody and investment of State funds. Cash held by the university and college is maintained in accounts that are collateralized in accordance with the Virginia Securities for Public Deposits Act, Section 2.2-4400, et. seq. Code of Virginia with the exception of cash held by the university and college in foreign currency, when applicable. The Virginia Security for Public Deposits Act eliminates any custodial credit risk for the university and college. The university has cash equivalents with the Virginia State Non-Arbitrage Program (SNAP). SNAP offers a professionally managed money market mutual fund, which provides a temporary pooled investment vehicle for proceeds pending expenditure, and with record keeping, depository and arbitrage rebate calculations. SNAP complies with all standards of GASB Statement 79. SNAP investments are reported using the net asset value per share, which is calculated on an amortized cost basis that provides a NAV per share that approximates fair value.

#### Investments

The investment policy of the university and college is established by the Board of Visitors and monitored by the Board's Financial Affairs Committee. In accordance with the Board of Visitors' Resolution 18, April 22-23, 2021, investments can be made in the following instruments: cash, U.S. Treasury and Federal agency obligations, commercial bank certificates of deposit, commercial paper, bankers' acceptances, corporate notes and debentures, money market funds, mutual funds, convertible securities and equities. Money market funds are cash equivalents and are presented at amortized cost.

#### Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, requires the disclosure of the credit quality rating on any investments subject to credit risk.

#### Concentration of Credit Risk

Concentration of credit risk requires the disclosure by amount and issuer of any investments in any one issuer that represents five percent or more of total investments. Investments explicitly guaranteed by the U.S. government and investments in mutual funds or external investment pools and other pooled investments are excluded from this requirement. The university's and college's investment policy does not limit the amount invested in U.S. Government or Agency Securities. As of June 30, 2021, none of the investments in stocks or bonds of any one issuer represents five percent or more of the total investments; therefore, the university and college had no concentration of credit risk.

#### Custodial Credit Risk

Custodial credit risk is the risk that, in the event of failure of the counterparty, the university and college will not be able to recover the value of its investment or collateral securities that are in the possession of the outside party. All investments are registered and held in the name of the university and college, and therefore, the university and college do not have this risk.

#### Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The university and college limit their exposure to interest rate risk by limiting their maximum maturity lengths of investments and structuring its portfolio to maintain adequate liquidity to ensure the university's and college's ability to meet their operating requirements.

#### Foreign Currency Risk

Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. The university had no investments in foreign currency or foreign deposits as of June 30, 2021. The university does not have a foreign currency risk policy.

#### Fair Value Measurement

Certain assets and liabilities of the university and college are reflected in the accompanying financial statements at fair value. The university and college follow the provisions in GASB Statement 72, Fair Value Measurement and Application. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). GASB 72 establishes a fair value hierarchy and specifies that the valuation techniques used to measure fair value shall maximize the use of observable inputs and minimize the use of unobservable inputs. Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under GASB 72 are described below:

Level 1—Quoted prices (unadjusted) in active markets for identical assets or liabilities that the university and college have the ability to access at the measurement date.

Level 2—Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, or inputs other than quoted prices that are observable (directly or indirectly) for the asset or liability.

Level 3—Prices, inputs or sophisticated modeling techniques, which are both significant to the fair value measurement and unobservable (supported by little or no market activity).

As required by GASB 72, assets and liabilities are classified within the level of the lowest significant input considered in determining fair value.

GASB 72 permits a governmental unit to establish the fair value of investments in non-governmental entities that do not have a readily determinable fair value by using the Net Asset Value ("NAV") per share (or its equivalent), such as member units or an ownership interest in partners' capital. The university and college use the NAV or its equivalent as provided by the investment funds to value its investments in certain limited partnerships. Investments valued using the NAV or its equivalent are not categorized within the fair value hierarchy.

The university and college categorize fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The following table presents investments as of June 30, 2021:

#### Investments Measured at Fair Value

		6/30/2021		Level 1	Level 2
Investments by Fair Value Level					
Debt Securities					
Corporate Bonds	\$	59,280,941	\$	-	\$ 59,280,941
Agency Unsecured Bonds and Notes		7,853,458		7,853,458	-
Agency Mortgage Backed Securities		13,144,586		-	13,144,586
Asset Backed Securities		17,593,528		-	17,593,528
Supranational and Non-U.S. Government Bonds		933,474		-	933,474
U.S. Treasury and Agency Securities		3,859,924		-	3,859,924
United States Treasury Notes		29,214,273		29,214,273	-
Mutual Funds		950,451		950,451	-
Fixed Income and Commingled Funds		35,963,946	_	35,963,946	
Total Debt Securities	_	168,794,581	_	73,982,128	94,812,453
Equity Securities					
Common and Preferred Stocks		7,018,352		7,018,352	-
Equity Index Funds		34,118,584		34,118,584	-
Equity International and Emerging Markets		16,921,406		16,921,406	-
Real Estate		6,600		6,600	
Total Equity Securities	_	58,064,942	_	58,064,942	
Total Investments by Fair Value level	_	226,859,523	_1	32,047,070	94,812,453
Other - Rare Coin		280			
Investments measured at the Net Asset Value (NAV)					
Equity Hedge Long/Short		1,650,665			
Diversified Event Driven		726,169			
Managed Futures/Commodities		564,120			
Relative Value		2,291,890			
Private Equity		1,058,289			
• •		1,030,207			
Total Investments measured at the NAV	_	6,291,133			
Total Investments	\$	233,150,936			

Securities traded on U.S. or foreign exchanges are valued at the last reported sales price or, if there are no sales, at the latest bid quotation. Mutual funds and exchange traded funds listed on U.S. or foreign exchanges are valued at the closing net asset value; mutual funds not traded on national exchanges are valued in good faith at the pro-rata interest in the net assets of these entities. Short-term government and agency bonds and notes are valued based on market-driven observations and securities characteristics including ratings, coupons and redemptions. The values of limited partnerships are determined in good faith at the pro-rata interest in the net assets of these entities. Investments held by these entities are valued at prices which approximate fair value. The estimated fair value of certain investments in the underlying entities, which may include private placements and other securities for which values are not readily available, are determined in good faith by the investment advisors or third party administrators of the respective entities and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. These investments are valued using valuation techniques such as the market approach, income approach, and cost approach. The estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments, and these differences could be material.

The following table summarizes liquidity provisions related to the university's and college's investments measured at Net Asset Value:

# Investments Measured at NAV

			Ţ	<b>Infunded</b>	Redemption	Redemption
	<u>I</u>	Fair Value	<u>Co</u>	mmitments	<b>Frequency</b>	Notice Period
Equity Hedge Long/Short	\$	1,650,665	\$	-	Monthly, Quarterly	35-95 days
Diversified Event Driven		726,169		-	Quarterly	95 days
Managed Futures/Commodities		564,120		-	Quarterly	35 days
Relative Value		1,992,786		_	Quarterly	70-100 days
Relative Value		299,104		_	Liquidating	
Private Equity		1,058,289		2,161,174	Illiquid	
Total Investments measured at NAV	\$	6,291,133	\$	2,161,174		

## Interest Rate Risk: Maturities

ALLEGA TO A TOWN ACTION AND AND AND AND AND AND AND AND AND AN			Less			Greater
Type of Investment	<u>Ju</u>	ne 30, 2021	than 1 year	<u>1-5 years</u>	<u>6-10 years</u>	than 10 years
Agency unsecured bonds and notes:						
	Ф	4.740.022	¢.	Ф. 4.740.022	¢.	Ф
Federal Home Loan Mortgage Corp	\$	4,749,823	\$ -	\$ 4,749,823	\$ -	\$ -
Federal National Mortgage Assn		3,103,635	-	3,103,635	-	-
United States Treasury Notes		29,214,273	7,593,844	21,620,429	-	-
Agency mortgage backed securities:						
Federal Home Loan Mortgage Corp		7,904,502	-	4,541,291	2,468,361	894,850
Federal National Mortgage Assn		5,240,084	-	2,643,820	1,364,512	1,231,752
Asset Backed Securities		17,593,528	-	12,672,701	1,425,529	3,495,298
Corporate Bonds		59,280,941	18,237,258	41,043,683	-	-
Fixed Income and Commingled Funds		35,963,946	-	-	29,701,543	6,262,403
Mutual and money market funds:						
Money market		3,736,209	3,736,209	-	-	-
Mutual funds - Green Funds		248,921	-	-	248,921	-
Mutual funds - Osher Lifelong Learning Institute		228,422	7,955	41,229	179,238	-
Mutual funds - Wells Fargo		473,108	-	473,108	-	-
State non-arbitrage program		32,375,990	32,375,990	-	-	-
Supranational and Non-U.S. Government Bonds						
and Notes		933,474	-	933,474	-	-
U.S. Treasury and Agency Securities						
Government National Mortgage Association		3,859,924	. <del></del>			3,859,924
	\$	204,906,780	\$61,951,256	\$ 91,823,193	\$ 35,388,104	\$ 15,744,227

## Credit & Concentration of Credit Risks

	1 20 2021	Moody's	S&P Credit	Fitch	TT 1
	June 30, 2021	Credit Rating	Rating	Credit Rating	<u>Unrated</u>
<u>Cash Equivalents</u> Money market - Aaa-mf	\$ 3,736,209	\$ 3,736,209	\$ -	\$ -	\$ -
State non-arbitrage program - AAAm	32,375,990	\$ 3,730,209	32,375,990	<b>5</b> -	Ф -
Securities lending	211,101	-	52,575,990	-	211,101
Total cash equivalents	36,323,300	3,736,209	32,375,990		211,101
<u>Investments</u>					
Agency unsecured bonds and notes:					
Federal Home Loan Mortgage Corp - AA+	3,999,740	-	3,999,740	-	-
Federal Home Loan Mortgage Corp - AAA	750,083	750,083	_	-	-
Federal National Mortgage Assn - AA+	3,103,635	-	3,103,635	-	-
Agency mortgage backed securities:					
Federal Home Loan Mortgage Corp	7,904,502	-	_	-	7,904,502
Federal National Mortgage Assn	5,240,084	-	_	-	5,240,084
Asset Backed Securities - AAA	17,593,528	7,310,162	10,283,366	-	-
Corporate Bonds:					
ÂA	206,156	_	206,156	-	-
AA+	2,196,147	_	2,196,147	-	-
AA-	3,045,561	_	3,045,561	-	-
A1	759,088	759,088	_	-	-
A+	8,105,688	_	7,846,243	259,445	-
A	9,427,877	_	9,064,010	363,867	-
A2	6,932,853	6,932,853	_	-	-
A3	6,714,222	6,714,222	-	-	-
A-	15,911,951	-	15,911,951	-	-
BBB+	4,612,998	_	4,262,893	350,105	-
BAA1	559,840	559,840	_	-	-
BAA2	808,560	808,560	-	-	-
Fixed Income and Commingled Funds	35,963,946	-	-		35,963,946
Mutual funds:					
Green Funds	248,921	-	_	_	248,921
Osher Lifelong Learning Institute	220,467	-	-	-	220,467
AAA	7,955	-	7,955	-	-
Wells Fargo	473,108	-	_	-	473,108
Non-U.S. Government Bonds					
AA-	426,300	-	-	426,300	-
AA3	507,174	507,174			
Total investments	135,720,384	\$ 24,341,982	\$ 59,927,657	\$ 1,399,717	\$ 50,051,028
Other Investments					
Equity and other investments not					
subject to credit risk	97,433,672				
Rare coins	280				
Property held as investment for endowments	6,600				
Total other investments	97,440,552				
Total cash equivalents and investments	\$ 269,484,236				

#### 4. DONOR RESTRICTED ENDOWMENTS

Investments of the university's endowment funds are pooled and consist primarily of gifts and bequests, the use of which is restricted by donor-imposed limitations. The Uniform Prudent Management of Institutional Funds Act, Code of Virginia Section 64.2-1100 et. seq., permits the spending policy adopted by the Board of Visitors to appropriate an amount of realized and unrealized endowment appreciation as the Board determines to be prudent. In determining the amount of appreciation to appropriate, the Board is required by the Act to consider such factors as long- and short-term needs of the institution, present and anticipated financial requirements, expected total return on investments, price level trends, and general economic conditions. The amount available for spending is determined by applying the payout percentage to the average market value of the investment portfolio for the three previous calendar year-ends. The payout percentage is reviewed and adjusted annually as deemed prudent.

William & Mary, at FY21 year-end, had a net appreciation of \$21,459,953 which is available to be spent and is reported in the Statement of Net Position in the following categories: Restricted Expendable for Scholarships and Fellowships - \$11,666,231, Restricted Expendable for Departmental Uses - \$7,723,674, Restricted Expendable for Research \$440,779, and Unrestricted - \$1,629,269.

#### 5. ACCOUNTS AND NOTES RECEIVABLES

Receivables include transactions related to accounts and notes receivable and are shown net of allowance for doubtful accounts for the year ending June 30, 2021 as follows:

Accounts receivable consisted of the following at June 30, 2021:

Student Tuition and Fees Auxiliary Enterprises Federal, State and Non-Governmental Grants & Contracts Other Activities	11,	299,599 579,645 640,360 225,928
Gross Receivables Less: allowance for doubtful accounts	ŕ	745,532 236,699)
Net Receivables	\$ 20,	508,833
Notes receivable consisted of the following at June 30, 2021:		
Current portion: Federal student loans and promissory notes	\$	423,689
Non-current portion: Federal student loans and promissory notes Less: allowance for doubtful accounts	\$	786,811 (57,938)
Net non-current notes receivable	\$	728,873

## 6. CAPITAL ASSETS

A summary of changes in the various capital asset categories for the year ending June 30, 2021 consists of the following:

		Beginning Balance		Additions		Reductions		Ending Balance
Non-depreciable capital assets:								
Land	\$	25,412,446	\$	-	\$	-	\$	25,412,446
Inexhaustible artwork and								
Historical treasures		78,120,463		690,563		-		78,811,026
Construction in Progress		51,544,213		47,686,213		(27,497,069)		71,733,357
Total non-depreciable								
capital assets		155,077,122		48,376,776		(27,497,069)	_	175,956,829
Depreciable capital assets:								
Buildings	1	,037,787,062		21,966,351		(348,950)		1,059,404,463
Equipment		102,313,167		5,127,157		(3,028,293)		104,412,031
Infrastructure		86,586,886		-		-		86,586,886
Other improvements		14,494,251		4,637,082		(555,618)		18,575,715
Library Materials		69,660,501		540,095		(126,630)		70,073,966
Computer software		12,832,565		1,213,535		(804,000)		13,242,100
Total depreciable								
capital assets	_1	,323,674,432		33,484,220	_	(4,863,491)	_	1,352,295,161
Less accumulated								
depreciation for:								
Buildings		346,776,997		29,216,466		(274,053)		375,719,410
Equipment		64,209,605		5,420,290		(2,651,552)		66,978,343
Infrastructure		43,829,049		1,932,369		-		45,761,418
Other improvements		8,367,595		773,499		(212,985)		8,928,109
Library Materials		64,382,974		1,085,618		(126,630)		65,341,962
Computer software		7,816,913		1,426,184	_	(377,417)	_	8,865,680
Total accumulated								
depreciation	_	535,383,133	_	39,854,426		(3,642,637)		571,594,922
Depreciable capital assets, net		788,291,299		(6,370,206)		(1,220,854)		780,700,239
Total capital assets, net	\$	943,368,421	<u>\$</u>	42,006,570	\$	(28,717,923)	\$	956,657,068

#### Capitalization of Library Books

The methods employed to value the general collections of W&M's Earl Gregg Swem Library, W&M's Marshall-Wythe Law Library, VIMS' Hargis Library, and RBC's Library are based on average cost determined by each library. The average cost of the Swem Library purchases of books was \$107.79 for FY21. The average cost of the Law Library purchases of books was \$187.70 for FY21. Special collections maintained by each library are valued at historical cost or acquisition value. The average cost of library books purchased for VIMS was \$96.00 for FY21. RBC did not purchase any library books during FY21. The changes reflected in the valuation are due to the recognition of depreciation in accordance with GASB Statements No. 34 and 35, as well as purchases, donations and disposals.

#### 7. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following at June 30, 2021:

#### Current Liabilities:

Employee salaries, wages, and fringe benefits payable	\$ 29,601,507
Vendors and supplies accounts payable	6,866,792
Capital projects accounts and retainage payable	15,048,026
Accrued interest payable	3,253,791
Total current liabilities-accounts payable and accrued liabilities	\$ 54,770,115

#### 8. COMMITMENTS

At June 30, 2021, outstanding construction commitments totaled approximately \$205,174,478.

Commitments also exist under various operating leases for buildings, equipment and computer software. The leases for buildings range from one to twenty-seven years with many having renewal options. The leases for equipment and computer software are for one to five year terms with certain computer software having one-year additional terms. In most cases, these leases will be replaced by similar leases. Rental expense for the fiscal year ending June 30, 2021, was \$8,182,324.

As of June 30, 2021, the following total future minimum rental payments are due under the above leases:

Year Ending June 30, 2021	<u>Amount</u>
2022	\$ 6,154,300
2023	5,941,323
2024	4,405,059
2025	4,011,170
2026	3,967,198
2027-2031	8,141,839
Total	\$ 32,620,890

#### 9. LONG-TERM LIABILITIES

The university's and college's long-term liabilities consist of long-term debt (further described in Note 10), and other long-term liabilities. A summary of changes in long-term liabilities for the year ending June 30, 2021 is presented as follows:

	Beginning			Ending	Current
	<b>Balance</b>	<u>Additions</u>	Reductions	<u>Balance</u>	<u>Portion</u>
Installment Purchases	\$ 2,082,697	\$ 394,645	\$ (483,277)	\$ 1,994,065	\$ 465,886
Capital Leases Payable	19,542,826	-	(457,069)	19,085,757	842,591
Other long-term obligations	598,380	-	(11,760)	586,620	35,786
Notes Payable	172,003,700	-	(59,936,086)	112,067,614	7,280,000
Bonds Payable	74,536,664	163,879,526	(21,248,576)	217,167,614	4,399,409
Total long-term debt	268,764,267	164,274,171	(82,136,768)	350,901,670	13,023,672
Perkins Loan Fund Balance	1,418,305	-	(419,832)	998,473	-
Accrued compensated absences	12,860,901	13,700,205	(12,860,901)	13,700,205	8,342,662
Software licenses	3,331,085	1,213,535	(935,679)	3,608,941	708,806
Net Pension Liability	121,587,172	14,537,476 *		136,124,648	-
OPEB Liability	59,431,222		(2,347,645) *	57,083,577	1,037,106
Total long-term liabilities	\$ 467,392,952	\$ 193,725,387	\$ (98,700,825)	\$ 562,417,514	\$ 23,112,246

<sup>\*</sup> net change is shown

#### 10. LONG-TERM DEBT

#### **Bonds Payable**

William & Mary and Richard Bland College's bonds are issued pursuant to Section 9 of Article X of the Constitution of Virginia. Section 9(c) bonds are general obligation bonds issued by the Commonwealth of Virginia on behalf of the university and college, and are backed by the full faith, credit and taxing power of the Commonwealth and are issued to finance capital projects which, when completed, will generate revenue to repay the debt. William & Mary issued general revenue pledge bonds in October 2020. William & Mary bonds are issued for the university's general corporate purposes, to finance capital projects, and refund a portion of the university's outstanding debt. Listed below are the bonds outstanding at year-end:

Description	Interest Rates (%)	Fiscal year Maturity	 alance as of ne 30, 2021
Section 9(c) Bonds:			
Construct New Dormitory, Series 2010A2	3.300 - 4.400	2030	\$ 1,050,000
Construct New Dormitory, Series 2013A	2.000 - 5.000	2033	6,040,000
Construct New Dormitory, Series 2020B	0.550 - 1.410	2031	 9,980,000
Construct New Dormitory			17,070,000

	Interest	Fiscal year	Balance as of
Description	Rates (%)	Maturity	June 30, 2021
Dormitory Phase IV, Series 2012A	5.000	2024	779,720
Dormitory Phase IV, Series 2013B	4.000	2026	844,462
Dormitory Phase IV, Series 2019B	5.000	2022	625,000
Dormitory Phase VIII, Series 2013A	2.000 - 5.000	2033	3,205,000
Dormitory Phase VIII, Series 2014A	3.000 - 5.000	2034	6,705,000
Dormitory Phase X, Series 2019A	2.000 - 5.000	2039	2,095,000
Dormitory Renovations Phase IX, Series 2015A	3.000 - 5.000	2034	3,555,000
Dormitory Renovations Phase IX, Series 2018A	3.000 - 5.000	2038	12,160,000
Dormitory Renovations Phase IX, Series 2019A	2.000 - 5.000	2039	2,455,000
Renovation of Dormitories			32,424,182
Graduate Housing, Series 2013B	4.000	2026	1,200,361
Graduate Housing, Series 2013B  Graduate Housing, Series 2019B	5.000	2020	260,000
<u> </u>	5.000	2022	1,114,379
Graduate Housing 6&7, Series 2015B	3.000	2020	2,574,740
Graduate Housing			2,3/4,/40
Renovate Commons Dining Hall, Series 2012A	5.000	2024	1,289,537
Renovate Commons Dining Hall, Series 2013B	4.000	2026	1,389,450
Renovate Commons Dining Hall, Series 2019B	5.000	2022	545,000
Commons Dining Hall		2022	3,223,987
Renovate Residence Halls, Series 2010A2	3.300 - 4.400	2030	2,300,000
RBC Student Housing Conversion 2016A	3.000 - 5.000	2036	2,105,000
W&M General Revenue Pledge Bonds:			
Barksdale Dormitory, Series 2020B	0.613 - 3.023	2036	\$ 7,400,000
Construct New Dormitory, Series 2020B	0.613 - 2.312	2032	527,455
Dormitory Phase IV, Series 2020B	0.613 - 2.312	2032	1,021,584
Dormitory Phase VIII, Series 2020B	0.613 - 2.312	2032	635,186
Dormitory Phase X, Series 2020B	0.613 - 2.312	2032	83,078
Dormitory Renovations Phase IX, Series 2020B	0.613 - 2.312	2032	590,924
Dormitory Renovations Phase IX, Series 2020B	0.613 - 2.592	2035	6,540,000
Renovation of Dormitories	0.013 2.592	2033	8,870,772
Graduate Housing, Series 2020B	0.613 - 2.312	2032	264,660
Graduate Housing 6&7, Series 2020B	0.613 - 2.312	2032	137,623
Graduate Housing Oce 7, Series 2020B	0.013 - 2.312	2032	402,283
Graduate Housing			102,203
Improve Athletics Facilities, Series 2020B	0.613 - 3.023	2036	990,000
Improve Athletics Facilities II, Series 2020B	0.613 - 2.542	2034	1,320,000
Improve Athletics Facilities			2,310,000

Interest Rates (%)	Fiscal year Maturity	Balance as of June 30, 2021
		,
0.613 - 2.417	2033	5,425,000
0.613 - 2.542	2034	830,000
		6,255,000
0.613 - 3.023	2036	240,000
0.613 - 2.542	2034	5,590,000
		5,830,000
0.612 2.022	2026	500,000
0.013 - 3.023	2030	500,000
0.613 - 2.542	2034	18,955,000
0.6122.022	2026	2 205 000
0.613 - 3.023	2036	3,395,000
0.613 - 3.023	2036	3,220,000
0.610010	2022	
0.613 - 2.312	2032	550,493
0.613 - 2.312	2032	233,997
1.942 - 3.123	2051	75,110,000
1.942 - 3.023	2040	3,935,000
		- ) )
3.000 - 5.000	2038	13,665,000
		210,857,909
		6,309,705
		\$ 217,167,614
	Rates (%)  0.613 - 2.417 0.613 - 2.542  0.613 - 3.023 0.613 - 2.542  0.613 - 3.023  0.613 - 3.023  0.613 - 3.023  0.613 - 2.312  0.613 - 2.312  1.942 - 3.123  1.942 - 3.023	Rates (%)       Maturity         0.613 - 2.417       2033         0.613 - 2.542       2034         0.613 - 3.023       2036         0.613 - 2.542       2034         0.613 - 3.023       2036         0.613 - 2.542       2034         0.613 - 3.023       2036         0.613 - 3.023       2036         0.613 - 2.312       2032         0.613 - 2.312       2032         1.942 - 3.123       2051         1.942 - 3.023       2040

#### Notes Payable

Section 9(d) bonds, issued through the Virginia College Building Authority's Pooled Bond Program, are backed by pledges against the general revenues of William & Mary and Richard Bland College and are issued to finance other capital projects. The principal and interest on bonds and notes are secured by the net income of specific auxiliary activities or from designated fee allocations. The following are notes outstanding at year-end:

	Interest	Fiscal year	Balance as of
Description	Rates (%)	Maturity	June 30, 2021
Section 9(d) Bonds:			
Ash Lawn-Highland Barn, Series 2010A1&A2	4.150 - 5.500	2031	\$ 455,000

Description	Interest Rates (%)	Fiscal year Maturity	Balance as of June 30, 2021
Barksdale Dormitory, Series 2014B	5.000	2024	345,000
Barksdale Dormitory, Series 2014B	4.000	2026	980,000
Barksdale Dormitory, Series 2016A	3.000	2027	375,000
Barksdale Dormitory			1,700,000
Busch Field Astroturf Replacement, Series 2016A	3.000 - 5.000	2030	790,000
Cooling Plant & Utilities, Series 2010A1&A2	4.150 - 5.500	2031	6,540,000
Cooling Plant & Utilities, Series 2016A	3.000 - 5.000	2030	6,760,000
Cooling Plant & Utilities			13,300,000
Improve Athletics Facilities, Series 2014B	5.000	2024	130,000
Improve Athletics Facilities, Series 2014B	4.000	2026	260,000
Improve Athletics Facilities, Series 2016A	3.000	2027	150,000
Improve Athletics Facilities, Series 2019A	5.000	2030	3,855,000
Improve Athletics Facilities II, Series 2017A	2.125 - 5.000	2038	1,925,000
Improve Athletics Facilities		-	6,320,000
Improve Aux Facilities Project 2017A	2.125 - 5.000	2038	7,225,000
Integrated Science Center, Series 2014B	4.000 - 5.000	2026	3,720,000
Integrated Science Center, Series 2015B	3.000 - 5.000	2029	3,425,000
Integrated Science Center, Series 2016A	3.000 - 5.000	2028	1,800,000
Integrated Science Center			8,945,000
Integrative Wellness Center 2015A	3.000 - 5.000	2036	7,965,000
J. Laycock Football Facility, Series 2014B	5.000	2024	985,000
J. Laycock Football Facility, Series 2016A	3.000	2027	1,100,000
J. Laycock Football Facility			2,085,000
Law School Library, Series 2014B	4.000 - 5.000	2026	1,100,000
Law School Library, Series 2016A	3.000 - 5.000	2028	525,000
Law School Library			1,625,000
Parking Deck, Series 2014B	4.000	2026	485,000
Power Plant Renovations, Series 2014B	4.000 - 5.000	2026	1,465,000
Power Plant Renovations, Series 2016A	3.000 - 5.000	2028	700,000
Power Plant Renovations			2,165,000
Recreation Sports Center, Series 2014B	4.000	2026	190,000
Residence Hall Fire Safety Systems, Series 2014B	5.000	2024	345,000
Residence Hall Fire Safety Systems, Series 2016A	3.000	2027	375,000
Residence Hall Fire Safety Systems			720,000

	Interest	Fiscal year	Balance as of
Description	Rates (%)	Maturity	June 30, 2021
Sadler Center West, Series 2018A&B	4.000 - 5.000	2039	23,065,000
School of Business, Series 2014B	4.000 - 5.000	2026	7,095,000
School of Business, Series 2016A	3.000 - 5.000	2028	3,425,000
School of Business			10,520,000
West Utilities Plant 2017A	2.125 - 5.000	2038	12,455,000
Williamsburg Hospital/School of Education 2014B	5.000	2024	430,000
Williamsburg Hospital/School of Education, 2016A	3.000	2027	470,000
Williamsburg Hospital/School of Education			900,000
RBC Student Housing Conversion 2017A	2.125 - 5.000	2038	1,435,000
Total 9(d) bonds			102,345,000
Net unamortized premiums (discounts)			9,722,614
Net notes payable			\$ 112,067,614

# **Installment Purchases**

At June 30, 2021, installment purchases consist of the current and long-term portions of obligations resulting from various contracts used to finance energy performance contracts and the acquisition of equipment. The lengths of purchase agreements range from five to fifteen years, and the interest rate charges are from 1.27 to 3.99 percent. Under the terms of this agreement, the university may not dispose of any item of the equipment without prior written consent of lessor, notwithstanding the fact that proceeds constitute a part of the equipment. The university has agreed to provide insurance in the amount of full replacement cost of the equipment against the risk of any direct physical loss or damage to the equipment as well as comprehensive general liability insurance. Prepayments cannot be made unless the university shall have given lessor not less than thirty days' prior notice. In the event of default, the lessor may retake possession of the equipment or items thereof.

VIMS has four outstanding installment purchases; one for energy efficient equipment, one for video conferencing equipment, one for research equipment and one for water quality equipment. Three of these are sub-contracts of the Commonwealth's MELP (Master Equipment Leasing Program). For these agreements, The Commonwealth of Virginia is the lessee. The amount outstanding at June 30, 2021 is \$1,566,280.

RBC has an outstanding installment purchase which was used to finance energy efficient equipment. This is also a sub-contract of the Commonwealth's MELP (Master Equipment Leasing Program). The amount outstanding at June 30, 2021 is \$427,785.

# Capital Leases

Richard Bland College (RBC) has entered into a thirty year capital lease with Richard Bland College Foundation (RBCF) for the provision of a student housing complex with two dormitories on the RBC campus. RBC has accounted for the acquisition of the complex and its furniture and equipment as a capital lease, and therefore has recorded the facility and furnishings as depreciable capital assets and has also recorded a corresponding lease liability in long-term debt on the Statement of Net Position. The RBC student housing complex is included in depreciable capital assets in the amount of \$24,148,380. Accumulated amortization on the assets acquired under the capital lease is included with depreciation expense in the Statement of Revenues, Expenses and Changes in Net Position. The outstanding balance of

the lease liability as of June 30, 2021 is \$18,967,403. RBC has also recorded an Other Long-Term Obligation which is payable to RBCF for repayment of the bonds for the dormitories for the amount due on the bonds which is greater than the total fair value of assets received. The outstanding balance as of June 30, 2021 is \$586,620. William & Mary has entered into capital lease agreements for the purchase of printers and copiers. The outstanding balance of these agreements as of June 30, 2021 is \$118,354.

#### Lines of Credit and Other Debt Related Items

At this time, the university has no outstanding or unused lines of credit. The university has no assets that are pledged as collateral for debt.

# Long-term debt matures as follows:

The interest subsidies for the Build America Bonds (BAB) being paid to the university by the federal government are subject to change in future years. In the event of a reduction or elimination of the subsidies, the university would be responsible for paying the full interest due on the BAB bonds.

	Bonds and Notes									
		AB Interest	Net Bo	nd and						
Fiscal Year	Principal		Interest		Subsidy	Note I	nterest			
2022	\$ 11,679,409	\$	10,336,540	\$	166,559	\$ 10,1	69,981			
2023	14,850,252		9,776,369		153,575	9,6	22,794			
2024	15,438,819		9,177,176		139,654	9,0	37,522			
2025	15,990,858		8,591,644		124,725	8,4	66,919			
2026	18,435,770		7,978,132		108,630	7,8	69,502			
2027-2031	91,192,800		30,914,884		250,673	30,6	64,211			
2032-2036	66,470,000		17,980,033		-	17,9	80,033			
2037-2041	30,790,000		9,917,078		-	9,9	17,078			
2042-2046	22,325,000		6,199,155		-	6,1	99,155			
2047-2051	26,030,000		2,488,719		-	2,4	88,719			
Unamortized premiums	16,032,319									
Total	\$ 329,235,228	\$	113,359,731	\$	943,816	\$112,4	15,915			

		Capital Leases				Direct Borrowings				
	Fiscal Year	Principal Interest				Installment Purchases Principal Interest				
-	2022	\$	866,862		455,281	\$	465,886	\$	55,857	
	2023		889,090		435,658		478,085		43,658	
	2024		1,278,777		534,629		490,669		31,074	
	2025		917,491		393,856		357,408		18,091	
	2026		956,780		371,603		202,018		7,455	
	2027-2031		5,434,648		1,489,405		-		-	
	2032-2036		6,702,018		771,435		-		-	
	2037-2041		2,626,711		78,902					
	Total	\$	19,672,377	\$	4,530,769	\$ ]	1,994,065	\$	156,134	

# Defeasance of Debt

In October of 2020, William & Mary issued General Revenue Pledge and Refunding Bonds, Series 2020A&B. The original bonds were used to finance various dormitory and facility construction and renovation projects. The net proceeds from the sale of the refunding bonds were deposited into irrevocable trusts with escrow agents to provide for all future debt service payments on the refunded bonds. In November of 2020, the Commonwealth of Virginia issued General Obligation Refunding Bonds, Series 2020B. The original bonds were used to finance dormitory construction projects. As a result, these bonds are considered defeased and the trust account assets and the related liability have been removed from the financial statements. As of June 30, 2021, \$48,520,000 remains outstanding.

The amount and percentage of debt defeased relating to the University is as follows:

amount and p	ercentage of de	Debt	Amount	Percentage
<u>Series</u>	<u>Type</u>	Outstanding	Defeased	<u>Defeased</u>
	<del></del>			
2011A	9C	9,565,000	9,565,000	100%
2010A2	9C	1,150,000	100,000	9%
2010A2	9C	2,525,000	225,000	9%
2013A	9C	6,440,000	400,000	6%
2013A	9C	3,420,000	215,000	6%
2014A	9C	7,090,000	385,000	5%
2015A	9C	9,120,000	5,565,000	61%
2015B	9C	1,243,955	129,575	10%
2018A	9C	12,625,000	465,000	4%
2019A	9C	2,550,000	95,000	4%
2019A	9C	2,175,000	80,000	4%
2019B	9C	680,000	340,000	50%
2019B	9C	560,000	275,000	49%
2019B	9C	350,000	350,000	100%
2019B	9C	1,065,000	520,000	49%
2019B	9C	510,000	250,000	49%
2012A	9D	780,000	635,000	81%
2012A	9D	2,100,000	1,720,000	82%
2012A	9D	770,000	770,000	100%
2012A	9D	3,630,000	2,975,000	82%
2012A	9D	4,235,000	3,465,000	82%
2012A	9D	365,000	365,000	100%
2012A	9D	2,575,000	2,105,000	82%
2012A	9D	820,000	670,000	82%
2012A	9D	180,000	180,000	100%
2012A	9D	220,000	220,000	100%
2012A	9D	455,000	455,000	100%
2012A	9D	1,105,000	905,000	82%
2012B	9D	5,360,000	5,040,000	94%
2013A B	9D	1,250,000	1,180,000	94%
2013A B	9D	785,000	740,000	94%
2013A B	9D	5,295,000	5,005,000	95%
2013A_B	9D	17,935,000	16,960,000	95%
_		\$ 108,928,955	\$ 62,349,575	57%

The refundings the university participated in generated accounting gains of \$1,060,558 and accounting losses of \$2,324,901, which are recognized in the financial statements. The net economic gain attributable to the university was \$328,237 and will result in an increased cash flow requirement of \$3,570,091 over the remaining life of the debt.

# 11. EXPENSES BY NATURAL CLASSIFICATIONS

The following table shows a classification of expenses both by function as listed in the Statement of Revenues, Expenses, and Change in Net Position and by natural classification which is the basis for amounts shown in the Statement of Cash Flow.

	Salaries,		Scholarships			
	Wages and	Services and	and	Plant and		
	Fringe Benefits	Supplies	Fellowships	Equipment	Depreciation	Total
Instruction	118,380,092	14,691,654	1,105,577	1,973,968	-	136,151,291
Research	41,410,582	12,368,940	300,085	849,331	-	54,928,938
Public service	14,962	43,388	48	6,084	-	64,482
Academic support	33,842,555	3,867,549	35,915	5,989,395	-	43,735,414
Student services	10,324,738	4,648,367	38,312	175,289	-	15,186,706
Institutional support	38,201,766	13,505,741	148,512	1,022,429	-	52,878,448
Operation and						
maintenance of plant	7,220,668	23,466,250	-	3,406,794	-	34,093,712
Scholarships and						
related expenses	2,863,341	24,396	18,490,966	882	-	21,379,585
Auxiliary enterprises	26,158,836	42,131,866	-	1,856,635	-	70,147,337
Depreciation	-	-	-	-	39,854,426	39,854,426
Other	182,183	239	-	410	-	182,832
Total	278,599,723	114,748,390	20,119,415	15,281,217	39,854,426	468,603,171

#### 12. STATE APPROPRIATIONS

The following is a summary of state appropriations received by W&M, VIMS and RBC including all supplemental appropriations and reversions from the General Fund of the Commonwealth.

Chapter 1289 - 2020 Acts of Assembly (Educational and Gene		
Chapter 552 - 2021 Acts of Assembly	,	\$ 83,071,563
Student financial assistance		6,064,623
Supplemental appropriations:		
VIVA libraries	21,935	
Tuition moderation funding	1,000,000	
Central appropriations distribution benefit changes	225,620	
Tech talent transfer	1,384,198	
Marine science resources and environmental research	160,501	
Central appropriations transfer	2,744	
Credit card rebates	274,370	
Biomedical research	75,000	
Clinical faculty grant	54,435	
Affordable access funding	3,500,000	
Gear up	73,188	
		6,771,991
Reductions:		
Central appropriation distribution benefit changes		(705,745)
Central non-general fund cash transfers		(272,357)
Reversion to general fund		(840,036)
Appropriations as adjusted		\$ 94,090,039

# 13. COMPONENT UNIT FINANCIAL INFORMATION

The university and college have eight discretely presented component units – the William & Mary Foundation, the Marshall-Wythe School of Law Foundation, the William & Mary Alumni Association, the William & Mary Athletic Educational Foundation, the William & Mary School of Business Foundation, the Virginia Institute of Marine Science Foundation, the William & Mary Real Estate Foundation, and the Richard Bland College Foundation. These organizations are separately incorporated entities and other auditors examine the related financial statements. Summary financial statements and related disclosures follow for the component units.

Summary of Statement of Net Position - Component	Units							
				Marshall-Wythe	William & Mary			
	W	illiam & Mary		School of Law	Business School		Wil	liam & Mary
		Foundation		Foundation	F	oundation	Alum	ni Association
ASSETS								
Current assets								
Cash and cash equivalents	\$	16,556,018	\$	953,222	\$	3,109,493	\$	820,965
Investments		53,277,984		276,358		2,232,539		-
Pledges receivable, net - current portion		10,882,753		639,210		405,171		21,250
Receivables, net		3,072,864		· -		73,934		45,557
Inventories		- -		-		-		24,322
Prepaids		511,752		1,649		10,738		11,610
Due from the university		176,020		´-		4,918		551
Other assets		_		-		_		-
Total current assets		84,477,391		1,870,439		5,836,793		924,255
Non-current assets		405		5 272 415		540 104		
Restricted cash and cash equivalents		405		5,272,415		549,184		-
Restricted investments		372,911,943		54,091,404		82,744,383		723,460
Restricted other assets		193,620,870		522,375		1,429,498		-
Investments		453,687,080		8,251,311		929,275		11,738,775
Pledges receivable, net		22,864,655		1,284,321		2,047,430		225,973
Capital assets, nondepreciable		9,485,671		325,127		-		-
Capital assets, net of accumulated depreciation		5,438,740		=		655		108,375
Due from the university		-		-		-		-
Other assets		2,048,669		-		-		-
Total non-current assets		1,060,058,033		69,746,953		87,700,425		12,796,583
Total assets		1,144,535,424		71,617,392		93,537,218		13,720,838
LIABILITIES								
Current liabilities								
Accounts payable and accrued expenses		264,287		73,058		110,243		73,031
Deferred revenue		40,105		11,631		10,243		35,539
Deposits held in custody for others		263,081		11,051		10,355		33,339
Long-term liabilities - current portion		899,155		-		10,333		-
		· · · · · · · · · · · · · · · · · · ·		-		-		-
Due to the university		400,901		-		-		-
Short-term debt		-		-		-		17 101
Other liabilities		1.067.520		- 04.600		120 500		17,101
Total current liabilities		1,867,529		84,689		130,598		125,671
Non-current liabilities		100 511		1.50 (01				
Other long-term liabilities		422,511		150,691		-		-
Long-term liabilities		34,733,638		-		-		-
Total liabilities		37,023,678		235,380		130,598		125,671
NET POSITION								
Net investment in capital assets		3,838,859		325,127		655		108,375
Restricted for:		-,,		, -				,
Nonexpendable:								
Scholarships and fellowships		161,344,049		11,500,090		6,577,399		_
Research		13,508,194		-		1,037,500		-
Loans		-		_		24,230		_
Departmental uses		140,169,378		9,723,617		35,946,790		_
Other		250,317,760		-		127,448		_
Expendable:		230,317,700				127,110		
Scholarships and fellowships		175,448,664		14,199,613		4,260,269		_
Research		16,494,341		14,177,013				-
Research Capital projects				4 710 220		625,356		-
		27,000,680		4,710,239		388,357		-
Loans Departmental years		210 102 211		10.550.977		134,459		016 104
Departmental uses		218,102,211		19,552,867		39,457,041		916,184
Other		59,477,331		1,184,220		122,363		10.570.600
Unrestricted Total not position	•	41,810,279	Φ	10,186,239	¢	4,704,753	¢.	12,570,608
Total net position	\$	1,107,511,746	\$	71,382,012	\$	93,406,620	Þ	13,595,167

	William & Mary Athletic Educational Foundation	Virginia Institute of Marine Science Foundation	Richard Bland College Foundation	William & Mary Real Estate Foundation	Total Component Units
ASSETS					
Current assets					
Cash and cash equivalents	\$ 2,476,014	\$ 908,058	\$ -	\$ 3,818,382	\$ 28,642,152
Investments	-	-	-	-	55,786,881
Pledges receivable, net - current portion	1,530,130	179,413	3,000	-	13,660,927
Receivables, net	-	-	-	314,547	3,506,902
Inventories	-	-	-	-	24,322
Prepaids	-	-	-	45,525	581,274
Due from the university	79,433	-	1,085,718	-	1,346,640
Other assets		-	-	228,130	228,130
Total current assets	4,085,577	1,087,471	1,088,718	4,406,584	103,777,228
Non-current assets					
Restricted cash and cash equivalents	_	1,659,757	60,778	_	7,542,539
Restricted investments	2,153,825	16,987,209	8,097,459	-	537,709,683
Restricted other assets	-,,		-	44,739	195,617,482
Investments	_	754,326	_	-	475,360,767
Pledges receivable, net	1,805,561	171,622	_	_	28,399,562
Capital assets, nondepreciable	-		20,415	6,815,473	16,646,686
Capital assets, net of accumulated depreciation	32,397	_	10,714	20,372,669	25,963,550
Due from the university	-	_	18,727,907	-	18,727,907
Other assets	_	_		119,233	2,167,902
Total non-current assets	3,991,783	19,572,914	26,917,273	27,352,114	1,308,136,078
Total assets	8,077,360	20,660,385	28,005,991	31,758,698	1,411,913,306
		.,,	- , ,	- ,,	, , - ,
LIABILITIES					
Current liabilities					
Accounts payable and accrued expenses	-	92,149	86,028	361,719	1,060,515
Deferred revenue	6,400	2,285	-	104,068	210,028
Deposits held in custody for others	=	-	-	-	273,436
Long-term liabilities - current portion	-	-	809,037	672,880	2,381,072
Due to the university	-	-	37,858	-	438,759
Short-term debt	-	-	-	400,000	400,000
Other liabilities		-	-	-	17,101
Total current liabilities	6,400	94,434	932,923	1,538,667	4,780,911
Non-current liabilities					
Other long-term liabilities	-	-	<u>-</u>	- -	573,202
Long-term liabilities	-	-	18,727,907	15,419,992	68,881,537
Total liabilities	6,400	94,434	19,660,830	16,958,659	74,235,650
NET POSITION					
Net investment in capital assets	32,397	-	31,129	11,095,270	15,431,812
Restricted for:					
Nonexpendable:					
Scholarships and fellowships	-	-	4,722,242	-	184,143,780
Research	=	11,972,682	-	-	26,518,376
Loans	-	-	-	-	24,230
Departmental uses	-	-	-	-	185,839,785
Other	=	-	-	-	250,445,208
Expendable:					
Scholarships and fellowships	=	-	-	-	193,908,546
Research	=	-	-	-	17,119,697
Capital projects	-	-	-	-	32,099,276
Loans	-	-	-	-	134,459
Departmental uses	8,087,373	7,025,319	-	-	293,140,995
Other	-	-	4,077,716	44,739	64,906,369
Unrestricted	(48,810)	1,567,950	(485,926)	3,660,030	73,965,123
Total net position	\$ 8,070,960	\$ 20,565,951	\$ 8,345,161	\$ 14,800,039	\$ 1,337,677,656

	William & Mary Foundation	Marshall-Wythe School of Law Foundation	William & Mary Business School Foundation	William & Mary Alumni Association	
Operating revenues:					
Gifts and contributions	\$ 5,671,692	\$ 3,035,193	\$ 2,850,312	\$ 400,624	
Other	2,344,584	705,104	90,568	248,584	
Total operating revenues	8,016,276	3,740,297	2,940,880	649,208	
Operating expenses:					
Instruction	5,374,177	2,354,551	406,964	=	
Research	986,314	-	347,711	=	
Public service	32,852	15,019	-	=	
Academic support	2,779,534	987,118	190,614	=	
Student services	128,643	31,548	711,154	=	
Institutional support	8,196,317	511,008	2,492,563	67,399	
Operation and maintenance of plant	6,470,577	230,019	· · · · · · · · · · · · · · · · · · ·	· =	
Scholarships & fellowships	11,531,494	2,662,805	1,297,788	47,000	
Auxiliary enterprises	1,238,860	-	3,233	· -	
Depreciation	364,267	-	262	8,107	
Independent operations	· -	_	-	-	
Other	2,099,457	-	=	252,617	
Total operating expenses	39,202,492	6,792,068	5,450,289	375,123	
Operating gain/(loss)	(31,186,216)	(3,051,771)	(2,509,409)	274,085	
Non-operating revenues and expenses:					
Net investment revenue (expense)	211,013,057	17,010,040	1,362,738	3,082,180	
Interest on capital asset related debt	(303,631)	17,010,040	1,302,730	3,002,100	
Other non-operating revenue	42,742,079	_		_	
Other non-operating revenue	-	-	_	-	
Net non-operating revenues	253,451,505	17,010,040	1,362,738	3,082,180	
	222.265.200	12.050.260	(1.146.671)	2.256.265	
Income before other revenues	222,265,289	13,958,269	(1,146,671)	3,356,265	
Other revenues:					
Capital grants and contributions	6,284,432	-	9,920	-	
Additions to permanent endowments	20,861,456	1,303,335	18,705,580	-	
Net other revenues	27,145,888	1,303,335	18,715,500	-	
Change in net position, before transfers	249,411,177	15,261,604	17,568,829	3,356,265	
Contribution between Foundations	(118,160)	-	-	119,410	
Transfers	(118,160)	-	_	119,410	
Change in net position	249,293,017	15,261,604	17,568,829	3,475,675	
Net position - beginning of year, restated	858,218,729	56,120,408	75,837,791	10,119,492	
Net position - end of year	\$ 1,107,511,746	\$ 71,382,012	\$ 93,406,620	\$ 13,595,167	

	William & Mary Athletic Educational Foundation	Virginia Institute of Marine Science Foundation	Richard Bland College Foundation	William & Mary Real Estate Foundation	Total Component Units
Operating revenues: Gifts and contributions Other	\$ 8,274,979 390,869	\$ 1,126,456 -	\$ 139,759 893,679	\$ 28,886 2,712,326	\$ 21,527,901 7,385,714
Total operating revenues	8,665,848	1,126,456	1,033,438	2,741,212	28,913,615
Operating expenses: Instruction Research	-	70,705 274,713	-	- -	8,206,397 1,608,738
Public service Academic support Student services	- - -	32,150 104,269	- - -	- - -	80,021 4,061,535 871,345
Institutional support Operation and maintenance of plant Scholarships & fellowships Auxiliary enterprises	341,825 - 2,207,789 1,003,750	480,796 11,344 184,568	204,189 - 173,324	362,168 - - 50,620	12,656,265 6,711,940 18,104,768 2,296,463
Depreciation Independent operations Other	13,134	207,969	2,572 - 602,781	601,924 702,963	990,266 702,963 3,162,824
Total operating expenses	3,566,498	1,366,514	982,866	1,717,675	59,453,525
Operating gain/(loss)	5,099,350	(240,058)	50,572	1,023,537	(30,539,910)
Non-operating revenues and expenses: Net investment revenue (expense) Interest on capital asset related debt Other non-operating revenue Other non-operating expenses	14,552	1,261,146 - - (2,804,014)	1,777,311 - - -	509 (540,331) -	235,521,533 (843,962) 42,742,079 (2,804,014)
Net non-operating revenues	14,552	(1,542,868)	1,777,311	(539,822)	274,615,636
Income before other revenues	5,113,902	(1,782,926)	1,827,883	483,715	244,075,726
Other revenues: Capital grants and contributions Additions to permanent endowments Net other revenues		417,794 417,794	- - -	- - -	6,294,352 41,288,165 47,582,517
Change in net position, before transfers	5,113,902	(1,365,132)	1,827,883	483,715	291,658,243
Contribution between Foundations	(1,250)	-	-	-	
Transfers	(1,250)	-	-	-	-
Change in net position	5,112,652	(1,365,132)	1,827,883	483,715	291,658,243
Net position - beginning of year, restated	2,958,308	21,931,083	6,517,278	14,316,324	1,046,019,413
Net position - end of year	\$ 8,070,960	\$ 20,565,951	\$ 8,345,161	\$ 14,800,039	\$ 1,337,677,656

#### <u>Investments</u>

Each component unit holds various investments based on the investment policies established by the governing board of the individual foundation. The following table shows the various investment types held by each component unit.

			William &		William &	Virginia		
	777'11' 0	Marshall-	Mary	777.11. 0	Mary	Institute of	Richard	
	William &	Wythe School	Business	William &	Athletic	Marine	Bland	
	Mary	of Law	School	Mary Alumni	Educational	Science	College	T 1
	Foundation	Foundation	Foundation	Association	Foundation	Foundation	Foundation	Total
Certificates	Φ.	Φ.	ф. 07.10.11	Ф	ф. <b>630</b> 433	Φ.	Φ.	Φ 046.710
of deposit	\$ -	\$ -	\$ 274,241	\$ -	\$ 672,477	\$ -	\$ -	\$ 946,718
Mutual and money	5 (51 050			10.460.005	11.240	15 541 525	0.005.450	12.062.020
market funds	5,651,253	-		12,462,235	11,348	17,741,535	8,097,459	43,963,830
Corporate bonds	-	-	73,714	-	1,470,000	-	-	1,543,714
U.S. treasury and								
agency securities	55,189,353	276,358	-	-	-	-	-	55,465,711
Common and								
preferred stocks	520,405	-	1,373,530	-	-	-	-	1,893,935
Notes								
receivable	750,000	-	-	-	-	-	-	750,000
Pooled								
investments	816,387,734	62,342,715	82,697,880	-	-		-	961,428,329
Real estate	987,982	-	-	-	-	-	-	987,982
Other	390,280	-	1,486,832	-	-	-	-	1,877,112
Total								
Investments	\$ 879,877,007	\$ 62,619,073	\$ 85,906,197	\$ 12,462,235	\$ 2,153,825	\$17,741,535	\$8,097,459	\$1,068,857,331

# Pledges Receivable

Unconditional promises to give (pledges) are recorded as receivables and revenues and are assigned net asset categories in accordance with donor imposed restrictions. Pledges expected to be collected within one year are recorded at net realizable value. Pledges that are expected to be collected in future years are recorded at net present value of their estimated future cash flows. The discounts on these amounts are computed using risk free interest rates applicable to the years in which the payments will be received. The foundations record an allowance against pledges receivable for estimated uncollectible amounts. The William & Mary Real Estate Foundation did not have any pledges receivable at year end.

				Marshall-			'	William &		William &		Virginia			
			W	ythe School	Wil	lliam & Mary	Ma	ary Alumni	M	ary Athletic	I	institute of	Rich	nard Bland	
	W	illiam & Mary		of Law	Bus	siness School	A	ssociation	E	Educational	Ma	rine Science	C	College	
-		Foundation	F	oundation	F	Foundation	F	oundation	F	Foundation	F	oundation	For	undation	Total
Total pledges receivable	\$	36,333,507	\$	2,039,503	\$	2,543,794	\$	247,223	\$	4,148,366	\$	355,747	\$	3,000	\$ 45,671,140
Less:															
Allowance for uncollectible		(1,623,381)		(84,976)		(23,000)		-		(641,933)		-		-	(2,373,290)
Discounting to present valu		(962,718)		(30,996)		(68,193)		-		(170,742)		(4,712)		-	(1,237,361)
Net pledges receivable		33,747,408		1,923,531		2,452,601		247,223		3,335,691		351,035		3,000	42,060,489
Less:															
Current pledges receivable		(10,882,753)		(639,210)		(405,171)		(21,250)		(1,530,130)		(179,413)		(3,000)	(13,660,927)
Total non-current															_
pledges receivable	\$	22,864,655	\$	1,284,321	\$	2,047,430	\$	225,973	\$	1,805,561	\$	171,622	\$	-	\$ 28,399,562

# Capital Assets

	William & Mary Foundation	Wy	Marshall- the School of Law oundation	I	William & Mary Business School oundation	Ma	William & ary Alumni ssociation	Ma E	William & ary Athletic ducational oundation	chard Bland College oundation	William & Mary Real Estate Foundation	Total
Nondepreciable: Land Historical treasures and inexhaustable	\$ 3,365,927	\$	262,916	\$	-	\$	-	\$	-	\$ 5,500	\$ 6,815,473	\$ 10,449,816
works of art	6,119,744		62,211		-		-		-	14,915	-	6,196,870
Total nondepreciable capital assets	\$ 9,485,671	\$	325,127	\$	-	\$	-	\$	-	\$ 20,415	\$ 6,815,473	\$ 16,646,686
Depreciable: Building Equipment, vehicles	\$ 7,431,415	\$	-	\$	-	\$	378,914	\$	-	\$ -	\$ 23,461,381	\$ 31,271,710
and furniture Improvements,	8,029,830		84,722		1,310		384,736		65,672	18,000	401,900	8,986,170
other than building	338,138		-		-		-		-	-	-	338,138
	15,799,383		84,722		1,310		763,650		65,672	18,000	23,863,281	40,596,018
Less accumulated depreciation	(10,360,643)		(84,722)		(655)		(655,275)		(33,275)	(7,286)	(3,490,612)	(14,632,468)
Total depreciable capital assets	\$ 5,438,740	\$	-	\$	655	\$	108,375	\$	32,397	\$ 10,714	\$ 20,372,669	\$ 25,963,550

# Long-term Liabilities

	illiam & Mary Foundation	ichard Bland College Foundation	I	lliam & Mary Real Estate Foundation	Total
Compensated absences	\$ 548,860	\$ -	\$	-	\$ 548,860
Notes payable	2,084,105	-		12,615,448	14,699,553
Bonds payable	8,085,726	19,536,944		3,477,424	31,100,094
Trust & Annuity Obligations	3,104,709	-		-	3,104,709
Other liabilities	21,809,393	-		-	21,809,393
Total long-term liabilities	35,632,793	19,536,944		16,092,872	71,262,609
Less current portion	899,155	809,037		672,880	2,381,072
Total long-term liabilities	\$ 34,733,638	\$ 18,727,907	\$	15,419,992	\$ 68,881,537

# Restatement of Net Position

Net position as previously reported June 30, 2020	\$ 1,046,559,737
William & Mary Athletic Educational Foundation William & Mary Alumni Association	(546,574) 6,250
Net position at July 1, 2020	\$ 1,046,019,413

#### THE WILLIAM & MARY FOUNDATION

# **Long-term Liabilities**

1693 Partners Funds (the "Fund") is a nonstock corporation organized on October 25, 2019, under the laws of the Commonwealth of Virginia. The fund is classified as a 501(C)(3) public charity. The Fund's purpose is to invest and hold the deposited assets of the University and the foundations and other non-profit organizations that primarily benefit or support the University and its constituent departments, programs and schools, on a commingled, long-term investment basis, for their mutual benefit. The Foundation appoints the majority of the board of the fund, and as a result of this control, the accounts of the Fund are included in the consolidated financial statements of the Foundation. The Fund commenced investment activities effective January 1, 2021. The Northern Trust company acts as custodian for the Fund.

The Fund entered into Member Deposit Agreements with the Foundation, the Marshall-Wythe School of Law Foundation, the William & Mary Business School Foundation, and the 1693 Foundation. The Agreements detail the terms and conditions for deposits to, withdrawals from, and operations of the Fund. Each Member is entitled in contract to its pro rata share of the value of the undivided net assets of the Fund, taking into account the aggregate investment returns on the assets held in the Fund, net of expenses of an any taxes payable by the fund, and adjusting for deposits and withdrawals of the Members. Net assets of the Fund attributable to MWSLF and WMBSF totaled \$124,285,983 at June 30, 2021, and are included in investments and funds held for others in the consolidated statement of financial position.

On July 1, 2020, the Foundation executed an open-end revolving line of credit with Truist Bank in the amount of \$5,000,000. The line of credit is unsecured. Interest accrues at a floating rate per annum equal to the Secured Overnight Financing Rate plus 1.37% and is payable monthly. The line of credit is also subject to an unused commitment fee equal to 0.20% per annum. There were no advances from the line of credit during the year ended June 30, 2021. Unused commitment fees paid during the year ended June 30, 2021 totaled \$10,000.

During the fiscal year ended June 30, 2009, the Foundation entered into a borrowing arrangement with Truist Bank in the amount of \$2,636,140 for renovation of the university's Admissions Office. The terms of the loan were revised during the fiscal year ended June 30, 2011. Under the revised terms, interest accrued at a rate of 4.99% and was payable monthly. Principal was payable annually over a ten-year term, with the final amount paid on February 1, 2021. Truist Bank was granted a security interest in all deposits and investments maintained with Truist and any of its affiliates. There was no balance outstanding at June 30, 2021. The terms of the note require the Foundation to maintain at all times net assets without donor restrictions and net assets restricted by the donor due to the passage of time or for a specified purpose and subject to the Foundation's spending policy and appropriation in excess of 200% of the Foundation's total funded debt. The balance outstanding as of June 30, 2020, was \$325,003. Interest paid during the fiscal years ended June 30, 2021 and 2020, was \$11,037 and \$25,713, respectively.

On July 1, 2020, the Foundation executed a note payable to Truist Bank in the amount of \$2,100,000. The proceeds will be used to fund a new client relationship management system implementation project. The note is unsecured and accrues interest at a rate of 4.56% per annum payable monthly. Beginning on July 1, 2021, the note shall be paid on a fixed payment schedule consisting of equal monthly installments of principal and interest. The final payment is due on July 1, 2030. The balance outstanding at June 30, 2021 was \$2,100,000. Interest paid on the loan during the year ended June 30, 2021 was \$98,856.

## **Bonds Payable**

In December 2011, the Economic Development Authority of James City County, Virginia ("Authority") issued a revenue refunding bond in the amount of \$8,090,000 ("Series 2011 Bond") and loaned the proceeds to the Foundation and College of William & Mary Foundation Ventures ("Obligors"). The Series 2011 Bond was acquired by Truist Bank, as Series 2011 Bondholder. Proceeds from sale of the Series 2011 Bond were used to redeem bonds issued in December 2006 by the Authority to finance the cost of property acquisition, construction and equipping of a three-story building in New Town in James City County, Virginia, for use by the Foundation, CWMF Ventures or the university.

The Series 2011 Bond bore interest at a fixed rate of 2.96% per annum through December 31, 2017. As of January 1, 2018, the series 2011 Bond bears interest at a fixed rate of 3.59752% per annum, subject to the put rights of the Series 2011 Bondholder. On October 1, 2020, the bond agreement was amended to change the definition of the optional put date. Per the amendment the Series 2011 Bondholder has the option to tender the Series 2011 Bond for payment on December 1, 2026, the first optional put date, unless extended under the terms of the loan agreement to not earlier than December 1, 2031. The final maturity date is December 1, 2036. Interest expense, including amortization of bond issuance costs, on the Series 2011 Bond during the years June 30, 2021 and 2020, was \$303,630 and \$304,439, respectively.

The terms of the line of credit, notes and bonds payable require the Foundation to maintain assets so that at all times, net assets without donor restrictions and net assets restricted by the donor due to the passage of time or for a specified purpose and subject to the Foundation's spending policy and appropriation in excess of 200% of the Foundation's total funded debt.

The Foundation is in compliance with all debt covenants.

# The MARSHALL-WYTHE SCHOOL OF LAW FOUNDATION

#### Law Library Bond Issuance

The construction and renovations of the Wolf Law Library and Hixon Center at the Marshall-Wythe School of Law were funded by proceeds allocated to the Marshall-Wythe School of Law from William & Mary's 2007A(9D) Bond Issue and the 2013 A&B(9d) Bond Issue (the "Bonds"). The Foundation makes principal and interest payments to the university on the Bonds using private contributions restricted for the Law Library and Hixon Center additions. However, the Bonds were issued to and in the name of the university, and the Foundation is not obligated to make these debt service payments.

Bond payments made to the university totaled \$230,019, including principal and interest, in 2021 and are included in management and general expenses on the Foundation's statement of activities.

# RICHARD BLAND COLLEGE FOUNDATION, INC.

# **Bonds Payable**

During December 2006, the Foundation entered into loan agreements with the Industrial Development Authorities ("Authorities") of Dinwiddie County, Virginia, Isle of Wight, Virginia, Prince George County, Virginia and Sussex County, Virginia to borrow the proceeds of the Authorities' \$27,000,000 Series 2006 Revenue Bonds (Richard Bland College Foundation Student Housing Facilities). The loan was refinanced in October 2012 to lower the interest rate charged to the Foundation. The loan agreement interest rate was 4.23% and refinanced to 2.40%. The interest rate will adjust at the 10-year anniversary of the refinancing and every 5 years thereafter at 70% of the 5-year U. S. Treasury Note plus 120 basis points. The bonds are due August 5, 2038. The primary purpose of this loan is to refund and redeem in full the outstanding principal amount of the Authorities' \$27,000,000 Series 2006 Revenue Bonds (Richard Bland College Foundation Student Housing Facilities), the proceeds of which were used to finance the costs of construction and equipping of a student housing facility located in Dinwiddie, Virginia.

In 2017 the Foundation amended the bond notes with Towne Bank to adjust the payments from February and August to May and October to better align with revenue streams.

# Investment in Direct Financing Lease

The Foundation has an investment in a direct financing lease in connection with its long-term leasing arrangement with the college. The terms of the lease include the leasing of a student housing facility located in Dinwiddie, Virginia

originally constructed by the Foundation for the college. The lease is due in semi-annual installments and expires in August 2038. At June 30, 2021 the Foundation had a receivable of \$19,536,944 due from the college.

# WILLIAM & MARY REAL ESTATE FOUNDATION

# Tribe Square

The Foundation leases the Tribe Square student housing to the university pursuant to a lease agreement with an initial term ending June 30, 2016, with an automatic renewal for an additional five-year term ending on June 30, 2021, with an additional renewal for a one-year term ending June 30, 2022. Annual base rent is \$459,816, payable in two equal installments on September 1 and March 1 of each lease year. The base rent may be increased annually by a percentage equal to the increase in the Consumer Price Index. In no event shall the base rent be less than the base rent payable for the preceding year. Rental income received under this lease was \$528,217 and \$522,987 for 2021 and 2020, respectively.

The Foundation leases the Tribe Square office space to the university pursuant to a lease agreement dated November 20, 2019 for a sixty-eight-month term commencing November 1, 2019 and ending June 30, 2025, with the right to renew for five one-year terms. Annual base rent is \$51,884, payable in two bi-annual installments, with the first installment due October 1, 2020, and each bi-annual installment thereafter due on March 1<sup>st</sup> and October 1<sup>st</sup> of the rent year. The base rent shall be paid during the initial term and any renewal term until such time that at least \$518,840 has been paid to the Foundation. Rental income earned under this lease was \$87,157 and \$32,428 for 2021 and 2020, respectively.

# Discovery II

The Discovery II property is leased to the university for use as office space under an agreement with an initial lease term ending June 30, 2018 with the right to renew the lease for up to five additional consecutive one-year terms. The lease has been renewed through June 30, 2023. Annual base rent is \$382,200, payable in 12 equal installments, with each monthly installment due on the first business day of the month. The base rent may be increased annually by two percent. Rental income received under this lease was \$438,957 and \$430,357 for 2021 and 2020, respectively.

# Richmond Hall

The property is leased to the university under an agreement with an initial lease term ending July 31, 2022 and the option to renew for five renewal terms of one year each. Annual base rent of \$1,176,861, payable in two equal semiannual installments, is due on September 1 and March 1 of each year. The base rent may be increased annually by a percentage equal to the increase in the Consumer Price Index. In no event shall the base rent be less than the base rent payable for the preceding year. Rental income received under this lease was \$1,247,478 and \$1,078,789 for 2021 and 2020, respectively.

# 327 Richmond Road

The Foundation leases office space at 327 Richmond Road in Williamsburg, Virginia to the university under a five-year lease through December 31, 2020, at which time the lease was terminated. Rental income under this lease agreement was \$16,726 and \$33,452 during 2021 and 2020, respectively.

# North Henry Street

The Foundation entered into a lease agreement for property on North Henry Street in Williamsburg, Virginia, November 20, 2019 for a sixty-six month term commencing January 1, 2020 and ending June 30, 2025 with the right to renew for one five-year term. During 2021, a sublease was executed with a third party. Monthly rental payments were received from the University through March 2021, at which time the third party began paying rent to the Foundation.

Rental income received from the University under this lease was \$340,705 and \$237,322 for 2021 and 2020 respectively.

#### **Bonds Payable**

The Foundation obtained a tax-exempt student housing facilities revenue bond, dated September 16, 2011, twenty-five (25) year term. The bond bears interest at a fixed rate of 3.75%. Required monthly payments of principal and interest total \$25,855. The outstanding principal balance is \$3,585,744 at June 30, 2021.

The bond was issued through the Economic Development Authority of the City of Williamsburg for a principal amount of \$5 million. The proceeds of this bond were used to finance the costs to acquire, construct, and equip the student apartment portion of Tribe Square, and pay certain expenses of issuing the bond. The bond is secured by the rents and revenues of Tribe Square, and the property itself.

The bond, which is bank held, has an option for the bank to require the Foundation to repurchase the bond once the bond is 10 years past the issuance date. If this option is exercised the Foundation would pay the aggregate unpaid principal plus accrued interest through the date of such payment. The bank must give the Foundation 120 days' notice prior to the tender date if this option is exercised. No such notice has been received by the Foundation.

# **Promissory Note**

The Foundation obtained a promissory note, dated June 3, 2013, ten (10) year term. The note bears interest at a fixed rate of 3.22%. Required monthly payments of principal and interest total \$18,007. The outstanding principal balance is \$2,815,762 at June 30, 2021.

The promissory note was issued through a private lender for a principal amount of \$3,689,000. The proceeds of this note were used to finance the costs to acquire Discovery II and pay certain expenses of issuing the note. The note is secured by the rents and revenues of Discovery II, and substantially all of the assets of WMREF Ventures, a subsidiary of the Foundation. A balloon payment in the amount of \$2,570,410 is due at note maturity on June 1, 2023.

The Foundation obtained a promissory note August 4, 2017, five (5) year term. The note bears interest at a fixed rate of 2.65%. Required monthly payments of principal and interest total \$27,373. The outstanding principal balance is \$5,324,306 at June 30, 2021.

The promissory note was issued through a private lender for a principal amount of \$6,000,000. The proceeds of this note were used to repay a line of credit and to finance the costs for the renovation and remodeling of Richmond Hall. The note requires certain covenants to be met. At June 30, 2021, the Foundation was in compliance with these covenants. A balloon installment payment for all unpaid principal and the interest is due at note maturity on August 4, 2022. Amounts outstanding are collateralized by the Foundation's deposits with the lender.

The Foundation obtained a promissory note dated November 19, 2019, ten (10) year term. The note was refinanced on June 30, 2021, with a 9-year term. The note bears interest at a fixed rate of 2.55% and requires 24 monthly payments of principal of \$15,000 plus accrued interest and subsequently, beginning, July 31, 2023, 84 monthly payments of principal and interest totaling \$19,920. The outstanding principal balance is \$4,500,000 at June 30, 2021.

The promissory note was issued through a private lender for a principal amount of \$4,500,000. The proceeds of this note were used to finance the purchase of real property referred to as North Henry Street. The note was refinanced with a different financial institution on June 30, 2021. A balloon installment payment for all unpaid principal and interest is due at note maturity on July 31, 2030. An additional draw of \$1,000,000 is available under this note if requested by the Foundation to finance the North Henry Street tenant improvement allowance. Amounts outstanding are collateralized by assignment of rents and leases. The note requires certain covenants to be met. At June 30, 2021, the Foundation was in compliance with these covenants.

# Significant activity between the university and component units

Direct Payments to the university from the William & Mary Foundation, the Marshall-Wythe School of Law Foundation, the William & Mary Athletic Educational Foundation, and the William & Mary School of Business Foundation for the year ended June 30, 2021 totaled \$37,195,411; \$6,704,677; \$2,945,446; and \$4,944,160 respectively. This includes gift transfers, payments for facilities and payments for services. Direct payments from the university to the William & Mary Foundation and William & Mary Real Estate Foundation for the year ended June 30, 2021 totaled \$943,370 and 2,659,240, respectively, for services provided by College Enterprises, Inc. and rent for facilities.

#### 14. RETIREMENT PLANS

# Optional Retirement Plan

Full-time faculty and certain administrative staff may participate in a retirement annuity program through various optional retirement plans other than the Virginia Retirement System. As of January 1, 2018 TIAA-CREF is the university's plan administrator. Employees who became a member prior to January 1, 2018 have the option to choose either TIAA-CREF or Fidelity Investments as their investment provider. This is a fixed-contribution program where the retirement benefits received are based upon the employer's contributions of approximately 10.4 percent or 8.5 percent depending on whether the employee is in Plan 1 or Plan 2, plus interest and dividends. Plan 1 consists of employees who became a member prior to July 1, 2010. Plan 2 consists of employees who became a member on or after July 1, 2010 and are required to make a 5% contribution to their retirement account.

Individual contracts issued under the plan provide for full and immediate vesting of contributions of William & Mary, including the Virginia Institute of Marine Science, and Richard Bland College and their employees. Total pension costs under this plan were \$10,307,481 for the year ended June 30, 2021. Contributions to the optional retirement plans were calculated using the base salary amount of \$108,374,747 for fiscal year 2021. William & Mary, which includes the Virginia Institute of Marine Science, and Richard Bland College's total payroll for fiscal year 2021 was \$211,069,360.

# <u>Deferred Compensation</u>

Employees of the university and college are employees of the Commonwealth of Virginia. State employees may participate in the Commonwealth's Deferred Compensation Plan. Participating employees can contribute to the plan each pay period with the Commonwealth matching up to \$20 per pay period. The dollar amount of the match can change depending on the funding available in the Commonwealth's budget. The Deferred Compensation Plan is a qualified defined contribution plan under Section 401(a) of the Internal Revenue Code. Employer contributions under the Deferred Compensation Plan were approximately \$732,757 for fiscal year 2021.

#### General Information about the Pension Plan

# Plan Description

All full-time, salaried permanent employees of state agencies are automatically covered by the VRS State Employee Retirement Plan or the VaLORS Retirement Plan upon employment. These plans are administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the *Code of Virginia*, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees in the VRS State Employee Retirement Plan – Plan 1, Plan 2, and Hybrid; and two different benefit structures for covered employees in the VaLORS Retirement Plan – Plan 1 and Plan 2. Each of these benefit structures has different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are set out in the table below:

RETIREMENT PLAN PROVISIONS BY PLAN STRUCTURE				
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN		
About Plan 1 Plan 1 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula.	About Plan 2 Plan 2 is a defined benefit plan. The retirement benefit is based on a member's age, service credit and average final compensation at retirement using a formula.	About the Hybrid Retirement Plan The Hybrid Retirement Plan combines the features of a defined benefit plan and a defined contribution plan.  • The defined benefit is based on a member's age, service credit and average final compensation at retirement using a formula.  • The benefit from the defined contribution component of the plan depends on the member and employer contributions made to the plan and the investment performance of those contributions.  • In addition to the monthly benefit payment payable from the defined benefit plan at retirement, a member may start receiving distributions from the balance in the defined contribution account, reflecting the contributions, investment gains or losses, and any required fees.		
Eligible Members Employees are in Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013, and they have not taken a refund.  Hybrid Opt-In Election Eligible VRS Plan 1 members were allowed to make an	Eligible Members Employees are in Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013.  Hybrid Opt-In Election Eligible VRS Plan 2 members were allowed to make an	Eligible Members Employees are in the Hybrid Retirement Plan if their membership date is on or after January 1, 2014. This includes: • State employees* • Members in Plan 1 or Plan 2 who elected to opt into the plan during the election window held January 1-April 30, 2014; the plan's effective date for opt-in members was July 1, 2014		
irrevocable decision to opt into	irrevocable decision to opt into	*Non-Eligible Members		

the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 1 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 2 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

Some employees are not eligible to participate in the Hybrid Retirement Plan. They include:

• Members of the Virginia Law Officers' Retirement System (VaLORS)

Those employees eligible for an optional retirement plan (ORP) must elect the ORP plan or the Hybrid Retirement Plan. If these members have prior service under Plan 1 or Plan 2, they are not eligible to elect the Hybrid Retirement Plan and must select Plan 1 or Plan 2 (as applicable) or ORP.

**Retirement Contributions** 

# **Retirement Contributions**

State employees, excluding state elected officials, and optional retirement plan participants, contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Member contributions are tax-deferred until they are withdrawn as part of a retirement benefit or as a refund. The employer makes a separate actuarially determined contribution to VRS for all covered employees. VRS invests both member and employer contributions to provide funding for the future benefit payment.

# **Retirement Contributions** Same as Plan 1.

# A member's retirement benefit is funded through mandatory and voluntary contributions made by the member and the employer to both the defined benefit and the defined contribution components of the plan. Mandatory contributions are based on a percentage of the employee's creditable compensation and are required from both the member and the employer. Additionally, members may choose to make voluntary contributions to the defined contribution component of the plan, and the employer is required to match those voluntary contributions according to specified percentages.

# **Service Credit**

Service credit includes active service. Members earn service credit for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional service credit the member was granted. A member's total service credit is one of the factors used to

# Service Credit Same as Plan 1.

# Defined Benefit Component: Under the defined benefit component of the plan, service credit includes active service. Members earn service credit for each month they are employed in a covered position. It also may include credit for prior service the member has

purchased or additional service

# Service Credit

determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit. credit the member was granted. A member's total service credit is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.

# <u>Defined Contributions</u> Component:

Under the defined contribution component, service credit is used to determine vesting for the employer contribution portion of the plan.

#### Vesting

Vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members become vested when they have at least five years (60 months) of service credit. Vesting means members are eligible to qualify for retirement if they meet the age and service requirements for their plan. Members also must be vested to receive a full refund of their member contribution account balance if they leave employment and request a refund.

Members are always 100% vested in the contributions that they make.

# Vesting

Same as Plan 1.

# Vesting

Defined Benefit Component: Defined benefit vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members are vested under the defined benefit component of the Hybrid Retirement Plan when they reach five years (60 months) of service credit. Plan 1 or Plan 2 members with at least five years (60 months) of service credit who opted into the Hybrid Retirement Plan remain vested in the defined benefit component.

# <u>Defined Contributions</u>

Component:

Defined contribution vesting refers to the minimum length of service a member needs to be eligible to withdraw the employer contributions from the defined contribution component of the plan.

Members are always 100% vested in the contributions that they make.

		Upon retirement or leaving covered employment, a member is eligible to withdraw a percentage of employer contributions to the defined contribution component of the plan, based on service.  • After two years, a member is 50% vested and may withdraw 50% of employer contributions.  • After three years, a member is 75% vested and may withdraw 75% of employer contributions.  • After four or more years, a member is 100% vested and may withdraw 100% of employer contributions.  Distributions not required, except as governed by law.
Calculating the Benefit The basic benefit is determined using the average final compensation, service credit and plan multiplier. An early retirement reduction is applied to this amount if the member is retiring with a reduced benefit. In cases where the member has elected an optional form of retirement payment, an option factor specific to the option chosen is then applied.	Calculating the Benefit See definition under Plan 1.	Calculating the Benefit  Defined Benefit Component: See definition under Plan 1  Defined Contribution Component: The benefit is based on contributions made by the member and any matching contributions made by the employer, plus net investment earnings on those contributions.
Average Final Compensation A member's average final compensation is the average of the 36 consecutive months of highest compensation as a covered employee.	Average Final Compensation A member's average final compensation is the average of their 60 consecutive months of highest compensation as a covered employee.	Average Final Compensation Same as Plan 2. It is used in the retirement formula for the defined benefit component of the plan.
Service Retirement Multiplier VRS: The retirement multiplier is a factor used in the formula to determine a final retirement benefit. The retirement multiplier for non-hazardous duty members is 1.70%.	VRS: Same as Plan 1 for service earned, purchased or granted prior to January 1, 2013. For non-hazardous duty members the retirement multiplier is 1.65% for service credit earned, purchased	Service Retirement Multiplier  Defined Benefit Component:  VRS: The retirement multiplier for the defined benefit component is 1.00%.  For members who opted into the Hybrid Retirement Plan

VaLORS: The retirement multiplier for VaLORS employees is 1.70% or 2.00%.	or granted on or after January 1, 2013.  VaLORS: The retirement multiplier for VaLORS employees is 2.00%.	from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans.  VaLORS: Not applicable.  Defined Contribution Component: Not applicable.
Normal Retirement Age VRS: Age 65.	Normal Retirement Age VRS: Normal Social Security retirement age.	Normal Retirement Age Defined Benefit Component: VRS: Same as Plan 2.
VaLORS: Age 60.	VaLORS: Same as Plan 1.	VaLORS: Not applicable.  Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Earliest Unreduced Retirement Eligibility	Earliest Unreduced Retirement Eligibility	Earliest Unreduced Retirement Eligibility
VRS: Age 65 with at least five years (60 months) of service credit or at age 50 with at least 30 years of service credit.	VRS: Normal Social Security retirement age with at least five years (60 months) of service credit or when their age and service equal 90.	Defined Benefit Component:  VRS: Normal Social Security retirement age and have at least five years (60 months) of service credit or when their age and service equal 90.
years (60 months) of service credit or at age 50 with at least	retirement age with at least five years (60 months) of service credit or when their age and	VRS: Normal Social Security retirement age and have at least five years (60 months) of service credit or when their age
years (60 months) of service credit or at age 50 with at least 30 years of service credit.  VaLORS: Age 60 with at least five years of service credit or age 50 with at least 25 years of	retirement age with at least five years (60 months) of service credit or when their age and service equal 90.	VRS: Normal Social Security retirement age and have at least five years (60 months) of service credit or when their age and service equal 90.  VaLORS: Not applicable.  Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to

five years of service credit.		
rive years of service credit.		Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%.	Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 2% increase in the CPI-U and half of any additional increase (up to 2%), for a maximum COLA of 3%.	Cost-of-Living Adjustment (COLA) in Retirement Defined Benefit Component: Same as Plan 2.  Defined Contribution Component: Not applicable.
Eligibility: For members who retire with an unreduced benefit or with a reduced benefit with at least 20 years of service credit, the COLA will go into effect on July 1 after one full calendar year from the retirement date.  For members who retire with a reduced benefit and who have less than 20 years of service credit, the COLA will go into effect on July 1 after one calendar year following the unreduced retirement eligibility date.	Eligibility: Same as Plan 1	Eligibility: Same as Plan 1 and Plan 2.
Exceptions to COLA Effective Dates: The COLA is effective July 1 following one full calendar year (January 1 to December 31) under any of the following circumstances: • The member is within five years of qualifying for an unreduced retirement benefit as of January 1, 2013. • The member retires on disability. • The member retires directly from short-term or long-term disability.	Exceptions to COLA Effective Dates: Same as Plan 1	Exceptions to COLA Effective Dates: Same as Plan 1 and Plan 2.

- The member is involuntarily separated from employment for causes other than job performance or misconduct and is eligible to retire under the Workforce Transition Act or the Transitional Benefits Program.
- The member dies in service and the member's survivor or beneficiary is eligible for a monthly death-in-service benefit.

The COLA will go into effect on July 1 following one full calendar year (January 1 to December 31) from the date the monthly benefit begins.

# **Disability Coverage**

Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.7% on all service, regardless of when it was earned, purchased or granted.

Most state employees are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

VSDP members are subject to a one-year waiting period before becoming eligible for non-workrelated disability benefits.

# **Purchase of Prior Service**

Members may be eligible to purchase service from previous public employment, active duty military service, an eligible period of leave or VRS refunded service as service credit in their plan. Prior service credit counts toward vesting, eligibility for retirement and the health insurance credit. Only active members are eligible to purchase

# **Disability Coverage**

Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.65% on all service, regardless of when it was earned, purchased or granted.

Most state employees are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

VSDP members are subject to a one-year waiting period before becoming eligible for non-work related disability benefits.

# **Disability Coverage**

State employees (including Plan 1 and Plan 2 opt-ins) participating in the Hybrid Retirement Plan are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

Hybrid members (including Plan 1 and Plan 2 opt-ins) covered under VSDP are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.

# **Purchase of Prior Service** Same as Plan 1.

# **Purchase of Prior Service** Defined Benefit Component: Same as Plan 1, with the following exception:

Hybrid Retirement Plan members are ineligible for ported service.

Defined Contribution Component: Not applicable.

prior service. Members also may be eligible to purchase periods of leave without pay.	

#### Contributions

The contribution requirement for active employees is governed by §51.1-145 of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement. Each state agency's contractually required employer contribution rate for the fiscal year ended June 30, 2021 was 14.46% of covered employee compensation for employees in the VRS State Employee Retirement Plan. For employees in the VaLORS Retirement Plan, the contribution rate was 21.90% of covered employee compensation. These rates were based on actuarially determined rates from an actuarial valuation as of June 30, 2019. The actuarially determined rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions from the university and college to the VRS State Employee Retirement Plan were \$10,635,498 and \$10,375,428 for the years ended June 30, 2021 and June 30, 2020, respectively. Contributions from the university and college to the VaLORS Retirement Plan were \$300,193 and \$296,504 for the years ended June 30, 2021 and June 30, 2020, respectively.

# <u>Pension Liabilities</u>, <u>Pension Expense</u>, and <u>Deferred Outflows of Resources and Deferred Inflows of Resources Related</u> to Pensions

At June 30, 2021, the university and college reported a liability of \$133,222,066 for its proportionate share of the VRS State Employee Retirement Plan Net Pension Liability and a liability of \$2,902,582 for its proportionate share of the VaLORS Retirement Plan Net Pension Liability. The Net Pension Liability was measured as of June 30, 2020 and the total pension liability used to calculate the Net Pension Liability was determined by an actuarial valuation performed as of June 30, 2019 and rolled forward to the measurement date of June 30, 2020. The university's and college's proportion of the Net Pension Liability was based on the university's and college's actuarially determined employer contributions to the pension plan for the year ended June 30, 2020 relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2020, the university's and college's proportion of the VRS State Employee Retirement Plan was 1.42% for William & Mary, 0.31% for VIMS, and 0.12% for RBC as compared to 1.45% for William & Mary, 0.32% for VIMS, and 0.12% for RBC at June 30, 2019. At June 30, 2020, the university's and college's proportion of the VaLORS Retirement Plan was 0.32% for William & Mary, and 0.05% for RBC at June 30, 2019.

For the year ended June 30, 2021, the university and college recognized pension expense of \$15,560,130 for the VRS State Employee Retirement Plan and \$523,233 for the VaLORS Retirement Plan. Since there was a change in proportionate share between June 30, 2019 and June 30, 2020 a portion of the pension expense was related to deferred amounts from changes in proportion and differences between employer contributions and the proportionate share of employer contributions.

At June 30, 2021, the university and college reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

VRS Retirement Plan	Deferred Outflows of Resources	Deferred Inflows of
	of Resources	Resources
Differences between expected and actual experience	1,511,150	1,355,664
Net difference between projected and actual earnings on pension plan investments	10,363,921	-
Change in assumptions	5,534,221	-
Changes in proportion and differences between employer contributions and proportionate share of contributions	83,269	2,974,231
Employer contributions subsequent to the measurement date	10,635,498	-
Total	\$ 28,128,059	\$ 4,329,895
VaLORS Retirement Plan		
Valors Reurement Plan	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	63,090	-
Net difference between projected and actual earnings on pension plan investments	170,952	-
Change in assumptions	61,634	-
Changes in proportion and differences between employer contributions and proportionate share of contributions	69,229	2,317
Employer contributions subsequent to the		

The university and college had \$10,935,691 reported as deferred outflows of resources related to pensions resulting from the university's and college's contributions subsequent to the measurement date that will be recognized as a reduction of the Net Pension Liability in the Fiscal Year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense in future reporting periods as follows:

measurement date

Total

300,193

665,098

\$

2,317

# Year ended June 30 (\$ thousands)

	VRS Ret	tirement Plan	VaLORS R	etirement Plan
FY 2022	\$	1,712	\$	180
FY 2023	\$	5,035	\$	73
FY 2024	\$	3,088	\$	57
FY 2025	\$	3,327	\$	53
FY 2026	\$	-	\$	_

# **Actuarial Assumptions**

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Investment rate of return

The total pension liability for the VRS State Employee Retirement Plan was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

2.500/

Salary increases, including inflation 3.5%-5.35%	Inflation	2.30%
	Salary increases, including inflation	3.5%-5.35%

6.75%, net of pension plan investment expenses, including inflation\*

# Mortality rates:

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

# Post-Disablement:

RP-2014 Disability Life Mortality Table projected with Scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

<sup>\*</sup> Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 6.75%. However, since the difference was minimal, and a more conservative 6.75% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 6.75% to simplify preparation of pension liabilities.

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled	Update to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increase rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

The total pension liability for the VaLORS Retirement Plan was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

Inflation 2.50%

Salary increases, including inflation 3.5%-4.75%

Investment rate of return 6.75%, net of pension plan investment expenses, including inflation\*

#### Mortality rates:

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with Scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

<sup>\*</sup> Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 6.75%. However, since the difference was minimal, and a more conservative 6.75% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 6.75% to simplify preparation of pension liabilities.

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled	Update to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decrease rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

# Net Pension Liability

The net pension liability (NPL) is calculated separately for each system and represents that particular system's total pension liability determined in accordance with GASB Statement No. 67, less that system's fiduciary net position. As of June 30, 2020, NPL amounts for the VRS State Employee Retirement Plan and the VaLORS Retirement Plan are as follows (amounts expressed in thousands):

	te Employee rement Plan	VaLORS rement Plan
Total Pension Liability	26,014,925	2,282,351
Plan Fiduciary Net Position	18,770,068	1,500,469
Employers' Net Pension Liability (Asset)	\$ 7,244,857	\$ 781,882
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	72.15%	65.74%

The total pension liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net pension liability is disclosed in accordance with the requirements of GASB Statement No. 67 in the System's notes to the financial statements and required supplementary information.

# Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

		Arithmetic	Weighted Average
	Long-Term	Long-Term	Long-Term
	Target Asset	Expected	Expected
Asset Class (Strategy)	Allocation	Rate of Return	Rate of Return*
Public Equity	34.00%	4.65%	1.58%
Fixed Income	15.00%	0.46%	0.07%
Credit Strategies	14.00%	5.38%	0.75%
Real Assets	14.00%	5.01%	0.70%
Private Equity	14.00%	8.34%	1.17%
MAPS - Multi -Asset Public Strategies	6.00%	3.04%	0.18%
PIP- Private Investment Partnership	3.00%	6.49%	0.19%
Total	100.00%		4.64%
	Inflation		2.50%
Expected arithmetic	nominal return *		7.14%

<sup>\*</sup> The above allocation provides a one-year return of 7.14%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.11%, including expected inflation of 2.50%. On October 10, 2019, the VRS Board elected a long-term rate of 6.75% which is roughly at the 40<sup>th</sup> percentile of expected long-term results of the VRS fund asset allocation. More recent capital market assumptions compiled for the FY2020 actuarial valuations, provide a median return of 6.81%.

#### Discount Rate

The discount rate used to measure the total pension liability was 6.75%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2020, the rate contributed by the university and college for the VRS State Employee Retirement Plan and the VaLORS Retirement Plan will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly which was 100% of the actuarially determined contribution rate. From July 1, 2020, on, all agencies are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

# Sensitivity of the University's and College's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the VRS State Employee Retirement Plan net pension liability using the discount rate of 6.75%, as well as what the university's and college's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

(\$ thousands)	% Decrease (5.75%)	 ent Discount te (6.75%)	1.0	0% Increase (7.75%)
The university and college's		 		
proportionate share of the				
VRS State Employee	\$ 188,806	\$ 133,222	\$	86,486
Retirement Plan				
Net Pension Liability				

The following presents the university's and college's proportionate share of the VaLORS Retirement Plan net pension liability using the discount rate of 6.75%, as well as what the university's and college's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

(\$ thousands)	% Decrease 5.75%)	 nt Discount e (6.75%)	 % Increase 7.75%)
The university and college's proportionate share of the		_	
VaLORS Employee	\$ 3,984	\$ 2,903	\$ 2,009
Retirement Plan			
Net Pension Liability			

# Pension Plan Fiduciary Net Position

Detailed information about the VRS State Employee Retirement Plan's Fiduciary Net Position or the VaLORS Retirement Plan's Fiduciary Net Position is available in the separately issued VRS 2020 Comprehensive Annual Financial Report (Annual Report). A copy of the 2020 VRS Annual Report may be downloaded from the VRS website at varetire.org/pdf/publications/2020-annual-report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

#### Payables to the Pension Plan

The university and college reported \$430,944 in payables to VRS.

# 15. OTHER POSTEMPLOYMENT BENEFITS

The university and college participate in other postemployment benefit (OPEB) programs that are sponsored by the Commonwealth and administered by the Virginia Retirement System. These programs include the Group Life Insurance Program, Virginia Sickness and Disability Program, Retiree Health Insurance Credit Program, and the Line of Duty Act Program. The university and college also participate in the Pre-Medicare Retiree Healthcare Plan, which is sponsored by the Commonwealth and administered by the Department of Human Resource Management.

#### General Information about the Group Life Insurance Program

# Plan Description

All full-time, salaried permanent employees of the state agencies, teachers and employees of participating political subdivisions are automatically covered by the VRS Group Life Insurance Program upon employment. This plan is administered by the Virginia Retirement System (the System), along with pensions and other OPEB plans, for public employer groups in the Commonwealth of Virginia.

In addition to the Basic Group Life Insurance benefit, members are also eligible to elect additional coverage for themselves as well as a spouse or dependent children through the Optional Group Life Insurance Program. For members who elect the optional group life insurance coverage, the insurer bills employers directly for the premiums. Employers deduct these premiums from members' paychecks and pay the premiums to the insurer. Since this is a separate and fully insured program, it is not included as part of the Group Life Insurance Program OPEB.

The specific information for Group Life Insurance Program OPEB, including eligibility, coverage and benefits is set out in the table below:

#### **GROUP LIFE INSURANCE PROGRAM PLAN PROVISIONS**

#### **Eligible Employees**

The Group Life Insurance Program was established July 1, 1960, for state employees, teachers and employees of political subdivisions that elect the program, including the following employers that do not participate in VRS for retirement:

- City of Richmond
- City of Portsmouth
- City of Roanoke
- City of Norfolk
- Roanoke City School Board

Basic group life insurance coverage is automatic upon employment. Coverage ends for employees who leave their position before retirement eligibility or who take a refund of their accumulated retirement member contributions and accrued interest.

#### **Benefit Amounts**

The benefits payable under the Group Life Insurance Program have several components.

- <u>Natural Death Benefit</u> The natural death benefit is equal to the employee's covered compensation rounded to the next highest thousand and then doubled.
- Accidental Death Benefit The accidental death benefit is double the natural death benefit.
- Other Benefit Provisions In addition to the basic natural and accidental death benefits, the program provides additional benefits provided under specific circumstances. These include:
  - Accidental dismemberment benefit
  - Safety belt benefit
  - o Repatriation benefit
  - o Felonious assault benefit
  - Accelerated death benefit option

#### **Reduction in Benefit Amounts**

The benefit amounts provided to members covered under the Group Life Insurance Program are subject to a reduction factor. The benefit amount reduces by 25% on January 1 following one calendar year of separation. The benefit amount reduces by an additional 25% on each subsequent January 1 until it reaches 25% of its original value.

# Minimum Benefit Amount and Cost-of-Living Adjustment (COLA)

For covered members with at least 30 years of service credit, there is a minimum benefit payable under the Group Life Insurance Program. The minimum benefit was set at \$8,000 by statute in 2015. This will be increased annually based on the VRS Plan 2 cost-of-living adjustment calculation. The minimum benefit adjusted for the COLA was \$8,616 as of June 30, 2021.

#### Contributions

The contribution requirements for the Group Life Insurance Program are governed by §51.1-506 and §51.1-508 of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to state agencies and school divisions by the Virginia General Assembly. The total rate for the Group Life Insurance Program was 1.34% of covered employee compensation. This was allocated into an employee and an employer component using a 60/40 split. The employee component was 0.80% (1.34% X 60%) and the employer component was 0.54% (1.34% X 40%). Employers may elect to pay all or part of the employee contribution, however the employer must pay all of the employer contribution. Each employer's contractually required employer contribution rate for the year ended June 30, 2021, was 0.54% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2019. The actuarially determined rate, when combined with employee contributions, was expected to finance the costs of benefits payable during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the Group Life Insurance Program from the university and college were \$1,006,263 and \$1,008,969 for the years ended June 30, 2021 and June 30, 2020, respectively.

# GLI OPEB Liabilities, GLI OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the Group Life Insurance Program OPEB

At June 30, 2021, the university and college reported a liability of \$15,801,876 for its proportionate share of the Net GLI OPEB Liability. The Net GLI OPEB Liability was measured as of June 30, 2020 and the total GLI OPEB liability used to calculate the Net GLI OPEB Liability was determined by an actuarial valuation performed as of June 30, 2019, and rolled forward to the measurement date of June 30, 2020. The university's and college's proportion of the Net GLI OPEB Liability was based on the university's and college's actuarially determined employer contributions to the Group Life Insurance Program for the year ended June 30, 2020, relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2020, the university's and college's proportion was 0.81% for William & Mary, 0.11% for VIMS, and 0.03% for RBC as compared to 0.81% for William & Mary, 0.11% for VIMS, and 0.03% for RBC at June 30, 2019.

For the year ended June 30, 2021, the university and college recognized GLI OPEB expense of \$612,279. Since there was a change in proportionate share between measurement dates, a portion of the GLI OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2021, the employer reported deferred outflows of resources and deferred inflows of resources related to the GLI OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	1,013,545	141,930
Net difference between projected and actual earnings on GLI OPEB program investments	474,675	-
Changes in assumptions	790,276	329,953
Changes in proportions	288,541	425,526
Employer contributions subsequent to the measurement date	1,006,263	-
Total	\$ 3,573,300	\$ 897,409

The university and college had \$1,006,263 reported as deferred outflows of resources related to the GLI OPEB resulting from the university's and college's contributions subsequent to the measurement date that will be recognized

as a reduction of the Net GLI OPEB Liability in the fiscal year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the GLI OPEB will be recognized in the GLI OPEB expense in future reporting periods as follows:

#### Year ended June 30

(\$thousands)	
FY 2022	\$ 248
FY 2023	\$ 382
FY 2024	\$ 483
FY 2025	\$ 450
FY 2026	\$ 99
Thereafter	\$ 8

# **Actuarial Assumptions**

The total GLI OPEB liability was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

Inflation		2.50%
Salary increase	es, including inflation –	
•	General state employees	3.50% - 5.35%
	Teachers	3.50% - 5.95%
	SPORS employees	3.50% - 4.75%
	VaLORS employees	3.50% - 4.75%
	JRS employees	4.50%
	Locality – General employees	3.50% - 5.35%
	Locality – Hazardous Duty employees	3.50% - 4.75%
Investment rat	e of return	6.75%, net of investment expenses, including inflation*

<sup>\*</sup> Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 6.75%. However, since the difference was minimal, and a more conservative 6.75% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 6.75% to simplify preparation of the OPEB liabilities.

# Mortality rates – General State Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Mortality rates – Teachers**

#### **Pre-Retirement:**

RP-2014 White Collar Employee Rates to age 80, White Collar Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020.

# **Post-Retirement:**

RP-2014 White Collar Employee Rates to age 49, White Collar Health Annuitant Rates at ages 50 and older projected with scale BB to 2020; males 1% increase compounded from ages 70 to 90; females set back 3 years with 1.5% increase compounded from ages 65 to 70 and 2.0% increase compounded from ages 75 to 90.

#### Post-Disablement:

RP-2014 Disability Mortality Rates projected with Scale BB to 2020; 115% of rates for males and females.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the four-year period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Mortality rates – SPORS Employees**

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Mortality rates – VaLORS Employees**

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates – JRS Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% compounding increase from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Mortality Rates projected with Scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the four-year period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Decreased rates at first retirement eligibility
Withdrawal Rates	No change
Disability Rates	Removed disability rates
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates - Largest Ten Locality Employers - General Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 95% of rates; females 105% of rates.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages and extended final retirement age from 70 to 75
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Lowered disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 20%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **Mortality rates – Non-Largest Ten Locality Employers - General Employees**

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 95% of rates; females 105% of rates.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages and extended final retirement age from 70 to 75.
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Lowered disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 15%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates – Largest Ten Locality Employers – Hazardous Duty Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the changes in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Increased disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 70%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates - Non-Largest Ten Locality Employers - Hazardous Duty Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016, except the changes in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 60% to 45%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Net GLI OPEB Liability

The net OPEB liability (NOL) for the Group Life Insurance Program represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the measurement date of June 30, 2020, NOL amounts for the Group Life Insurance Program are as follows (amounts expressed in thousands):

	Group Life Insurance <u>OPEB Program</u>
Total GLI OPEB Liability Plan Fiduciary Net Position	\$ 3,523,937 1,855,102
GLI Net OPEB Liability (Asset)	<u>\$ 1,668,835</u>
Plan Fiduciary Net Position as a Percentage of the Total GLI OPEB Liability	52.64%

The total GLI OPEB liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net GLI OPEB liability is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

#### **Long-Term Expected Rate of Return**

The long-term expected rate of return on the System's investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of System's investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

		Arithmetic	Weighted Average
	<b>Long-Term Target</b>	<b>Long-Term Expected</b>	<b>Long-Term Expected</b>
Asset Class (Strategy)	<b>Asset Allocation</b>	Rate of Return	Rate of Return*
Public Equity	34.00 %	4.65 %	1.58 %
Fixed Income	15.00 %	0.46 %	0.07 %
Credit Strategies	14.00 %	5.38 %	0.75 %
Real Assets	14.00 %	5.01 %	0.70 %
Private Equity	14.00 %	8.34 %	1.17 %
MAPS - Multi -Asset Public Strategies	6.00 %	3.04 %	0.18 %
PIP- Private Investment Partnership	3.00 %	6.49 %	0.19 %
Total	100.00 %		4.64 %
	Inflation		2.50 %
Expected arithmetic nominal return *			7.14 %

<sup>\*</sup> The above allocation provides a one-year return of 7.14%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.11%, including expected inflation of 2.50%. On October 10, 2019, the VRS Board elected a long-term rate of 6.75% which is roughly at the 40th percentile of expected long-term results of the VRS fund asset allocation. More recent capital market assumptions compiled for the FY 2020 actuarial valuations, provide a median return of 6.81%.

#### Discount Rate

The discount rate used to measure the total GLI OPEB liability was 6.75%. The projection of cash flows used to determine the discount rate assumed that member contributions will be made per the VRS guidance and the employer

contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2020, the rate contributed by the university and college for the GLI OPEB will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly which was 100% of the actuarially determined contribution rate. From July 1, 2020 on, employers are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the GLI OPEB's fiduciary net position was projected to be available to make all projected future benefit payments of eligible employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total GLI OPEB liability.

### Sensitivity of the University's and College's Proportionate Share of the Net GLI OPEB Liability to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the net GLI OPEB liability using the discount rate of 6.75%, as well as what the university's and college's proportionate share of the net GLI OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

(\$thousands)	 % Decrease 5.75%)	 nt Discount e (6.75%)	% Increase (7.75%)
Employer's proportionate share of the Group Life			
Insurance Program Net OPEB liability	\$ 20,773	\$ 15,802	\$ 11,765

#### Group Life Insurance Program Fiduciary Net Position

Detailed information about the Group Life Insurance Program's Fiduciary Net Position is available in the separately issued VRS 2020 Comprehensive Annual Financial Report (Annual Report). A copy of the 2020 VRS Annual Report may be downloaded from the VRS website at varetire.org/pdf/publications/2020-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

#### Payables to the VRS Group Life Insurance OPEB Plan

The university and college reported \$87,318 in payables to the VRS Group Life Insurance OPEB plan.

#### General Information about the State Employee Health Insurance Credit Program

#### Plan Description

All full-time, salaried permanent employees of state agencies are automatically covered by the VRS State Employee Health Insurance Credit Program. This plan is administered by the Virginia Retirement System (the System), along with pension and other OPEB plans, for public employer groups in the Commonwealth of Virginia. Members earn one month of service credit toward the benefit for each month they are employed and for which their employer pays contributions to VRS. The health insurance credit is a tax-free reimbursement in an amount set by the General Assembly for each year of service credit against qualified health insurance premiums retirees pay for single coverage, excluding any portion covering the spouse or dependents. The credit cannot exceed the amount of the premiums and ends upon the retiree's death.

The specific information about the State Health Insurance Credit Program OPEB, including eligibility, coverage and benefits is set out in the table below:

## STATE EMPLOYEE HEALTH INSURANCE CREDIT PROGRAM (HIC) PLAN PROVISIONS

#### **Eligible Employees**

The State Employee Retiree Health Insurance Credit Program was established January 1, 1990 for retired state employees covered under VRS, SPORS, VaLORS and JRS who retire with at least 15 years of service credit.

Eligible employees are enrolled automatically upon employment. They include:

• Full-time and part-time permanent salaried state employees covered under VRS, SPORS, VaLORS and JRS.

#### **Benefit Amounts**

The State Employee Retiree Health Insurance Credit Program provides the following benefits for eligible employees:

- <u>At Retirement</u> For State employees who retire, the monthly benefit is \$4.00 per year of service per month with no cap on the benefit amount.
- <u>Disability Retirement</u> For State employees, other than state police officers, who retire on disability or go on long-term disability under the Virginia Sickness and Disability Program (VSDP), the monthly benefit is \$120.00 or \$4.00 per year of service, whichever is higher.

For State police officer employees with a non-work-related disability who retire on disability or go on long-term disability under the Virginia Sickness and Disability Program (VSDP) the monthly benefit is \$120.00 or \$4.00 per year of service, whichever is higher.

For State police officers with a work-related disability, there is no benefit provided under the State Employee Retiree Health Insurance Credit Program if the premiums are being paid under the Virginia Line of Duty Act. However, they may receive the credit for premiums paid for other qualified health plans.

#### **Health Insurance Credit Program Notes:**

- The monthly Health Insurance Credit benefit cannot exceed the individual's premium amount.
- Employees who retire after being on long-term disability under VSDP must have at least 15 years
  of service credit to qualify for the Health Insurance Credit as a retiree.

#### Contributions

The contribution requirement for active employees is governed by §51.1-1400(D) of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Each state agency's contractually required employer contribution rate for the year ended June 30, 2021, was 1.12% of covered employee compensation for employees in the VRS State Employee Health Insurance Credit Program. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2019. The actuarially determined rate was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions from the university and college to the VRS State Employee Health Insurance Credit Program were \$2,100,357 and \$2,247,148 for the years ended June 30, 2021 and June 30, 2020, respectively.

State Employee Health Insurance Credit Program OPEB Liabilities, State Employee Health Insurance Credit Program OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to State Employee Health Insurance Credit Program OPEB

At June 30, 2021, the university and college reported a liability of \$24,762,572 for its proportionate share of the VRS State Employee Health Insurance Credit Program Net OPEB Liability. The Net VRS State Employee Health Insurance Credit Program OPEB Liability was measured as of June 30, 2020 and the total VRS State Employee Health Insurance Credit Program OPEB liability used to calculate the Net VRS State Employee Health Insurance Credit Program OPEB Liability was determined by an actuarial valuation performed as of June 30, 2019, and rolled forward to the measurement date of June 30, 2020. The university's and college's proportion of the Net VRS State Employee Health Insurance Credit Program OPEB Liability was based on the university's and college's actuarially determined employer contributions to the VRS State Employee Health Insurance Credit Program OPEB plan for the year ended June 30, 2020, relative to the total of the actuarially determined employer contributions for all participating state employers. At June 30, 2020, the university's and college's proportion of the VRS State Employee Health Insurance Credit Program was 2.30% for William & Mary, 0.30% for VIMS, and 0.10% for RBC as compared to 2.32% for William & Mary, 0.30% for VIMS, and 0.10% for RBC as compared to 2.32% for William & Mary, 0.30% for VIMS, and 0.10% for RBC at June 30, 2019.

For the year ended June 30, 2021, the university and college recognized VRS State Employee Health Insurance Credit Program OPEB expense of \$2,120,258. Since there was a change in proportionate share between measurement dates, a portion of the VRS State Employee Health Insurance Credit Program Net OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2021, the university and college reported deferred outflows of resources and deferred inflows of resources related to the VRS State Employee Health Insurance Credit Program OPEB from the following sources:

	 red Outflows Resources	 red Inflows of Resources
Differences between expected and actual experience	10,310	371,609
Net difference between projected and actual earnings on State HIC OPEB program investments	 121,844	-
Change in assumptions	412,526	117,387
Changes in proportion	308,274	547,949
Employer contributions subsequent to the measurement date	2,100,357	
Total	\$ 2,953,311	\$ 1,036,945

The university and college had \$2,100,357 reported as deferred outflows of resources related to the State Employee HIC OPEB resulting from the university's and college's contributions subsequent to the measurement date that will be recognized as a reduction of the Net State Employee HIC OPEB Liability in the fiscal year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the State Employee HIC OPEB will be recognized in the State Employee HIC OPEB expense in future reporting periods as follows:

#### Year ended June 30

(\$thousands)	
FY 2022	\$ (33)
FY 2023	\$ (18)
FY 2024	\$ (27)
FY 2025	\$ (47)
FY 2026	\$ (59)
Thereafter	\$ _

#### **Actuarial Assumptions**

The total State Employee HIC OPEB liability for the VRS State Employee Health Insurance Credit Program was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

Inflation	2.50%
Salary increases, including inflation –	
General state employees	3.50% - 5.35%
SPORS employees	3.50% - 4.75%
VaLORS employees	3.50% - 4.75%
JRS employees	4.50%
Investment rate of return	6.75%, net of plan investment expenses, including inflation*

<sup>\*</sup> Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 6.75%. However, since the difference was minimal, and a more conservative 6.75% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 6.75% to simplify preparation of the OPEB liabilities.

#### **Mortality rates – General State Employees**

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post- retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **Mortality rates – SPORS Employees**

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates – VaLORS Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and
	service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates – JRS Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% compounding increase from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Mortality Rates projected with Scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020
Retirement Rates	Decreased rates at first retirement eligibility
Withdrawal Rates	No change
Disability Rates	Removed disability rates
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Net State Employee HIC OPEB Liability

The net OPEB liability (NOL) for the State Employee Health Insurance Credit Program represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of June 30, 2020, NOL amounts for the VRS State Employee Health Insurance Credit Program are as follows (amounts expressed in thousands):

Total State Employee HIC OPEB Liability Plan Fiduciary Net Position	\$ 1,043,382 125,378
State Employee Net HIC OPEB Liability (Asset)	\$ 918,004
Plan Fiduciary Net Position as a Percentage	
of the Total State Employee HIC OPEB Liability	12.02%

The total State Employee HIC OPEB liability is calculated by the System's actuary, and the plan's fiduciary net position is reported in the System's financial statements. The net State Employee HIC OPEB liability is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

State Employee HIC OPEB Plan

#### Long-Term Expected Rate of Return

The long-term expected rate of return on VRS System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of VRS System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

	Long-Term Target	Arithmetic Long- Term Expected Rate	Weighted Average Long-Term Expected
Asset Class (Strategy)	<b>Asset Allocation</b>	of Return	Rate of Return*
Public Equity	34.00%	4.65%	1.58%
Fixed Income	15.00%	0.46%	0.07%
Credit Strategies	14.00%	5.38%	0.75%
Real Assets	14.00%	5.01%	0.70%
Private Equity	14.00%	8.34%	1.17%
MAPS - Multi - Asset Public Strategies	6.00%	3.04%	0.18%
PIP - Private Investment Partnership	3.00%	6.49%	0.19%
Total	100.00%	-	4.64%
	Inflation		2.50%
Expected arithmetic	metic nominal return *	- -	7.14%

<sup>\*</sup> The above allocation provides a one-year return of 7.14%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.11%, including expected inflation of 2.50%. On October 10, 2019 the VRS Board elected a long-term rate of 6.75% which is roughly at the 40<sup>th</sup> percentile of expected long-term results of the VRS fund asset allocation. More recent capital market assumptions compiled for the FY 2020 actuarial valuations, provide a median return of 6.81%.

#### Discount Rate

The discount rate used to measure the total State Employee HIC OPEB was 6.75%. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made in accordance with the VRS funding policy at rates equal to the actuarially determined contribution rates adopted by the VRS Board of Trustees. Through the fiscal year ending June 30, 2020, the rate contributed by the university and college for the VRS State

Employee Health Insurance Credit Program will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly, which was 100% of the actuarially determined contribution rate. From July 1, 2020, on, all agencies are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the State Employee HIC OPEB plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total State Employee HIC OPEB liability.

## Sensitivity of the University's and College's Proportionate Share of the State Employee HIC Net OPEB Liability to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the VRS State Employee Health Insurance Credit Program net HIC OPEB liability using the discount rate of 6.75%, as well as what the university's and college's proportionate share of the net HIC OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

(\$thousands)	% Decrease 5.75%)	 nt Discount e (6.75%)	% Increase 7.75%)
Employer's proportionate			
share of the VRS State			
Employee HIC OPEB Plan	\$ 27,439	\$ 24,763	\$ 22,459
Net HIC OPEB Liability			

#### State Employee HIC OPEB Fiduciary Net Position

Detailed information about the VRS State Employee Health Insurance Credit Program's Fiduciary Net Position is available in the separately issued VRS 2020 Comprehensive Annual Financial Report (Annual Report). A copy of the 2020 VRS Annual Report may be downloaded from the VRS website at varetire.org/pdf/publications/2020-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

#### Payables to the State Employee Health Insurance Credit Program OPEB Plan

The university and college reported \$77,031 in payables to the Health Insurance Credit Program OPEB Plan.

#### General Information about the VRS Disability Insurance Program

#### Plan Description

All full-time and part-time permanent salaried state employees who are covered under the Virginia Retirement System (VRS), the State Police Officers' Retirement System (SPORS), or the Virginia Law Officers' Retirement System (VaLORS) hired on or after January 1, 1999, are automatically covered by the Disability Insurance Program (VSDP) upon employment. The Disability Insurance Program also covers state employees hired before January 1, 1999, who elected to transfer to VSDP rather than retain their eligibility to be considered for disability retirement. This plan is administered by the Virginia Retirement System (the System), along with pensions and other OPEB plans, for public employer groups in the Commonwealth of Virginia.

The specific information for Disability Insurance Program OPEB, including eligibility, coverage and benefits is set out in the table below:

#### DISABILITY INSURANCE PROGRAM (VSDP) PLAN PROVISIONS

#### Eligible Employees

The Virginia Sickness and Disability Program (VSDP), also known as the Disability Insurance Trust Fund was established January 1, 1999, to provide short-term and long-term disability benefits for non-work-related and work-related disabilities.

Eligible employees are enrolled automatically upon employment. They include:

- Full-time and part-time permanent salaried state employees covered under VRS, SPORS and VaLORS (members new to VaLORS following its creation on October 1, 1999, have been enrolled since the inception of VSDP).
- State employees hired before January 1, 1999, who elected to transfer to VSDP rather than retain their eligibility to be considered for VRS disability retirement.
- Public college and university faculty members who elect the VRS defined benefit plan. They may participate in VSDP or their institution's disability program, if offered. If the institution does not offer the program or the faculty member does not make an election, he or she is enrolled in VSDP.

#### **Benefit Amounts**

The Virginia Sickness and Disability Program (VSDP) provides the following benefits for eligible employees:

- Leave Sick, family and personal leave. Eligible leave benefits are paid by the employer.
- <u>Short-Term Disability</u> The program provides a short-term disability benefit beginning after a seven-calendar-day waiting period from the first day of disability. The benefit provides income replacement beginning at 100% of the employee's pre-disability income, reducing to 80% and then 60% based on the period of the disability and the length of service of the employee. Short-term disability benefits are paid by the employer.
- Long-Term Disability (LTD) The program provides a long-term disability benefit beginning after 125 workdays of short-term disability and continuing until the employee reaches his or her normal retirement age. The benefit provides income replacement of 60% of the employee's predisability income. If an employee becomes disabled within five years of his or her normal retirement age, the employee will receive up to five years of VSDP benefits, provided he or she remains medically eligible. Long-term disability benefits are paid for by the Virginia Disability Insurance Program (VSDP) OPEB Plan.
- <u>Income Replacement Adjustment</u> The program provides for an income replacement adjustment to 80% for catastrophic conditions.
- <u>VSDP Long-Term Care Plan</u> The program also includes a self-funded long-term care plan that assists with the cost of covered long-term care services.

#### **Disability Insurance Program (VSDP) Plan Notes:**

- Employees hired or rehired on or after July 1, 2009, must satisfy eligibility periods before becoming eligible for non-work-related short-term disability benefits and certain incomereplacement levels.
- A state employee who is approved for VSDP benefits on or after the date that is five years prior to his or her normal retirement date is eligible for up to five years of VSDP benefits.
- Employees on work-related short-term disability receiving only a workers' compensation payment may be eligible to purchase service credit for this period if retirement contributions are not being withheld from the workers' compensation payment. The rate will be based on 5.00% of the employee's compensation.

#### **Cost-of-Living Adjustment (COLA)**

- During periods an employee receives long-term disability benefits, the LTD benefit may be increased annually by an amount recommended by the actuary and approved by the Board.
  - O Plan 1 employees vested as of 1/1/2013 100% of the VRS Plan 1 COLA (The first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%).
  - o Plan 1 employee non-vested as of 1/1/2013, Plan 2 and Hybrid Plan employees 100% of the VRS Plan 2 and Hybrid COLA (The first 2% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 2%) up to a maximum COLA of 3%).
- For participating full-time employees taking service retirement, the creditable compensation may be increased annually by an amount recommended by the actuary and approved by the Board, from the date of the commencement of the disability to the date of retirement.
  - o 100% of the increase in the pay over the previous plan year for continuing VSDP members in the State, SPORS and VaLORS Plans, with a maximum COLA of 4.00%.
- For participating full-time employees receiving supplemental (work-related) disability benefits, the creditable compensation may be increased annually by an amount recommended by the actuary and approved by the Board, from the date of the commencement of the disability to the date of retirement.
  - 0 100% of the increase in the pay over the previous plan year for continuing VSDP members in the State, SPORS and VaLORS Plans, with a maximum COLA of 4.00%.

#### **Contributions**

The contribution requirements for the Disability Insurance Program (VSDP) are governed by §51.1-1140 of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Each employer's contractually required employer contribution rate for the Disability Insurance Program (VSDP) for the year ended June 30, 2021, was 0.61% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2019. The actuarially determined rate was expected to finance the costs of benefits payable during the year, with an adjustment to amortize the accrued OPEB assets. Contributions to the Disability Insurance Program (VSDP) from the university and college were \$321,662 and \$335,231 for the years ended June 30, 2021 and June 30, 2020, respectively.

<u>Disability Insurance Program (VSDP) OPEB Liabilities (Assets), VSDP OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the VSDP OPEB</u>

At June 30, 2021, the university and college reported an asset of \$2,816,953 for its proportionate share of the Net VSDP OPEB Asset. The Net VSDP OPEB Asset was measured as of June 30, 2020, and the total VSDP OPEB liability used to calculate the Net VSDP OPEB Asset was determined by an actuarial valuation as of June 30, 2019, and rolled forward to the measurement date of June 30, 2020. The university's and college's proportion of the Net VSDP OPEB Asset was based on the university's and college's actuarially determined employer contributions to the VSDP OPEB plan for the year ended June 30, 2020 relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2020, the university's and college's proportion was 1.01% for William & Mary, 0.21% for VIMS, and 0.06% for RBC as compared to 1.04% for William & Mary, 0.22% for VIMS, and 0.05% for RBC at June 30, 2019.

For the year ended June 30, 2021, the university and college recognized VSDP OPEB expense of \$319,017. Since there was a change in proportionate share between measurement dates, a portion of the VSDP OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2021, the university and college reported deferred outflows of resources and deferred inflows of resources related to the VSDP OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	264,877	584,556
Net difference between projected and actual earnings on VSDP OPEB program investments	191,644	-
Change in assumptions	37,547	115,665
Changes in proportionate share	272,488	34,085
Employer contributions subsequent to the measurement date	321,662	
Total	\$ 1,088,218	\$ 734,306

The university and college had \$321,662 reported as deferred outflows of resources related to the VSDP OPEB resulting from the university's and college's contributions subsequent to the measurement date that will be recognized as an adjustment of the Net VSDP OPEB Asset in the Fiscal Year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the VSDP OPEB will be recognized in VSDP OPEB expense in future reporting periods as follows:

#### Year ended June 30

(\$thousands)	
FY 2022	\$ (9)
FY 2023	\$ 42
FY 2024	\$ 46
FY 2025	\$ 42
FY 2026	\$ (31)
Thereafter	\$ (58)

#### **Actuarial Assumptions**

The total VSDP OPEB liability was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

Inflation		2.50%
Salary increas	ses, including	
Inflation –	General state employees	3.50% - 5.35%
	SPORS employees	3.50% - 4.75%
	VaLORS employees	3.50% - 4.75%
Investment ra	te of return	6.75%, net of investment expenses, including inflation*

<sup>\*</sup> Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 6.75%. However, since the difference was minimal, and a more conservative 6.75% investment return assumption provided a

projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 6.75% to simplify preparation of OPEB liabilities.

#### Mortality rates - General State Employees

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post- retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **Mortality rates – SPORS Employees**

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### Mortality rates – VaLORS Employees

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **Net VSDP OPEB Liability (Asset)**

The net OPEB asset (NOA) for the Disability Insurance Program (VSDP) represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the measurement date of June 30, 2020, NOA amounts for the Disability Insurance Program (VSDP) are as follows (amounts expressed in thousands):

is empressed in the dealines).	Virginia Sickness and Disability <u>Program</u>
Total VSDP OPEB Liability	\$ 269,531
Plan Fiduciary Net Position	490,220
VSDP Net OPEB Liability (Asset)	<u>(\$ 220,689)</u>

The total VSDP OPEB liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net OPEB asset is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

#### Long-Term Expected Rate of Return

The long-term expected rate of return on System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of VRS System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class (Strategy)	Long-Term Target Asset Allocation	Arithmetic Long- Term Expected Rate of Return	Weighted Average Long-Term Expected Rate of Return*
Public Equity	34.00%	4.65%	1.58%
Fixed Income	15.00%	0.46%	0.07%
Credit Strategies	14.00%	5.38%	0.75%
Real Assets	14.00%	5.01%	0.70%
Private Equity	14.00%	8.34%	1.17%
MAPS - Multi - Asset Public Strategies	6.00%	3.04%	0.18%
PIP - Private Investment Partnership	3.00%	6.49%	0.19%
Total	100.00%		4.64%
	Inflation		2.50%
Expected arithm	netic nominal return *		7.14%

<sup>\*</sup> The above allocation provides a one-year return of 7.14%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.11%, including expected inflation of 2.50%. On October 10, 2019, the VRS Board elected a long-term rate of 6.75% which is roughly at the 40<sup>th</sup> percentile of expected long-term results of the VRS fund asset allocation. More recent capital market assumptions compiled for the FY 2020 actuarial valuations, provide a median return of 6.81%.

#### Discount Rate

The discount rate used to measure the total VSDP OPEB liability was 6.75%. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made per the VRS Statutes and that they will be made in accordance with the VRS funding policy and at rates equal to the actuarially determined contribution rates adopted by the VRS Board of Trustees. Through the fiscal year ending June 30, 2020, the rate contributed by participating employers to the VSDP OPEB Program will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly which was 100% of the actuarially determined contribution rate. From July 1, 2020, on, participating employers are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the VSDP OPEB Program's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees.

Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total VSDP OPEB liability.

## Sensitivity of the University's and College's Proportionate Share of the Net VSDP OPEB Asset to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the net VSDP OPEB asset using the discount rate of 6.75%, as well as what the university's and college's proportionate share of the net VSDP OPEB asset would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

	1.00%	<b>6 Decrease</b>	Curre	nt Discount	1.	.00% Increase
(\$thousands)	(5	5.75%)	Rate	e (6.75%)		(7.75%)
Employer's proportionate						_
share of the total VSDP						
Net OPEB Liability (Asset)	\$	(2,570)	\$	(2,817)	\$	(3,038)

#### VSDP OPEB Fiduciary Net Position

Detailed information about the Disability Insurance Program (VSDP) Fiduciary Net Position is available in the separately issued VRS 2020 Comprehensive Annual Financial Report (Annual Report). A copy of the 2020 VRS Annual Report may be downloaded from the VRS website at varetire.org/pdf/publications/2020-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

#### Payables to the Disability Insurance Program (VSDP) OPEB Plan

The university and college reported \$15,666 in payables to the VSDP OPEB Plan.

#### General Information about the Line of Duty Act Program

#### Plan Description

All paid employees and volunteers in hazardous duty positions in Virginia localities and hazardous duty employees who are covered under the Virginia Retirement System (VRS), the State Police Officers' Retirement System (SPORS), or the Virginia Law Officers' Retirement System (VaLORS) are automatically covered by the Line of Duty Act Program (LODA). As required by statute, the Virginia Retirement System (the System) is responsible for managing the assets of the program. Participating employers made contributions to the program beginning in FY 2012. The employer contributions are determined by the System's actuary using anticipated program costs and the number of covered individuals associated with all participating employers.

The specific information for the Line of Duty Act Program OPEB, including eligibility, coverage and benefits is set out in the table below:

#### LINE OF DUTY ACT PROGRAM (LODA) PLAN PROVISIONS

#### **Eligible Employees**

The eligible employees of the Line of Duty Act Program (LODA) include paid employees and volunteers in hazardous duty positions in Virginia localities as well as hazardous duty employees who are covered under the Virginia Retirement System (VRS), the State Police Officers' Retirement System (SPORS), or the Virginia Law Officers' Retirement System (VaLORS).

#### **Benefit Amounts**

The Line of Duty Act Program (LODA) provides death and health insurance benefits for eligible individuals:

- <u>Death</u> The Line of Duty Act program death benefit is a one-time payment made to the beneficiary or beneficiaries of a covered individual. Amounts vary as follows:
  - \$100,000 when a death occurs as the direct or proximate result of performing duty as of January 1, 2006, or after.
  - o \$25,000 when the cause of death is attributed to one of the applicable presumptions and occurred earlier than five years after the retirement date.
  - An additional \$20,000 benefit is payable when certain members of the National Guard and U.S. military reserves are killed in action in any armed conflict on or after October 7, 2001.
- <u>Health Insurance</u> The Line of Duty Act program provides health insurance benefits.
  - Prior to July 1, 2017, these benefits were managed through the various employer plans and maintained the benefits that existed prior to the employee's death or disability.
     These premiums were reimbursed to the employer by the LODA program.
  - Department of Human Resource Management (DHRM). The health benefits are modeled after the State Employee Health Benefits Program plans and provide consistent, premium-free continued health plan coverage for LODA-eligible disabled individuals, survivors and family members. Individuals receiving the health insurance benefits must continue to meet eligibility requirements as defined by the Line of Duty Act.

#### Contributions

The contribution requirements for the Line of Duty Act Program (LODA) are governed by §9.1-400.1 of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Each employer's contractually required employer contribution rate for the Line of Duty Act Program (LODA) for the year ended June 30, 2021, was \$717.31 per covered full-time-equivalent employee. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2019, and represents the pay-as-you-go funding rate and not the full actuarial cost of the benefits under the program. The actuarially determined pay-as-you-go rate was expected to finance the costs and related expenses of benefits payable during the year. Contributions to the Line of Duty Act Program (LODA) from the university and college were \$30,845 and \$28,231 for the years ended June 30, 2021, and June 30, 2020, respectively.

## <u>Line of Duty Act Program (LODA) OPEB Liabilities, LODA OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the LODA OPEB</u>

At June 30, 2021, the university and college reported a liability of \$870,005 for its proportionate share of the Net LODA OPEB Liability. The Net LODA OPEB Liability was measured as of June 30, 2020 and the total LODA OPEB liability used to calculate the Net LODA OPEB Liability was determined by an actuarial valuation as of June 30, 2019, and rolled forward to the measurement date of June 30, 2020. The university's and college's proportion of the Net LODA OPEB Liability was based on the university's and college's actuarially determined pay-as-you-go employer contributions to the LODA OPEB plan for the year ended June 30, 2020 relative to the total of the actuarially determined pay-as-you-go employer contributions for all participating employers. At June 30, 2020, the university's and college's proportion was 0.11% for William & Mary, and 0.10% for RBC as compared to 0.09% for William & Mary, and 0.02% for RBC at June 30, 2019.

For the year ended June 30, 2021, the university and college recognized LODA OPEB expense of \$109,548. Since there was a change in proportionate share between measurement dates, a portion of the LODA OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2021, the university and college reported deferred outflows of resources and deferred inflows of resources related to the LODA OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	92,353	118,610
Net difference between projected and actual earnings on LODA OPEB program investments	-	1,237
Change in assumptions	232,907	54,215
Change in proportionate share	352,269	107,479
Employer contributions subsequent to the measurement date	30,845	
Total	\$ 708,374	\$ 281,541

The university and college had \$30,845 reported as deferred outflows of resources related to the LODA OPEB resulting from the university's and college's contributions subsequent to the measurement date that will be recognized as a reduction of the Net LODA OPEB Liability in the Fiscal Year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the LODA OPEB will be recognized in LODA OPEB expense in future reporting periods as follows:

#### Year ended June 30

(\$thousands)	
FY 2022	\$ 50
FY 2023	\$ 51
FY 2024	\$ 51
FY 2025	\$ 51
FY 2026	\$ 51
Thereafter	\$ 143

#### **Actuarial Assumptions**

The total LODA OPEB liability was based on an actuarial valuation as of June 30, 2019, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2020.

Inflation	2.50%
Salary increases, including Inflation –	
General state employees	N/A
SPORS employees	N/A
VaLORS employees	N/A
Locality employees	N/A
Medical cost trend rates assumption –	
Under age 65	7.00% - 4.75%
Ages 65 and older	5.375% - 4.75%

Year of ultimate trend rate Under age 65 Ages 65 and older

Fiscal year ended 2028 Fiscal year ended 2023

Investment rate of return

2.21%, including inflation\*

#### Mortality rates - General State Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%

#### **Mortality rates – SPORS Employees**

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

<sup>\*</sup> Since LODA is funded on a current-disbursement basis, the assumed annual rate of return of 2.21% was used since it approximates the risk-free rate of return.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%

#### **Mortality rates – VaLORS Employees**

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%

#### Mortality rates – Largest Ten Locality Employers With Public Safety Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020
Retirement Rates	Lowered retirement rates at older ages
Withdrawal Rates	Adjusted termination rates to better fit experience at each
	age and service year
Disability Rates	Increased disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 70%

#### Mortality rates – Non- Largest Ten Locality Employers With Public Safety Employees

#### **Pre-Retirement:**

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males 90% of rates; females set forward 1 year.

#### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each age and
	service year
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 60% to 45%

#### Net LODA OPEB Liability

The net OPEB liability (NOL) for the Line of Duty Act Program (LODA) represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the Measurement Date of June 30, 2020, NOL amounts for the Line of Duty Act Program (LODA) are as follows (amounts expressed in thousands):

	Line of Duty <u>Act Program</u>
Total LODA OPEB Liability	\$ 423,147
Plan Fiduciary Net Position	4,333
LODA Net OPEB Liability (Asset)	<u>\$ 418,814</u>
Plan Fiduciary Net Position as a Percentage of the Total LODA OPEB Liability	1.02%

The total LODA OPEB liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net OPEB liability is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

#### Long-Term Expected Rate of Return

The long-term expected rate of return on LODA OPEB Program's investments was set at 2.21% for this valuation. Since LODA is funded on a current-disbursement basis, it is not able to use the VRS Pooled Investments' 6.75% assumption. Instead, the assumed annual rate of return of 2.21% was used since it approximates the risk-free rate of return. This Single Equivalent Interest Rate (SEIR) is the applicable municipal bond index rate based on the Bond Buyer General Obligation 20-year Municipal Bond Index as of the measurement date of June 30, 2020.

#### Discount Rate

The discount rate used to measure the total LODA OPEB liability was 2.21%. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made per the VRS Statutes and that they will be made in accordance with the VRS funding policy and at rates equal to the actuarially determined contribution rates adopted by the VRS Board of Trustees. Through the fiscal year ending June 30, 2020, the rate contributed by participating employers to the LODA OPEB Program will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly.

## Sensitivity of the University's and College's Proportionate Share of the Net LODA OPEB Liability to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the net LODA OPEB liability using the discount rate of 2.21%, as well as what the university's and college's proportionate share of the net LODA OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (1.21%) or one percentage point higher (3.21%) than the current rate:

	1.00%	<b>Decrease</b>	Curren	t Discount	1.00%	6 Increase
(\$thousands)	(1	.21%)	Rate	(2.21%)	(3	5.21%)
Covered employers						
proportionate share of the	\$	1,033	\$	870	\$	747
LODA Net OPEB Liability						

## Sensitivity of the University's and College's Proportionate Share of the Net LODA OPEB Liability to Changes in the Health Care Trend Rate

Because the Line of Duty Act Program (LODA) contains provisions for the payment of health insurance premiums, the liabilities are also impacted by the health care trend rates. The following presents the university's and college's proportionate share of the net LODA OPEB liability using health care trend rate of 7.00% decreasing to 4.75%, as well as what the university's and college's proportionate share of the net LODA OPEB liability would be if it were calculated using a health care trend rate that is one percentage point lower (6.00% decreasing to 3.75%) or one percentage point higher (8.00% decreasing to 5.75%) than the current rate:

(\$thousands)	1.00% Dec 6.00% decrea 3.75%	sing to	Rate 7.00% decreasing to 4.75%		1.00% Increase 8.00% decreasing to 5.75%	
Covered employers proportionate share of the LODA Net OPEB Liability	\$	719	\$	870	\$	1,067

#### LODA OPEB Plan Fiduciary Net Position

Detailed information about the Line of Duty Act Program (LODA) Fiduciary Net Position is available in the separately issued VRS 2020 Comprehensive Annual Financial Report (Annual Report). A copy of the 2020 VRS Annual Report may be downloaded from the VRS website at varetire.org/pdf/publications/2020-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

#### General Information about the Pre-Medicare Retiree Healthcare Plan

#### Plan Description

The Commonwealth provides a healthcare plan established by Title 2.2, Chapter 28 of the *Code of Virginia* for retirees who are not yet eligible to participate in Medicare.

Following are eligibility requirements for Virginia Retirement System retirees:

- You are a retiring state employee who is eligible for a monthly retirement benefit from the Virginia Retirement System (VRS), and
- You start receiving (do not defer) your retirement benefit immediately upon retirement\*, and
- Your last employer before retirement was the Commonwealth of Virginia, and
- You were eligible for (even if you were not enrolled) coverage as an active employee in the State Health Benefits Program until your retirement date (not including Extended Coverage/COBRA), and
- You enroll no later than 31 days from your retirement date.

\*For VRS retirees, this means that your employing agency reported a retirement contribution or leave without pay status for retirement in the month immediately prior to your retirement date. Some faculty members may also be eligible if they are paid on an alternate pay cycle but maintain eligibility for active coverage until their retirement date.

Effective January 1, 2017\*\*, following are eligibility requirements for Optional Retirement Plan retirees:

- You are a terminating state employee who participates in one of the qualified Optional Retirement Plans, and
- Your last employer before termination was the Commonwealth of Virginia, and
- You were eligible for (even if you were not enrolled) coverage in the State Employee Health Benefits Program for active employees at the time of your termination, and
- You meet the age and service requirements for an immediate retirement benefit under the non-ORP Virginia Retirement System plan that you would have been eligible for on your date of hire had you not elected the ORP, and
- You enroll in the State Retiree Health Benefits Program no later than 31 days from the date you lose coverage (or lose eligibility for coverage) in the State Health Benefits Program for active employees due to your termination of employment.

\*\*This change applies to ORP terminations effective January 1, 2017, or later. Eligibility for those who terminated employment prior to January 1 should be determined based on the policy in place at the time of their termination.

The employer does not pay a portion of the retirees' healthcare premium; however, since both active employees and retirees are included in the same pool for purposes of determining health insurance rates, this generally results in a higher rate for active employees. Therefore, the employer effectively subsidizes the costs of the participating retirees' healthcare through payment of the employer's portion of the premiums for active employees.

This fund is reported as part of the Commonwealth's Healthcare Internal Service Fund. Benefit payments are recognized when due and payable in accordance with the benefit terms. Pre-Medicare Retiree Healthcare is a single-employer defined benefit OPEB plan that is treated like a cost-sharing plan for financial reporting purposes and is administered by the Department of Human Resource Management. There were approximately 4,400 retirees and 90,000 active employees in the program as of June 30, 2020. There are no inactive employees entitled to future benefits who are not currently receiving benefits. There are no assets accumulated in a trust to pay benefits.

#### **Actuarial Assumptions and Methods**

The total Pre-Medicare Retiree Healthcare OPEB liability was based on an actuarial valuation with a valuation date of June 30, 2020. The Department of Human Resource Management selected the economic, demographic and healthcare claim cost assumptions. The actuary provided guidance with respect to these assumptions. Initial healthcare costs trend rates used were 6.75 percent for medical and pharmacy and 4.0 percent for dental. The ultimate trend rates used were 4.50 percent for medical and pharmacy and 4.0 percent for dental.

Valuation Date Actuarially determined contribution rates are calculated as of

June 30, one year prior to the end of the fiscal year in which

contributions are reported.

Measurement Date June 30, 2020 (one year prior to the end of the fiscal year)

Actuarial Cost Method Entry Age Normal

Amortization Method Level dollar, Closed

Effective Amortization Period 6.34 years

Discount Rate 2.21%

Projected Salary Increases 4.0%

Medical Trend Under 65 Medical & Rx: 6.75% to 4.50% Dental: 4.00%

Year of Ultimate Trend 2029

Mortality Mortality rates vary by participant status

Pre-Retirement: RP-2014 Employee Rates to age 80, Healthy Annuitant Rates

at ages 81 and older projected with Scale BB to 2020; males

setback 1 year, 85% of rates; females setback 1 year

Post-Retirement RP-2014 Employee Rates to age 49, Healthy Annuitant Rates

at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females setback 1 year with 1.5% increase

compounded from ages 70 to 85

Post-Disablement:

2020; males 115% of rates; females 130% of rates

The discount rate was based on the Bond Buyers GO 20 Municipal Bond Index as of the measurement date which is June 30, 2020.

Changes of Assumptions: The following actuarial assumptions were updated since the June 30, 2019 valuation based on recent experience:

- Spousal Coverage reduced the rate from 25% to 20%
- Retiree Participation reduced the rate from 50% to 45%

Spousal coverage and retiree participation were both reduced based on a blend of recent experience and the prior year assumptions. The mortality assumption was modified slightly to reflect mortality improvement projection scale BB, including age over 65 in pre-retirement mortality base rates.

No excise tax has been reflected due to the SECURE Act. Among the provisions was a repeal of three taxes and fees that were originally intended to help fund the Affordable Care Act (ACA): i) the excise tax on high-cost health plans (Cadillac tax); ii) the annual fee on health insurance providers; and iii) the medical device excise tax.

The trend rates were updated based on economic conditions as of June 30, 2020. Additionally, the discount rate was decreased from 3.51% to 2.21% based on the Bond Buyers GO 20 Municipal Bond Index.

#### Pre-Medicare Retiree Healthcare OPEB Liabilities, OPEB Expense, and Deferred Outflow of Resources and Deferred Inflows of Resources

At June 30, 2021 the university and college reported a liability of \$15,649,124 for its proportionate share of the collective total Pre-Medicare Retiree Healthcare OPEB liability of \$568.8 million. The Pre-Medicare Retiree Healthcare OPEB liability was measured as of June 30, 2020 and was determined by an actuarial valuation as of June 30, 2020. The covered employer's proportion of the Pre-Medicare Retiree Healthcare OPEB liability was based on each employer's calculated healthcare premium contributions, to include the October premium holiday amounts, as a percentage of the total employer's healthcare premium contributions for all participating employers. At June 30, 2020, the participating employer's proportion was 2.7511% as compared to 2.7251% at June 30, 2019. For the year ended June 30, 2021, the participating employer recognized Pre-Medicare Retiree Healthcare OPEB expense of (\$3,406,441).

At June 30, 2021, the university and college reported deferred outflows of resources and deferred inflows of resources related to Pre-Medicare Retiree Healthcare from the following sources:

	Deferred Outflows	Deferred Inflows
(1) Difference between actual and expected experience	\$ -	\$ 7,967,574
(2) Change in assumptions	-	12,813,743
(3) Changes in proportion	1,681,515	249,774
(4) Rounding adjustment	 _	
(5) Subtotal	1,681,515	21,031,091
(6) Amounts associated with transactions		
subsequent to the measurement date	 1,019,010	
(7) Total	\$ 2,700,525	\$ 21,031,091

The university and college had \$1,019,010 reported as deferred outflows of resources related to the Pre-Medicare Retiree Healthcare OPEB resulting from amounts associated with transactions subsequent to the measurement date that will be recognized as a reduction of the total OPEB Liability in the fiscal year ending June 30, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the Pre-Medicare Retiree Healthcare OPEB will be recognized in the Pre-Medicare Retiree Healthcare OPEB expense as follows:

#### Year End June 30

(\$ in thousands)	
2022	\$ 5,414
2023	\$ 5,414
2024	\$ 4,617
2025	\$ 2,658
2026	\$ 1,041
Total Thereafter	\$ 207

Sensitivity of the University's and College's Proportionate Share of the OPEB Liability to Changes in the Discount Rate

The following presents the university's and college's proportionate share of the Pre-Medicare Retiree Healthcare OPEB liability using the discount rate of 2.21%, as well as what the employer's proportionate share of the Pre-Medicare Retiree Healthcare OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (1.21%) or one percentage point higher (3.21%) than the current rate:

	1% Decrease (1.21%)	Current Rate (2.21%)	1% Increase (3.21%)
OPEB Liability	\$16,467,322	\$15,649,124	\$14,819,834

Sensitivity of the University's and College's Proportionate Share of the OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the university's and college's proportionate share of the Pre-Medicare Retiree Healthcare OPEB liability using healthcare cost trend rate of 6.75% decreasing to 4.50%, as well as what the employer's proportionate share of the Pre-Medicare Retiree Healthcare OPEB liability would be if it were calculated using a healthcare cost trend rate that is one percentage point lower (5.75% decreasing to 3.50%) or one percentage point higher (7.75% decreasing to 5.50%) than the current rate:

	1% Decrease (5.75%	Trend Rate (6.75%	1% Increase (7.75%	
	decreasing to 3.50%)	decreasing to 4.50%)	decreasing to 5.50%)	
OPEB Liability	\$14,028,163	\$15,649,124	\$17,550,284	

#### 16. CONTINGENCIES

#### Grants and Contracts

The university and college receive assistance from non-state grantor agencies in the form of grants and contracts. Entitlement to these resources is conditional upon compliance with the terms and conditions of the agreements, including the expenditure of resources for eligible purposes. Substantially all grants and contracts are subject to financial and compliance audits by the grantors. Any disallowances as a result of these audits become a liability. As of June 30, 2021, the university and college estimate that no material liabilities will result from such audits.

#### Litigation

Neither the university nor college are involved in any litigation at this time.

#### 17. RISK MANAGEMENT

The university and college are exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; non-performance of duty; injuries to employees; and natural disasters. The university and college participate in insurance plans maintained by the Commonwealth of Virginia. The state employee health care and worker's compensation plans are administered by the Department of Human Resource Management and the risk management insurance plans are administered by the Department of Treasury, Division of Risk Management. Risk management insurance includes property, general liability, medical malpractice, faithful performance of duty bond, automobile, and air and watercraft plans. The university and college pay premiums to each of these departments for its insurance coverage. Information relating to the Commonwealth's insurance plans is available at the statewide level in the Commonwealth of Virginia's Comprehensive Annual Financial Report.

#### 18. SUBSEQUENT EVENTS

In February of 2022, the Virginia College Building Authority issued Series 2022A bonds in which William & Mary was a participating institution. The par amount of the bonds was \$6,800,000. They will be used to finance the construction of the Sadler West Addition. The bonds were issued with interest rates varying from 3 to 5 percent and will mature in 2041.

Required Supplementary Information (RSI) For the Fiscal Year Ended June 30, 2021

# Required Supplementary Information (RSI) Cost-Sharing Employer Plans – VRS State Employee Retirement Plan And VaLORS Retirement Plan For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Net Pension Liability

VRS State Employee Retirement Plan

For the Measurement Dates of June 30, 2020, 2019, 2018, 2017, 2016, 2015, and 2014

						Employer's	
	Employer's		Employer's			Proportionate Share of the Net Pension	Position as a
	Proportion of the Net Pension Liability (Asset)	th	ortionate Share of e Net Pension ability (Asset)	Emp	ployer's Covered Payroll	Liability (Asset) as a Percentage of its Covered Payroll	Percentage of the Total Pension Liability
2020	1.84%	\$	133,222,066	\$	76,741,332	173.60%	72.15%
2019	1.88%	\$	119,007,516	\$	75,292,682	158.06%	75.13%
2018	1.90%	\$	103,164,000	\$	75,543,886	136.56%	77.39%
2017	1.94%	\$	112,835,000	\$	69,557,841	162.22%	75.33%
2016	1.93%	\$	127,302,000	\$	73,645,076	172.86%	71.29%
2015	1.87%	\$	114,809,000	\$	70,307,029	163.30%	72.81%
2014	1.78%	\$	99,411,000	\$	66,605,228	149.25%	74.28%

Schedule is intended to show information for 10 years. Since 2020 is the seventh year for this presentation, there are only seven years available. However, additional years will be included as they become available.

Schedule of Employer's Share of Net Pension Liability

VaLORS Employee Retirement Plan

For the Measurement Dates of June 30, 2020, 2019, 2018, 2017, 2016, 2015, and 2014

	Employer's Proportion of the Net Pension Liability (Asset)	Propo th	Employer's rtionate Share of e Net Pension ability (Asset)	Emp	loyer's Covered Payroll	Employer's Proportionate Share of the Net Pension Liability (Asset) as a Percentage of its Covered Payroll	Plan Fiduciary Net Position as a Percentage of the Total Pension Liability
2020	0.37%	\$	2,902,582	\$	1,372,067	211.55%	65.74%
2019	0.37%	\$	2,579,656	\$	1,296,489	198.97%	68.31%
2018	0.33%	\$	2,077,000	\$	1,032,174	201.23%	69.56%
2017	0.34%	\$	2,192,000	\$	1,147,028	191.10%	67.22%
2016	0.28%	\$	2,180,000	\$	1,048,421	207.93%	61.01%
2015	0.28%	\$	1,968,000	\$	989,861	198.82%	62.64%
2014	0.30%	\$	2,024,000	\$	1,101,243	183.79%	63.05%

Schedule is intended to show information for 10 years. Since 2020 is the seventh year for this presentation, there are only seven years available. However, additional years will be included as they become available.

Schedule of Employer Contributions VRS State Employee Retirement Plan For the Years Ended June 30, 2015 through 2021

		Contributions in Relation to			Contributions
Date	Contractually Required Contribution (1)	Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	as a % of Covered Payroll (5)
2021	10,635,498	10,635,498	-	73,551,165	14.46%
2020	10,375,428	10,375,428	-	76,741,331	13.52%
2019	10,172,038	10,172,038	-	75,292,682	13.51%
2018	10,190,870	10,190,870	-	75,543,886	13.49%
2017	9,383,353	9,383,353	-	69,557,841	13.49%
2016	10,163,204	10,163,204	-	73,645,076	13.80%
2015	8,668,857	8,668,857	-	70,307,029	12.33%

Schedule is intended to show information for 10 years. Since 2021 is the seventh year for this presentation, there are only seven years available. However, additional years will be included as they become available.

Schedule of Employer Contributions VaLORS Employee Retirement Plan

For the Years Ended June 30, 2015 through 2021

		Contributions in Relation to			Contributions
Date	Contractually Required Contribution (1)	Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	as a % of Covered Payroll (5)
2021	300,193	300,193	-	1,370,744	21.90%
2020	296,504	296,504	-	1,372,067	21.61%
2019	267,451	267,451	-	1,296,489	20.63%
2018	217,273	217,273	-	1,032,174	21.05%
2017	241,450	241,450	-	1,147,028	21.05%
2016	196,427	196,427	-	1,048,421	18.74%
2015	174,908	174,908	-	989,861	17.67%

Schedule is intended to show information for 10 years. Since 2021 is the seventh year for this presentation, there are only seven years available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Year Ended June 30, 2021

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Update to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increase rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

The following changes in actuarial assumptions were made for the VaLORS Retirement Plan effective June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Update to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decrease rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

## Required Supplementary Information (RSI) Cost-Sharing Employer Plans – Group Life Insurance Program For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Net OPEB Liability

**Group Life Insurance Program (GLI)** 

For the Measurement Dates of June 30, 2020, 2019, 2018 and 2017

	Employer's	Employer's Proportionate Share of the Net GLI OPEB Liability (Asset)				Employer's Proportionate Share of the Net	Plan Fiduciary
	Proportion of the Net GLI OPEB Liability (Asset)			Employer's Covered Payroll		GLI OPEB Liability (Asset) as a Percentage of its Covered Payroll	O
2020 2019 2018 2017	0.95% 0.95% 0.98% 0.96%	\$ \$ \$	15,801,876 15,428,924 14,867,000 14,527,000	\$ \$ \$	195,662,692 187,141,287 184,013,488 175,510,982	8.08% 8.24% 8.08% 8.28%	52.64% 52.00% 51.22% 48.86%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

#### **Schedule of Employer Contributions**

For the Years Ended June 30, 2018 through 2021

Date	Contractually Required Contribution (1)	Contributions in Relation to Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	Contributions as a % of Covered Payroll (5)
2021	1,006,263	1,006,263		186,345,000	0.54%
2020	1,008,969	1,008,969	-	195,662,692	0.52%
2019	967,560	967,560	-	187,141,287	0.52%
2018	965,839	965,839	-	184,013,488	0.52%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Year Ended June 30, 2021

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

### **General State Employees**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **Teachers**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **SPORS Employees**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate from 7.00% to 6.75%

# VaLORS Employees

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

# JRS Employees

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Decreased rates at first retirement eligibility
Withdrawal Rates	No change
Disability Rates	Removed disability rates
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Largest Ten Locality Employers - General Employees**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages and extended final retirement age from 70 to 75
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Lowered disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 20%
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Non-Largest Ten Locality Employers - General Employees**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages and extended final retirement age from 70 to 75.
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Lowered disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 15%
Discount Rate	Decrease rate from 7.00% to 6.75%

# **Largest Ten Locality Employers – Hazardous Duty Employees**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered retirement rates at older ages
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Increased disability rates
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 70%
Discount Rate	Decrease rate from 7.00% to 6.75%

# Non-Largest Ten Locality Employers – Hazardous Duty Employees

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted termination rates to better fit experience at each age and service year
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 60% to 45%
Discount Rate	Decrease rate from 7.00% to 6.75%

# Required Supplementary Information (RSI) Cost-Sharing Employer Plans – VRS State Employee Health Insurance Credit Program For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Net OPEB Liability

**Health Insurance Credit Program (HIC)** 

For the Measurement Dates of June 30, 2020, 2019, 2018 and 2017

	Employer's Proportion of the Net HIC OPEB Liability (Asset)	P Sh	Employer's 'roportionate nare of the Net HIC OPEB ability (Asset)	Employer's vered Payroll	Proportionate Share of the Net HIC OPEB Liability (Asset) as a Percentage of	Plan Fiduciary Net Position as a Percentage of the Total HIC OPEB Liability
2020	2.70%	\$	24,762,572	\$ 192,063,932	12.89%	12.02%
2019	2.72%	\$	25,086,861	\$ 186,449,156	13.46%	10.56%
2018	2.77%	\$	25,184,000	\$ 183,775,112	13.70%	9.51%
2017	2.75%	\$	25,046,000	\$ 175,302,286	14.29%	8.03%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

# **Schedule of Employer Contributions**

For the Years Ended June 30, 2018 through 2021

Date	Contractually Required Contribution (1)	Contributions in Relation to Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	Contributions as a % of Covered Payroll (5)
2021	2,100,357	2,100,357		187,531,875	1.12%
2020	2,247,148	2,247,148	-	192,063,932	1.17%
2019	2,153,476	2,153,476	-	186,449,156	1.15%
2018	2,171,883	2,171,883	-	183,775,112	1.18%

Schedule is intended to show information for 10 years. Since 2021 is the fourth year for this presentation, only four years of data are available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Year Ended June 30, 2021

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

#### **General State Employees:**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **SPORS Employees:**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate from 7.00% to 6.75%

## **VaLORS Employees:**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020 and reduced margin for future improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate from 7.00% to 6.75%

#### **JRS Employees:**

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020
Retirement Rates	Decreased rates at first retirement eligibility
Withdrawal Rates	No change
Disability Rates	Removed disability rates
Salary Scale	No change
Discount Rate	Decrease rate from 7.00% to 6.75%

# Required Supplementary Information (RSI) Cost-Sharing Employer Plans – Disability Insurance Program (VSDP) For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Net OPEB Liability (Asset) Disability Insurance Program (VSDP)

For the Measurement Dates of June 30, 2020, 2019, 2018 and 2017

	Employer's Proportion of the Net VSDP OPEB Liability (Asset)	Pi Sh V	Employer's roportionate are of the Net SDP OPEB ability (Asset)	Employer's vered Payroll	Employer's Proportionate Share of the Net VSDP OPEB Liability (Asset) as a Percentage of its Covered Payroll	Plan Fiduciary Net Position as a Percentage of the Total VSDP OPEB Liability
2020	(1.28%)	\$	(2,816,953)	\$ 54,069,516	(5.21%)	181.88%
2019	(1.31%)	\$	(2,563,781)	\$ 62,759,406	(4.09%)	167.18%
2018	(1.32%)	\$	(2,969,000)	\$ 48,325,541	(6.14%)	194.74%
2017	(1.40%)	\$	(2,878,000)	\$ 50,320,184	(5.72%)	186.63%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

#### **Schedule of Employer Contributions**

For the Years Ended June 30, 2018 through 2021

Date	Contractually Required Contribution (1)	Contributions in Relation to Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	Contributions as a % of Covered Payroll (5)
2021	321,662	321,662		52,731,475	0.61%
2020	335,231	335,231	-	54,069,516	0.62%
2019	403,834	403,834	-	62,759,406	0.64%
2018	415,658	415,658	-	48,325,541	0.86%

Schedule is intended to show information for 10 years. Since 2021 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Year Ended June 30, 2021

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2019. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

#### **General State Employees:**

Mortality Rates (Pre-retirement, post-	Update to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement
	from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age
	and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%
Discount Rate	Decrease rate from 7.00% to 6.75%

### **SPORS Employees:**

Mortality Rates (Pre-retirement, post-	Update to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%
Discount Rate	Decrease rate of 7.00% to 6.75%

#### **VaLORS Employees:**

Mortality Rates (Pre-retirement, post-	Update to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages
Withdrawal Rates	Adjusted rates to better fit experience at each year age and
	service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Decreased rate from 50% to 35%
Discount Rate	Decrease rate of 7.00% to 6.75%

# Required Supplementary Information (RSI) Cost-Sharing Employer Plans – Line of Duty Act Program (LODA) For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Net OPEB Liability Line of Duty Act Program (LODA)

For the Measurement Dates of June 30, 2020, 2019, 2018 and 2017

	Employer's Proportion of the Net LODA OPEB Liability (Asset)	Pro Shar LC	mployer's oportionate re of the Net ODA OPEB oility (Asset)	Covered- Employee Payroll	Employer's Proportionate Share of the Net LODA OPEB Liability (Asset) as a Percentage of its Covered - Employee Payroll	Plan Fiduciary Net Position as a Percentage of the Total LODA OPEB Liability
2020	0.21%	\$	870,005	\$ 1,599,753	54.38%	1.02%
2019	0.12%	\$	415,044	\$ 1,195,615	34.71%	0.79%
2018	0.13%	\$	418,000	\$ 1,336,159	31.28%	0.60%
2017	0.12%	\$	318,000	\$ 1,246,761	25.51%	1.30%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

<sup>\*</sup> The contributions for the Line of Duty Act Program are based on the number of participants in the Program using a per capita-based contribution versus a payroll-based contribution. Therefore, covered-employee payroll is the relevant measurement, which is the total payroll of the employees in the OPEB plan.

#### **Schedule of Employer Contributions** For the Years Ended June 30, 2018 through 2021 **Contributions in Contributions** Relation to as a % of **Contractually** Contractually Contribution Covered-Covered-Required Required Deficiency **Employee Employee** Contribution Contribution (Excess) Payroll \* Payroll \* Date **(1) (2) (3) (4) (5)** 2021 30,845 30,845 1,656,440 1.86% 28,231 28,231 2020 1,599,753 1.76% 2019 15,527 15,527 1,195,615 1.30% 2018 14,184 14,184 1,336,159 1.06%

Schedule is intended to show information for 10 years. Since 2021 is the fourth year for this presentation, only four years of data are available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Year Ended June 30, 2021

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The actuarial assumptions used in the June 30, 2019, valuation were based on the results of an actuarial experience study for the period from July 1, 2012, through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

#### **General State Employees:**

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%

#### **SPORS Employees:**

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014
retirement healthy, and disabled)	projected to 2020 and reduced margin for future
	improvement in accordance with experience
Retirement Rates	Increased age 50 rates and lowered rates at older ages

<sup>\*</sup> The contributions for the Line of Duty Act Program are based on the number of participants in the Program using a per capita-based contribution versus a payroll-based contribution. Therefore, covered-employee payroll is the relevant measurement, which is the total payroll of the employees in the OPEB plan.

Withdrawal Rates	Adjusted rates to better fit experience
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 60% to 85%

## **VaLORS Employees:**

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014		
retirement healthy, and disabled)	projected to 2020 and reduced margin for future		
	improvement in accordance with experience		
Retirement Rates	Increased age 50 rates and lowered rates at older ages		
Withdrawal Rates	Adjusted rates to better fit experience at each year age and		
	service through 9 years of service		
Disability Rates	Adjusted rates to better match experience		
Salary Scale	No change		
Line of Duty Disability	Decreased rate from 50% to 35%		

## **Employees in the Largest Ten Locality Employers With Public Safety Employees**

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014			
retirement healthy, and disabled)	projected to 2020			
Retirement Rates	Lowered retirement rates at older ages			
Withdrawal Rates	Adjusted termination rates to better fit experience at each			
	age and service year			
Disability Rates	Increased disability rates			
Salary Scale	No change			
Line of Duty Disability	Increased rate from 60% to 70%			

# **Employees in the Non- Largest Ten Locality Employers With Public Safety Employees**

Mortality Rates (Pre-retirement, post-	Updated to a more current mortality table – RP-2014			
retirement healthy, and disabled)	projected to 2020			
Retirement Rates	Increased age 50 rates and lowered rates at older ages			
Withdrawal Rates	Adjusted rates to better fit experience at each age and			
	service year			
Disability Rates	Adjusted rates to better match experience			
Salary Scale	No change			
Line of Duty Disability	Decreased rate from 60% to 45%			

# Required Supplementary Information Commonwealth of Virginia State Health Plans Program for Pre-Medicare Retirees For the Fiscal Year Ended June 30, 2021

Schedule of Employer's Share of Total OPEB Liability Pre-Medicare Retiree Healthcare Plan For the Measurement Dates of June 30, 2020, 2019, 2018 and 2017

	Employer's proportion of the collective total OPEB liability	Employer's proportionate share of the collective total OPEB liability		]	Employer's covered- employee payroll	Employer's proportionate share of the collective total OPEB liability as a percentage of its covered- employee payroll
2020	2.75%	\$	15,649,124	\$	183,749,331	8.52%
2019	2.73%	\$	18,500,393	\$	184,310,602	10.04%
2018	2.72%	\$	27,308,565	\$	179,447,798	15.22%
2017	2.67%	\$	34,705,511	\$	167,819,342	20.68%

Schedule is intended to show information for 10 years. Since 2020 is the fourth year for this presentation, only four years of data is available. However, additional years will be included as they become available.

#### Notes to Required Supplementary Information For the Fiscal Year Ended June 30, 2021

There are no assets accumulated in a trust to pay related benefits.

Changes of benefit terms – There have been no changes to the benefit provisions since the prior actuarial valuation.

**Changes of assumptions** – The following actuarial assumptions were updated since the June 30, 2019 valuation based on recent experience:

- Spousal Coverage reduced the rate from 25% to 20%
- Retiree Participation reduced the rate from 50% to 45%

Spousal coverage and retiree participation were both reduced based on a blend of recent experience and the prior year assumptions. The mortality assumption was modified slightly to reflect mortality improvement projection scale BB, including age over 65 in pre-retirement mortality base rates.

No excise tax has been reflected due to the SECURE Act. Among the provisions was a repeal of three taxes and fees that were originally intended to help fund the Affordable Care Act (ACA); i) the excise tax on high-cost health plans (Cadillac tax); ii) the annual fee on health insurance providers; and iii) the medical device excise tax.

The trend rates were updated based on economic conditions as of June 30, 2020. Additionally, the discount rate was decreased from 3.51% to 2.21% based on the Bond Buyers GO 20 Municipal Bond Index.

# Staci A. Henshaw, CPA Auditor of Public Accounts

# Commonwealth of Virginia

#### Auditor of Public Accounts

P.O. Box 1295 Richmond, Virginia 23218

April 28, 2022

The Honorable Glenn Youngkin Governor of Virginia

Joint Legislative Audit and Review Commission

Board of Visitors
The College of William and Mary in Virginia

#### INDEPENDENT AUDITOR'S REPORT

#### **Report on Financial Statements**

We have audited the accompanying financial statements of the business-type activities and aggregate discretely presented component units of **The College of William and Mary in Virginia**, a component unit of the Commonwealth of Virginia, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the aggregate discretely presented component units, which are discussed in Notes 1 and 13. Those financial statements were audited by other auditors whose reports

thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for the component units, is based on the reports of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the component units that were audited by other auditors upon whose reports we are relying were audited in accordance with auditing standards generally accepted in the United States of America, but not in accordance with <u>Government Auditing</u> Standards.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Opinion

In our opinion, based on our audit and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities and aggregate discretely presented component units of The College of William and Mary in Virginia as of June 30, 2021, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the following be presented to supplement the basic financial statements: Management's Discussion and Analysis on pages 1 through 10; the Schedule of Employer's Share of Net Pension Liability, the Schedule of Employer Contributions, and the Notes to the Required Supplementary Information on pages 103 through 105; the Schedule of Employer's Share of Net OPEB Liability, the Schedule of Employer

Contributions, and the Notes to the Required Supplementary Information for the Group Life Insurance, Health Insurance Credit, Disability Insurance and Line of Duty programs on pages 106 through 116; the Schedule of Employer's Share of Total OPEB Liability and the Notes to the Required Supplementary Information for the Pre-Medicare Retiree Healthcare program on page 117. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated April 28, 2022, on our consideration of The College of William and Mary in Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the entity's internal control over financial reporting and compliance.

Staci A. Henshaw
AUDITOR OF PUBLIC ACCOUNTS

EMS/vks

#### William & Mary Richard Bland College

June 30, 2021

#### The Board of Visitors

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#### **Student Representatives**

Anthony Joseph - William & Mary Sarah Moncure - Richard Bland College

#### **Faculty Representatives**

Thomas Ward - William & Mary Tiffany R.Birdsong - Richard Bland College

#### **Staff Liaison**

Arielle S. Newby – William & Mary

#### OFFICERS OF ADMINISTRATION

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Peggy Agouris, Provost
Virginia M. Ambler, Vice President for Student Affairs
Henry R. Broaddus, Vice President for Strategic Initiatives & Public Affairs
Matthew T. Lambert, Vice President for University Advancement
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#### **Richard Bland College**

Debbie L. Sydow, President